

FEBRUARY  
**2022**

# LARLYNCHBURG

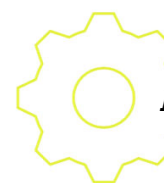
## MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY  
VIRGINIA REALTORS®

# LAR Market Indicators Report

## Key Market Trends: February 2022

- Sales moderated in the LAR region this month compared to the busy pace last year.** There were 239 home sales across the LAR footprint in February, 41 fewer sales than last year, which is a 14.6% decline. Sales activity also fell from last month, down 16.4% from January, which is unusual for this time of year. At the local level, the sharpest year-over-year decrease in sales this month was in Lynchburg, where there were 42 fewer sales than last February (-43.3%). Sales also moderated in Appomattox County (-42.9%) and Campbell County (-15.4%).
- Pending sales activity relatively flat this month, following the sharp decline last month.** There were 341 pending sales in the LAR region in February, three more pending sales than last year, inching up less than 1%. Bedford County had eight more pending sales than last February (+7.4%) and there were two more pending sales in Campbell County (+2.7%).
- Prices continue to rise rapidly in most local markets in the LAR area.** The February median sales price in the region was \$239,000, up \$38,750 from a year ago (+19.4%). The strongest price growth this month was in Lynchburg, where the median sales price surged up \$53,000 compared to last February (+32.1%). Campbell County also had strong median price growth this month, up 19.2% from last February, a gain of more than \$37,000.
- Overall supply is down from last year, but there was an increase in new listings this month.** There were 298 active listings on the market in the LAR footprint at the end of February, a 30.9% reduction from last year, which is 133 fewer listings. There were 351 new listings coming on the market this month in the area, 36 more than last year (+11.4%). Most of the additional new listings were in Bedford County.



### LAR Market Dashboard

YoY Chg	Feb-22	Indicator
▼ -14.6%	239	Sales
▲ 0.9%	341	Pending Sales
▲ 11.4%	351	New Listings
▲ 20.0%	\$239,900	Median List Price
▲ 19.4%	\$239,000	Median Sales Price
▲ 17.0%	\$138	Median Price Per Square Foot
▲ 5.4%	\$67.5	Sold Dollar Volume (in millions)
— 0.0%	100.0%	Median Sold/Ask Price Ratio
▼ -34.7%	30	Average Days on Market
▼ -30.9%	298	Active Listings
▼ -32.9%	0.8	Months of Supply

### INTEREST RATE TRACKER



# Report Index



Market Activity - LAR Footprint -----	4
Total Market Overview -----	5
Single-Family Detached Market Overview -----	6
Townhome & Condo Market Overview -----	7
Sales -----	8
Pending Sales -----	9
New Listings -----	10
Median List Price -----	11
Median Sales Price -----	12
Sold Dollar Volume -----	13
Median Sold to Ask Price Ratio -----	14
Average Days on Market -----	15
Active Listings -----	16
Months of Supply -----	17
Area Overview - Total Market -----	18
Area Overview - Total Market YTD -----	19
Area Overview - Single-Family Detached Market -----	20
Area Overview - Single-Family Detached Market YTD -----	21
Area Overview - Townhome & Condo Market -----	22
Area Overview - Townhome & Condo Market YTD -----	23

## Consumers Should Consult with a REALTOR®.

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

## Identify a Professional to Manage the Procedure.

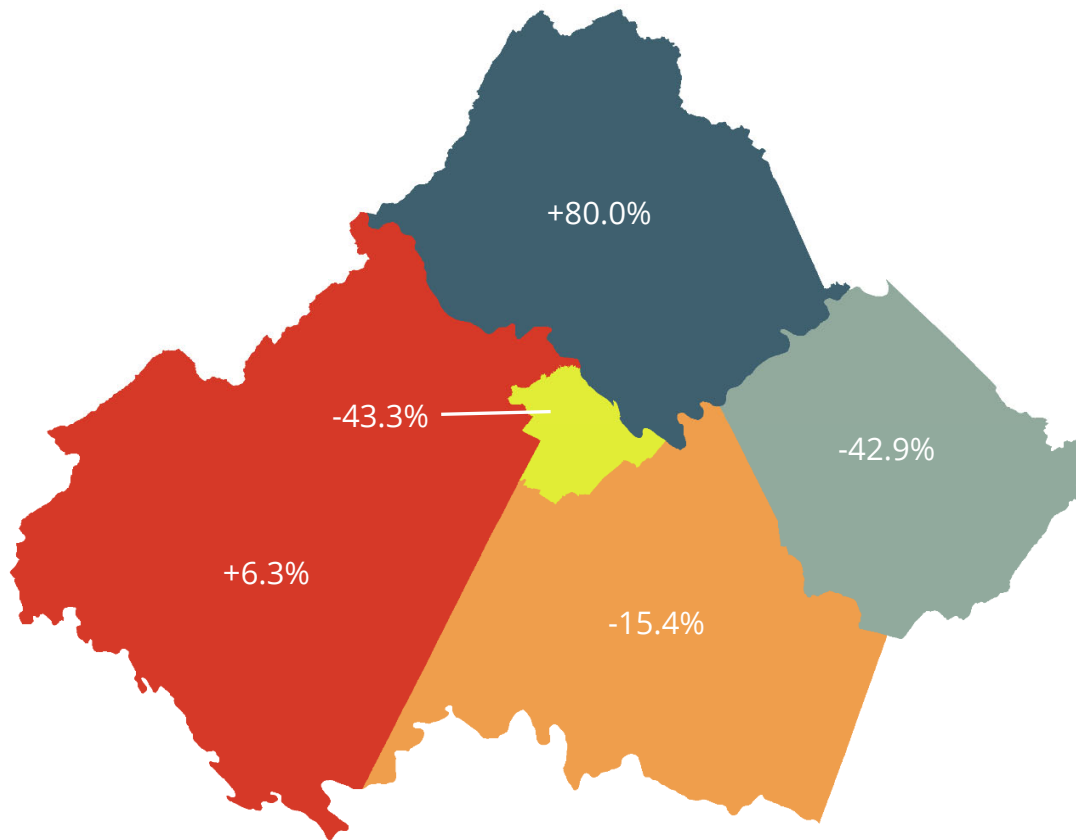
REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

## Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®.



# Market Activity - LAR Footprint



<i>Jurisdiction</i>	Total Sales		
	Feb-21	Feb-22	% Chg
Amherst County	15	27	80.0%
Appomattox County	21	12	-42.9%
Bedford County	95	101	6.3%
Campbell County	52	44	-15.4%
Lynchburg	97	55	-43.3%
<b>LAR</b>	<b>280</b>	<b>239</b>	<b>-14.6%</b>

# Total Market Overview



Key Metrics	2-year Trends		Feb-21	Feb-22	YoY Chg	2021 YTD	2022 YTD	YoY Chg
	Feb-20	Feb-22						
Sales			280	<b>239</b>	-14.6%	545	<b>525</b>	-3.7%
Pending Sales			338	<b>341</b>	0.9%	711	<b>653</b>	-8.2%
New Listings			315	<b>351</b>	11.4%	668	<b>637</b>	-4.6%
Median List Price			\$199,900	<b>\$239,900</b>	20.0%	\$209,900	<b>\$239,900</b>	14.3%
Median Sales Price			\$200,250	<b>\$239,000</b>	19.4%	\$206,000	<b>\$239,450</b>	16.2%
Median Price Per Square Foot			\$118	<b>\$138</b>	17.0%	\$116	<b>\$138</b>	18.7%
Sold Dollar Volume (in millions)			\$64.0	<b>\$67.5</b>	5.4%	\$129.3	<b>\$145.5</b>	12.5%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			46	<b>30</b>	-34.7%	38	<b>29</b>	-24.3%
Active Listings			431	<b>298</b>	-30.9%	n/a	<b>n/a</b>	n/a
Months of Supply			1.2	<b>0.8</b>	-32.9%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed March 15, 2022

# Single-Family Detached Market Overview



Key Metrics	2-year Trends		Feb-21	Feb-22	YoY Chg	2021 YTD	2022 YTD	YoY Chg
	Feb-20	Feb-22						
Sales			244	<b>214</b>	-12.3%	476	<b>459</b>	-3.6%
Pending Sales			284	<b>287</b>	1.1%	600	<b>536</b>	-10.7%
New Listings			264	<b>285</b>	8.0%	554	<b>518</b>	-6.5%
Median List Price			\$209,900	<b>\$245,000</b>	16.7%	\$214,900	<b>\$244,950</b>	14.0%
Median Sales Price			\$206,000	<b>\$245,000</b>	18.9%	\$210,000	<b>\$245,000</b>	16.7%
Median Price Per Square Foot			\$114	<b>\$136</b>	18.9%	\$113	<b>\$134</b>	19.5%
Sold Dollar Volume (in millions)			\$57.2	<b>\$61.8</b>	8.1%	\$116.1	<b>\$130.3</b>	12.2%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			43	<b>31</b>	-28.4%	36	<b>29</b>	-19.7%
Active Listings			346	<b>272</b>	-21.4%	n/a	<b>n/a</b>	n/a
Months of Supply			1.1	<b>0.8</b>	-20.5%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed March 15, 2022

# Townhome & Condo Market Overview



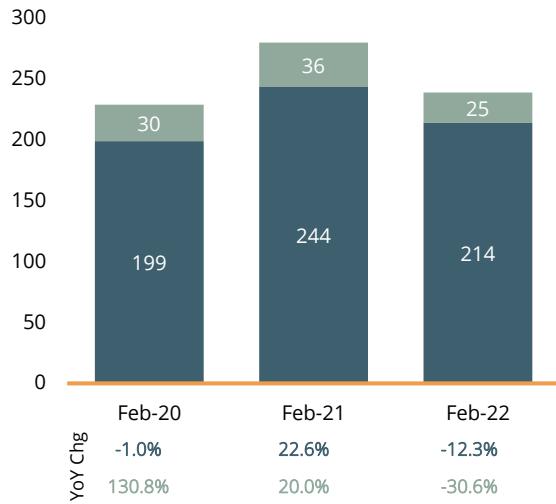
Key Metrics	2-year Trends		Feb-21	Feb-22	YoY Chg	2021 YTD	2022 YTD	YoY Chg
	Feb-20	Feb-22						
Sales			36	<b>25</b>	-30.6%	69	<b>66</b>	-4.3%
Pending Sales			54	<b>54</b>	0.0%	111	<b>117</b>	5.4%
New Listings			51	<b>66</b>	29.4%	114	<b>119</b>	4.4%
Median List Price			\$192,900	<b>\$229,900</b>	19.2%	\$192,900	<b>\$219,950</b>	14.0%
Median Sales Price			\$192,900	<b>\$229,900</b>	19.2%	\$192,900	<b>\$219,950</b>	14.0%
Median Price Per Square Foot			\$129	<b>\$154</b>	19.1%	\$129	<b>\$154</b>	19.8%
Sold Dollar Volume (in millions)			\$6.8	<b>\$5.6</b>	-17.1%	\$13.2	<b>\$15.2</b>	15.4%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			67	<b>24</b>	-63.6%	51	<b>27</b>	-46.7%
Active Listings			85	<b>26</b>	-69.4%	n/a	<b>n/a</b>	n/a
Months of Supply			2.1	<b>0.5</b>	-77.6%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed March 15, 2022

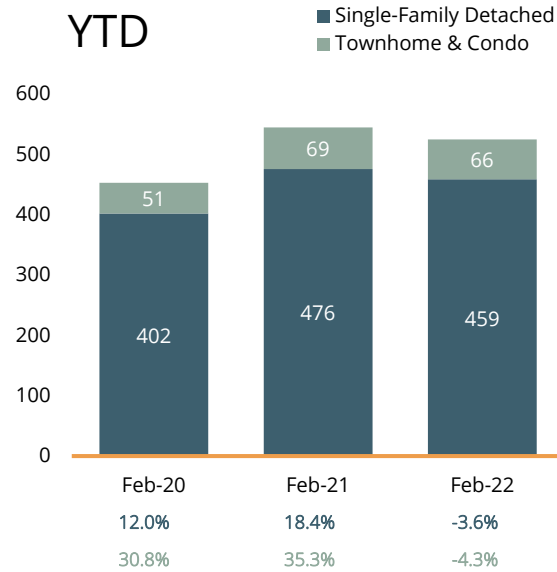
# Sales



## February

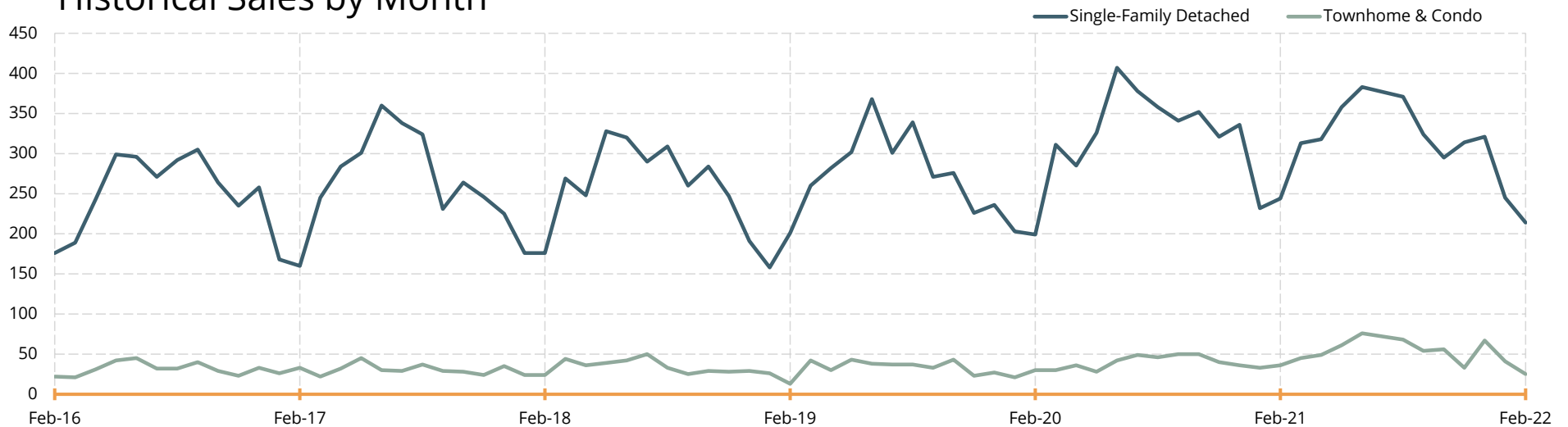


## YTD



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Mar-21	313	0.6%	45	50.0%
Apr-21	318	11.6%	49	36.1%
May-21	358	9.8%	61	117.9%
Jun-21	383	-5.9%	76	81.0%
Jul-21	377	-0.3%	72	46.9%
Aug-21	371	3.6%	68	47.8%
Sep-21	324	-5.0%	54	8.0%
Oct-21	295	-16.2%	56	12.0%
Nov-21	314	-2.2%	33	-17.5%
Dec-21	321	-4.5%	67	86.1%
Jan-22	245	5.6%	41	24.2%
Feb-22	214	-12.3%	25	-30.6%
12-month Avg	319	-1.5%	54	35.9%

## Historical Sales by Month



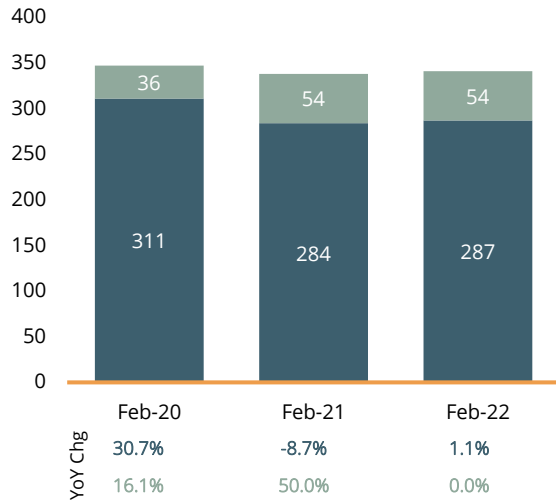
Source: Virginia REALTORS®, data accessed March 15, 2022



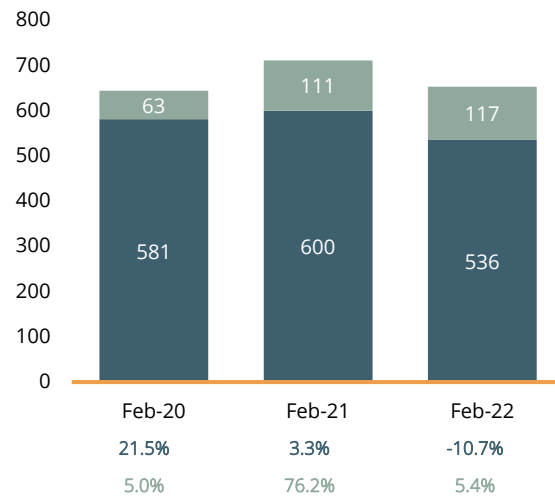
# Pending Sales



## February



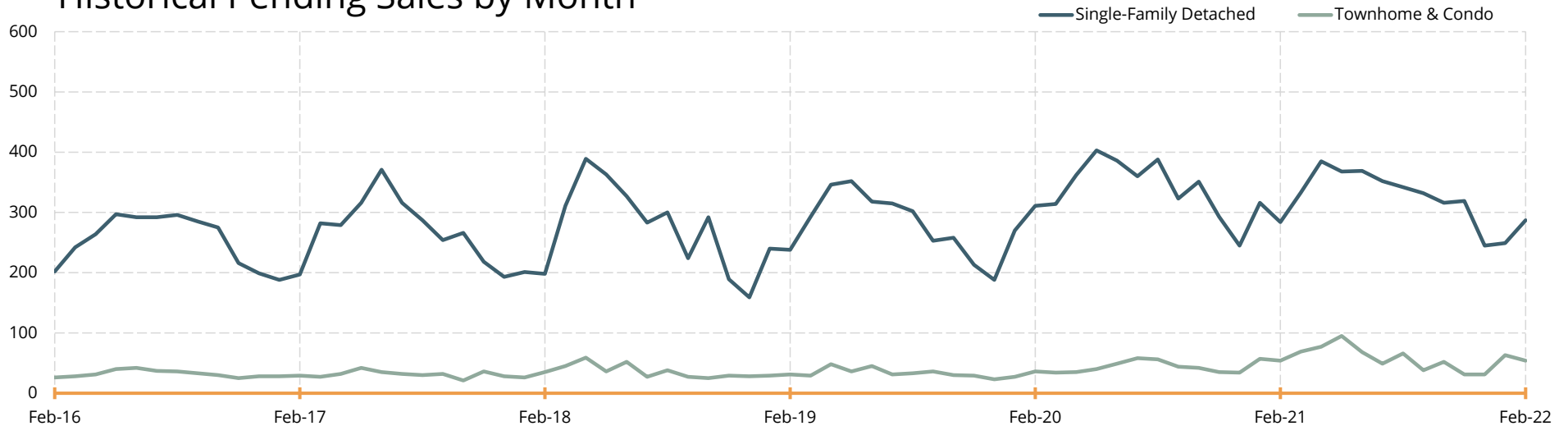
## YTD



## Single-Family Detached

Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Mar-21	333	6.1%	69	102.9%
Apr-21	385	6.4%	77	120.0%
May-21	368	-8.7%	95	137.5%
Jun-21	369	-4.4%	68	38.8%
Jul-21	352	-2.2%	49	-15.5%
Aug-21	342	-11.9%	66	17.9%
Sep-21	332	2.8%	38	-13.6%
Oct-21	316	-10.0%	52	23.8%
Nov-21	319	8.9%	31	-11.4%
Dec-21	245	0.0%	31	-8.8%
Jan-22	249	-21.2%	63	10.5%
Feb-22	287	1.1%	54	0.0%
12-month Avg	325	-3.2%	58	28.8%

## Historical Pending Sales by Month

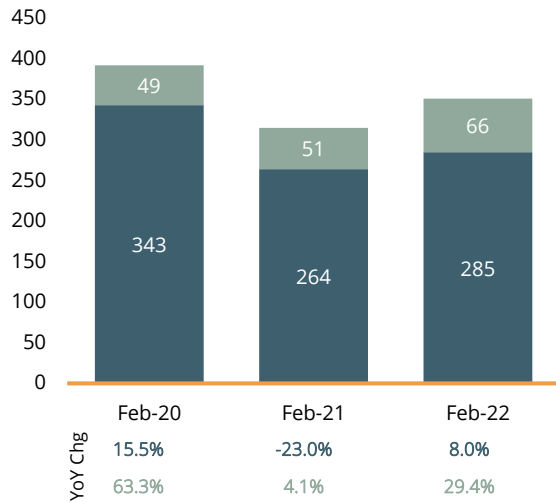


Source: Virginia REALTORS®, data accessed March 15, 2022

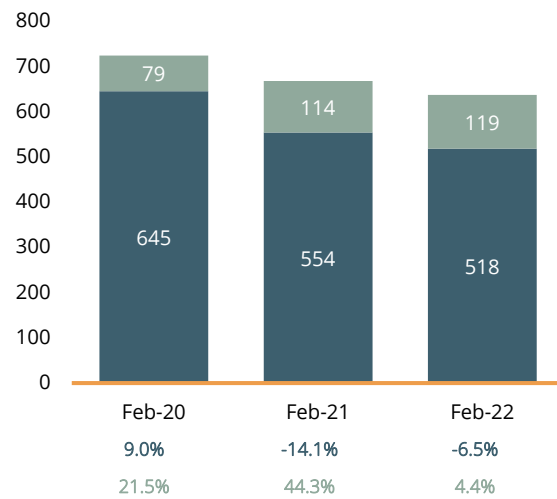
# New Listings



## February



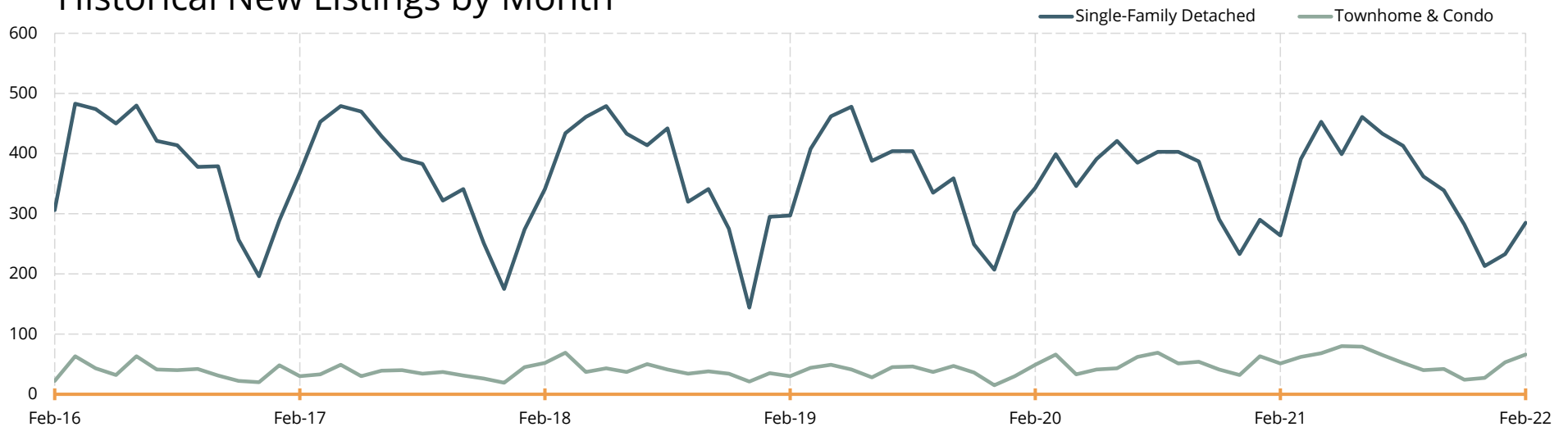
## YTD



## Single-Family Detached

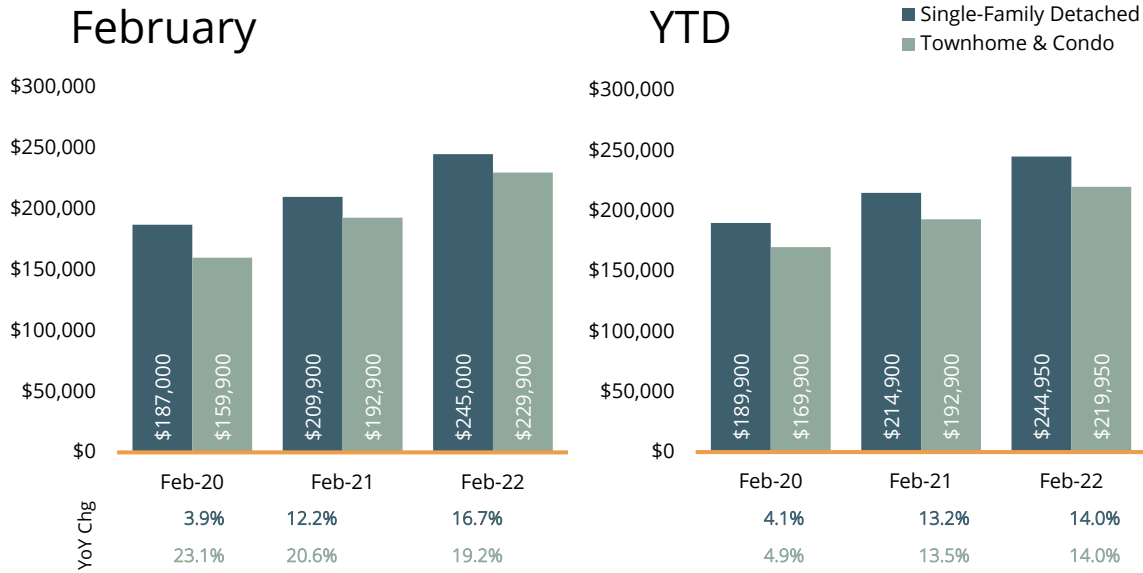
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Mar-21	391	-2.0%	62	-6.1%
Apr-21	453	30.9%	68	106.1%
May-21	399	2.0%	80	95.1%
Jun-21	461	9.5%	79	83.7%
Jul-21	433	12.5%	65	4.8%
Aug-21	413	2.5%	52	-24.6%
Sep-21	362	-10.2%	40	-21.6%
Oct-21	339	-12.4%	42	-22.2%
Nov-21	282	-3.1%	24	-41.5%
Dec-21	213	-8.6%	27	-15.6%
Jan-22	233	-19.7%	53	-15.9%
Feb-22	285	8.0%	66	29.4%
12-month Avg	355	1.2%	55	8.6%

## Historical New Listings by Month



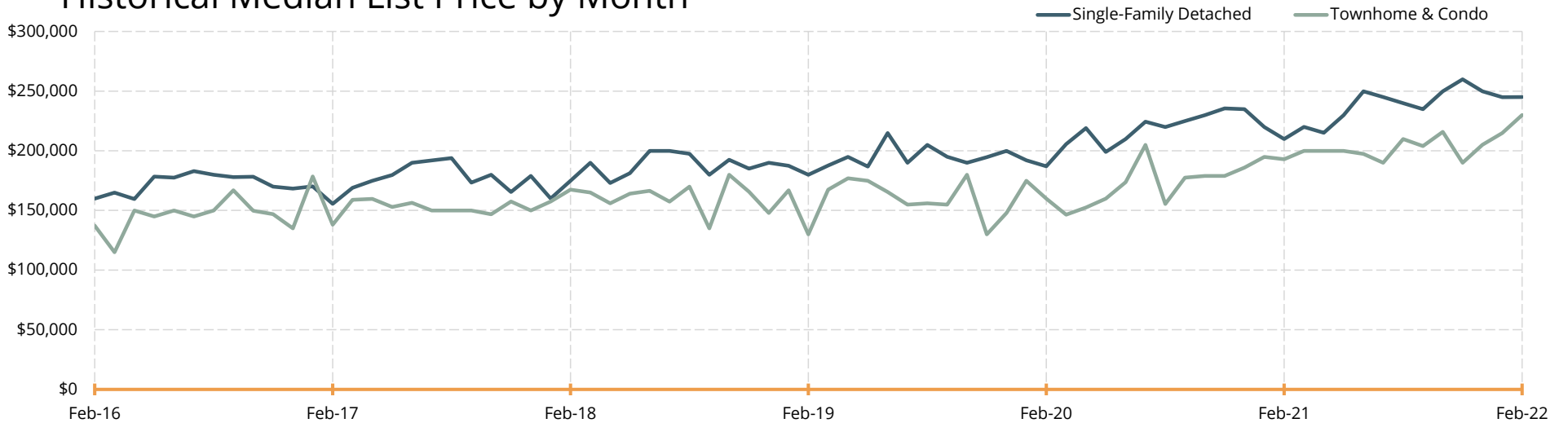
Source: Virginia REALTORS®, data accessed March 15, 2022

# Median List Price



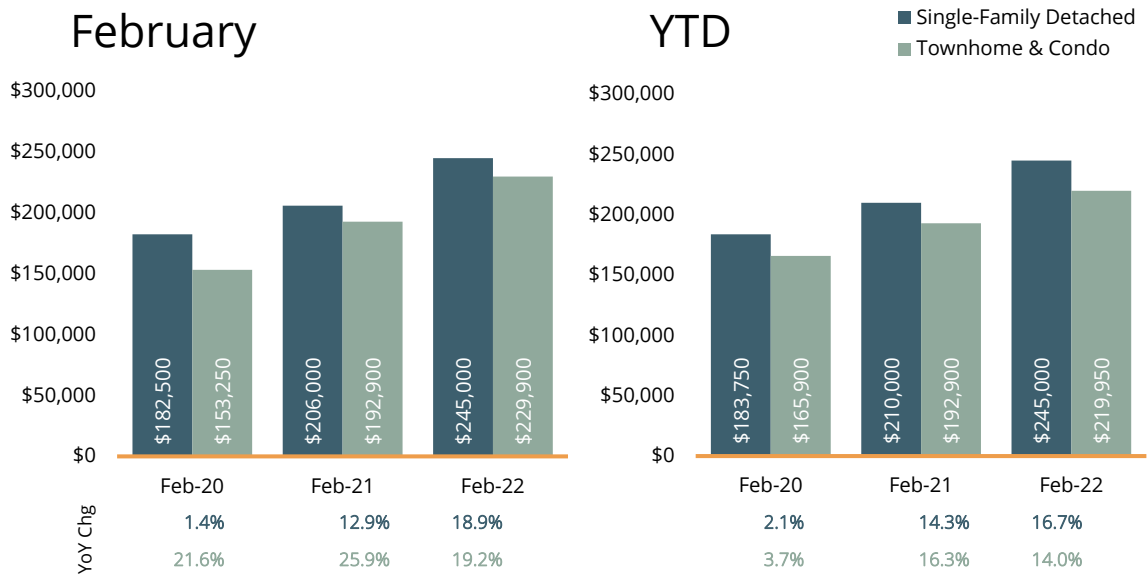
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Mar-21	\$220,000	7.0%	\$199,900	36.5%
Apr-21	\$215,100	-1.8%	\$199,900	31.1%
May-21	\$229,900	15.5%	\$199,900	25.0%
Jun-21	\$249,900	19.1%	\$197,400	13.6%
Jul-21	\$245,000	9.2%	\$189,999	-7.3%
Aug-21	\$239,900	9.1%	\$209,900	35.1%
Sep-21	\$234,900	4.4%	\$203,900	14.9%
Oct-21	\$249,900	8.7%	\$215,900	20.7%
Nov-21	\$259,900	10.4%	\$189,900	6.1%
Dec-21	\$249,900	6.4%	\$204,999	10.3%
Jan-22	\$244,900	11.4%	\$214,900	10.3%
Feb-22	\$245,000	16.7%	\$229,900	19.2%
12-month Avg	\$240,358	9.6%	\$204,708	16.9%

## Historical Median List Price by Month



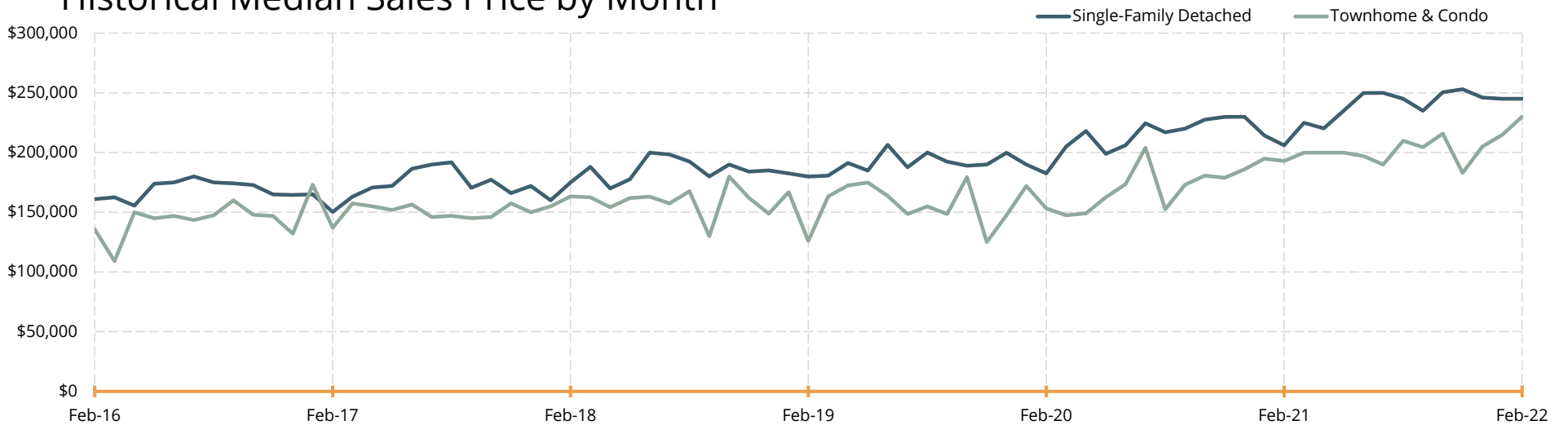
Source: Virginia REALTORS®, data accessed March 15, 2022

# Median Sales Price



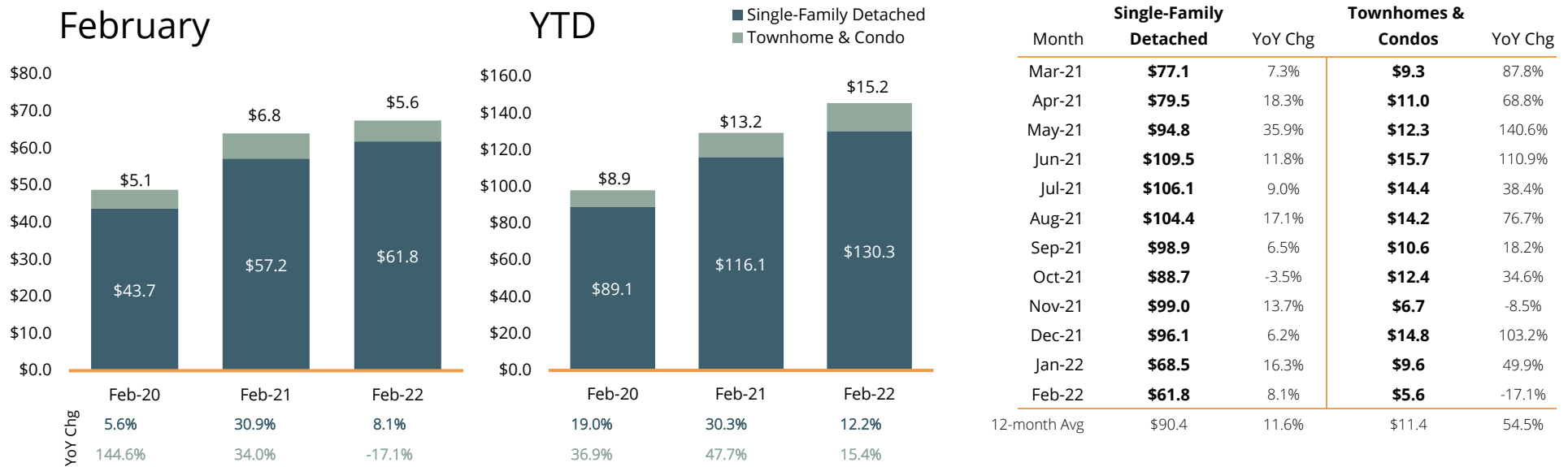
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Mar-21	<b>\$224,900</b>	9.7%	<b>\$199,900</b>	35.6%
Apr-21	<b>\$220,250</b>	1.0%	<b>\$199,900</b>	34.2%
May-21	<b>\$235,000</b>	18.1%	<b>\$199,900</b>	23.1%
Jun-21	<b>\$249,900</b>	21.2%	<b>\$197,100</b>	13.6%
Jul-21	<b>\$250,000</b>	11.4%	<b>\$189,999</b>	-6.9%
Aug-21	<b>\$245,000</b>	12.9%	<b>\$209,900</b>	37.7%
Sep-21	<b>\$235,000</b>	6.8%	<b>\$204,450</b>	18.2%
Oct-21	<b>\$250,500</b>	10.1%	<b>\$215,900</b>	19.5%
Nov-21	<b>\$252,950</b>	10.0%	<b>\$183,000</b>	2.3%
Dec-21	<b>\$246,000</b>	7.0%	<b>\$205,000</b>	10.3%
Jan-22	<b>\$245,000</b>	14.3%	<b>\$214,900</b>	10.3%
Feb-22	<b>\$245,000</b>	18.9%	<b>\$229,900</b>	19.2%
12-month Avg	\$241,625	11.6%	\$204,154	16.9%

## Historical Median Sales Price by Month

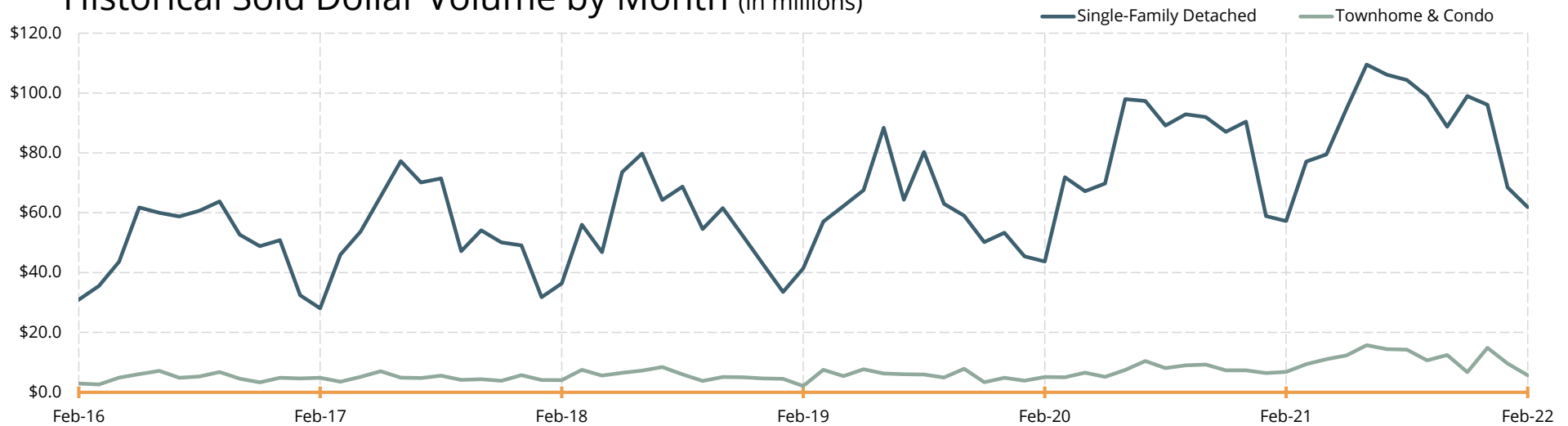


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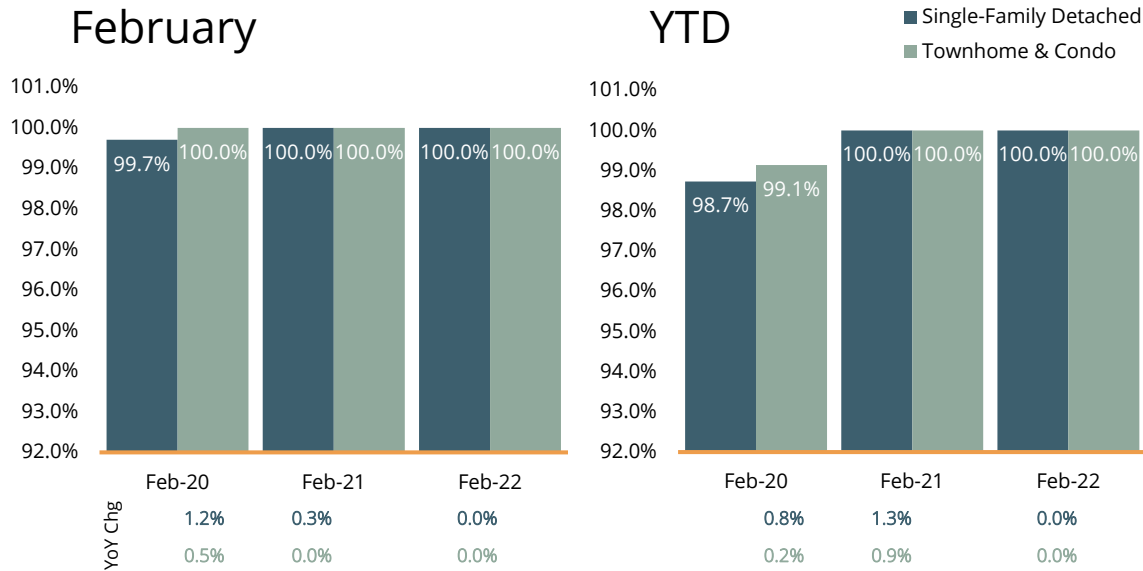
# Sold Dollar Volume (in millions)



## Historical Sold Dollar Volume by Month (in millions)

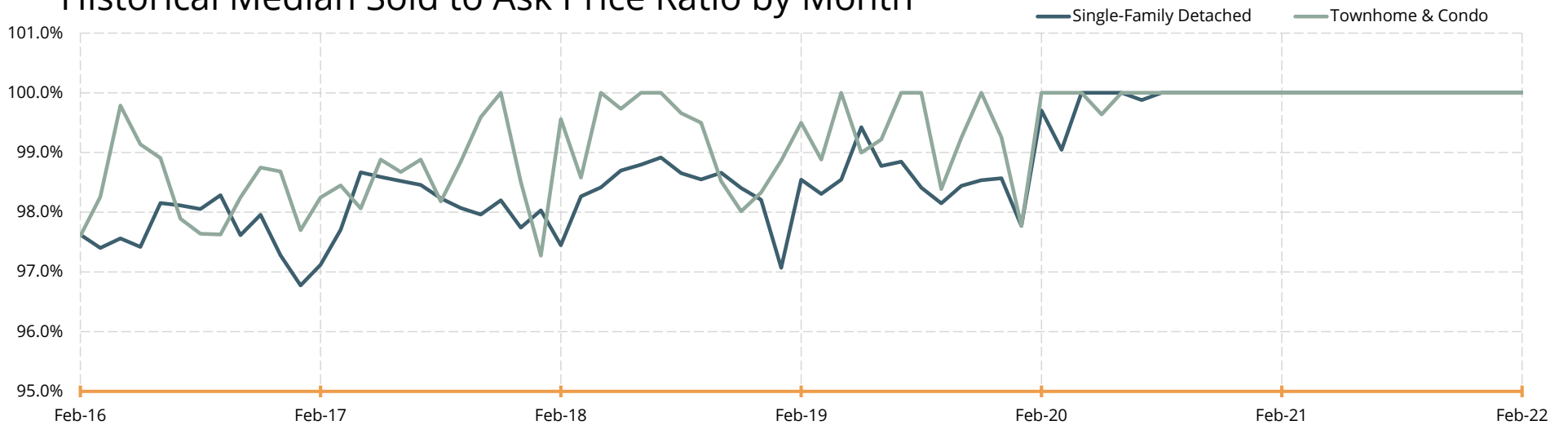


# Median Sold to Ask Price Ratio

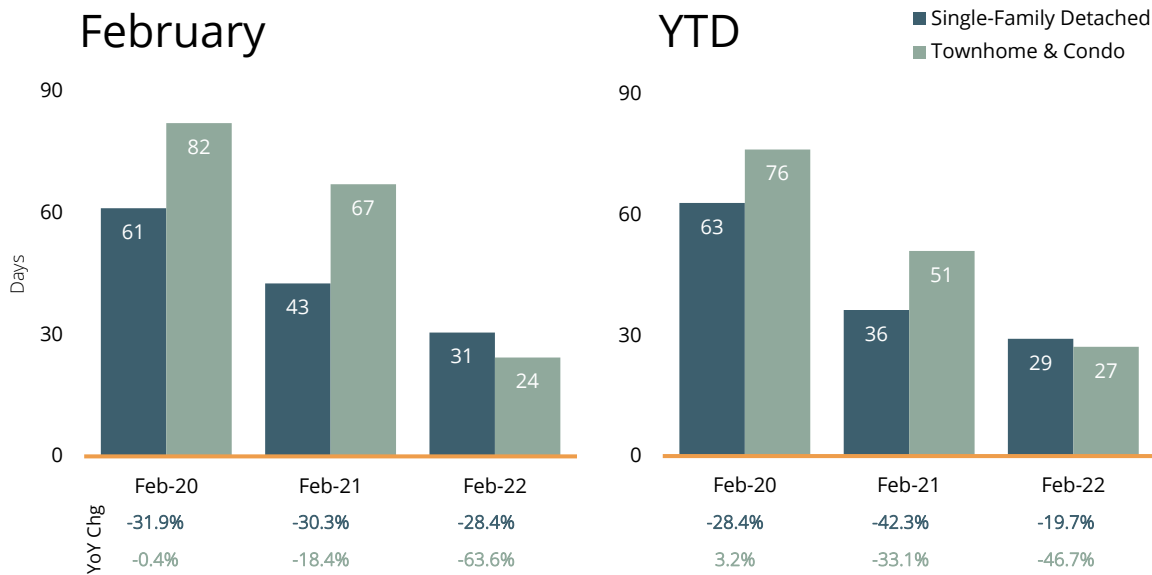


Month	Single-Family Detached		Townhomes & Condos	
	YoY Chg	YoY Chg	YoY Chg	YoY Chg
Mar-21	100.0%	1.0%	100.0%	0.0%
Apr-21	100.0%	0.0%	100.0%	0.0%
May-21	100.0%	0.0%	100.0%	0.4%
Jun-21	100.0%	0.0%	100.0%	0.0%
Jul-21	100.0%	0.1%	100.0%	0.0%
Aug-21	100.0%	0.0%	100.0%	0.0%
Sep-21	100.0%	0.0%	100.0%	0.0%
Oct-21	100.0%	0.0%	100.0%	0.0%
Nov-21	100.0%	0.0%	100.0%	0.0%
Dec-21	100.0%	0.0%	100.0%	0.0%
Jan-22	100.0%	0.0%	100.0%	0.0%
Feb-22	100.0%	0.0%	100.0%	0.0%
12-month Avg	100.0%	0.1%	100.0%	0.0%

## Historical Median Sold to Ask Price Ratio by Month



# Average Days on Market



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Mar-21	31	-47.4%	47	-11.5%
Apr-21	35	-27.9%	55	30.3%
May-21	22	-54.3%	37	1.9%
Jun-21	16	-73.9%	25	-44.7%
Jul-21	17	-67.6%	20	-46.5%
Aug-21	16	-70.0%	20	-36.8%
Sep-21	20	-51.1%	18	-40.1%
Oct-21	23	-39.7%	16	-65.1%
Nov-21	33	-15.9%	15	-65.8%
Dec-21	33	8.4%	29	-23.3%
Jan-22	28	-5.5%	29	-13.8%
Feb-22	31	-28.4%	24	-63.6%
12-month Avg	25	-44.1%	28	-33.5%

## Historical Average Days on Market

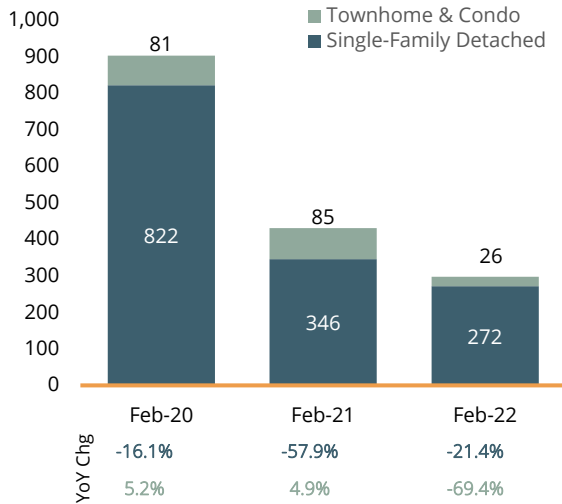


Source: Virginia REALTORS®, data accessed March 15, 2022

# Active Listings

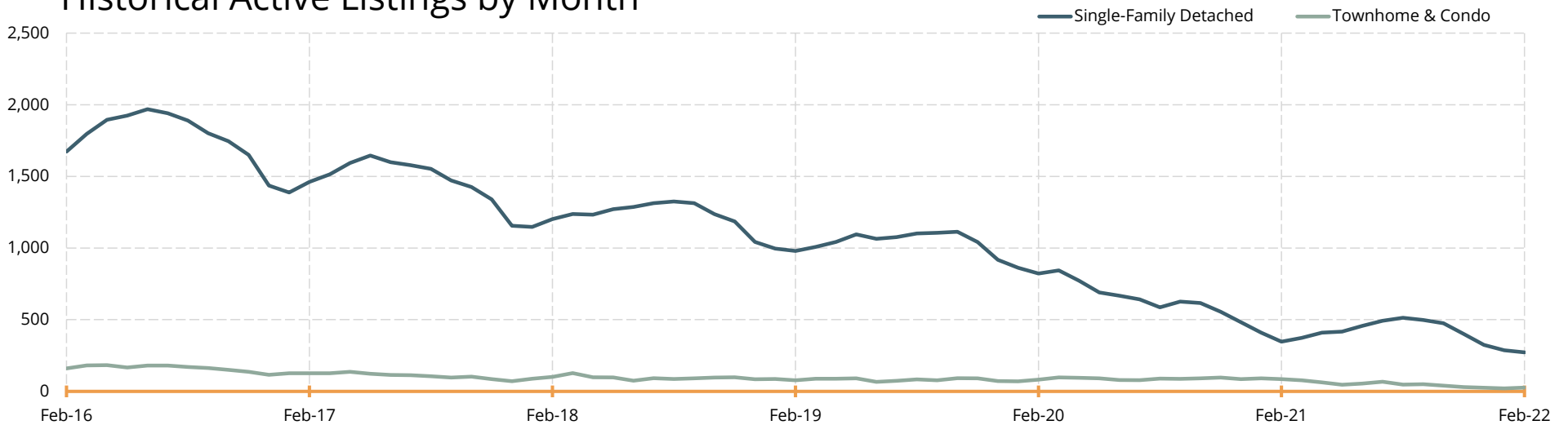


## February



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Mar-21	373	-55.8%	77	-20.6%
Apr-21	409	-47.0%	62	-34.0%
May-21	417	-39.6%	46	-48.9%
Jun-21	457	-31.5%	54	-31.6%
Jul-21	492	-23.4%	67	-14.1%
Aug-21	513	-12.5%	47	-47.2%
Sep-21	498	-20.4%	49	-43.7%
Oct-21	475	-22.9%	39	-56.7%
Nov-21	400	-27.9%	29	-69.8%
Dec-21	324	-32.8%	25	-70.6%
Jan-22	286	-30.1%	21	-76.7%
Feb-22	272	-21.4%	26	-69.4%
12-month Avg	410	-32.1%	45	-48.9%

## Historical Active Listings by Month

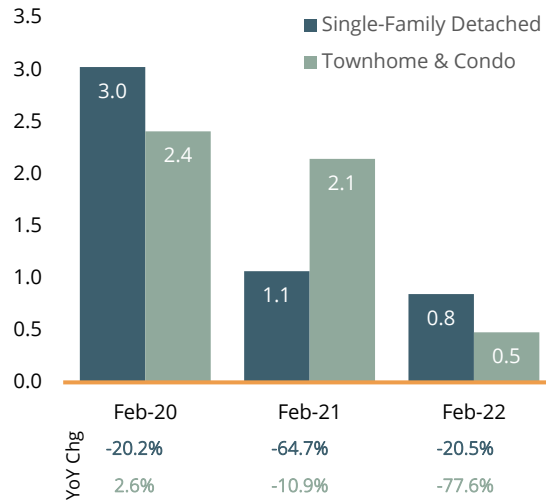




# Months of Supply

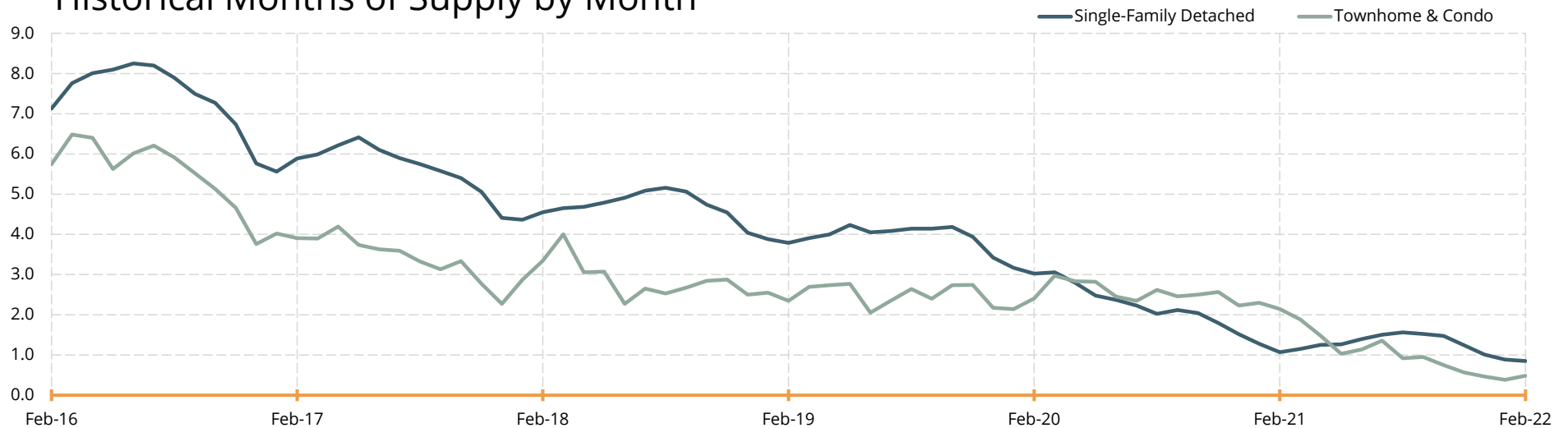


## February



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Mar-21	<b>1.1</b>	-62.4%	<b>1.9</b>	-36.6%
Apr-21	<b>1.3</b>	-55.2%	<b>1.5</b>	-47.9%
May-21	<b>1.3</b>	-49.0%	<b>1.0</b>	-63.5%
Jun-21	<b>1.4</b>	-41.1%	<b>1.1</b>	-53.7%
Jul-21	<b>1.5</b>	-32.6%	<b>1.4</b>	-42.3%
Aug-21	<b>1.6</b>	-22.9%	<b>0.9</b>	-65.0%
Sep-21	<b>1.5</b>	-28.2%	<b>0.9</b>	-61.4%
Oct-21	<b>1.5</b>	-27.9%	<b>0.7</b>	-70.1%
Nov-21	<b>1.2</b>	-30.7%	<b>0.6</b>	-78.1%
Dec-21	<b>1.0</b>	-33.5%	<b>0.5</b>	-79.3%
Jan-22	<b>0.9</b>	-30.6%	<b>0.4</b>	-83.4%
Feb-22	<b>0.8</b>	-20.5%	<b>0.5</b>	-77.6%
12-month Avg	1.3	-39.0%	0.9	-62.4%

## Historical Months of Supply by Month



# Area Overview - Total Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg
Amherst County	35	<b>37</b>	5.7%	15	<b>27</b>	80.0%	\$204,400	<b>\$230,000</b>	12.5%	47	<b>29</b>	-38.3%	1.3	<b>0.8</b>	-35.5%
Appomattox County	11	<b>10</b>	-9.1%	21	<b>12</b>	-42.9%	\$195,000	<b>\$194,700</b>	-0.2%	28	<b>22</b>	-21.4%	1.4	<b>1.1</b>	-22.1%
Bedford County	99	<b>121</b>	22.2%	95	<b>101</b>	6.3%	\$280,700	<b>\$307,000</b>	9.4%	160	<b>118</b>	-26.3%	1.2	<b>0.9</b>	-24.7%
Campbell County	74	<b>80</b>	8.1%	52	<b>44</b>	-15.4%	\$192,900	<b>\$230,000</b>	19.2%	125	<b>64</b>	-48.8%	2.0	<b>0.8</b>	-58.4%
Lynchburg	96	<b>103</b>	7.3%	97	<b>55</b>	-43.3%	\$165,000	<b>\$218,000</b>	32.1%	71	<b>65</b>	-8.5%	0.7	<b>0.6</b>	-10.1%

# Area Overview - Total Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg
Amherst County	74	<b>59</b>	-20.3%	51	<b>61</b>	19.6%	\$206,000	<b>\$191,000</b>	-7.3%	47	<b>29</b>	-38.3%
Appomattox County	29	<b>24</b>	-17.2%	32	<b>33</b>	3.1%	\$182,450	<b>\$220,000</b>	20.6%	28	<b>22</b>	-21.4%
Bedford County	230	<b>227</b>	-1.3%	192	<b>183</b>	-4.7%	\$281,200	<b>\$315,500</b>	12.2%	160	<b>118</b>	-26.3%
Campbell County	148	<b>153</b>	3.4%	91	<b>115</b>	26.4%	\$190,000	<b>\$229,900</b>	21.0%	125	<b>64</b>	-48.8%
Lynchburg	187	<b>174</b>	-7.0%	179	<b>133</b>	-25.7%	\$169,000	<b>\$215,000</b>	27.2%	71	<b>65</b>	-8.5%

# Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg
Amherst County	35	<b>37</b>	5.7%	15	<b>27</b>	80.0%	\$204,400	<b>\$230,000</b>	12.5%	46	<b>29</b>	<b>-37.0%</b>	1.3	<b>0.8</b>	<b>-33.2%</b>
Appomattox County	11	<b>10</b>	<b>-9.1%</b>	21	<b>12</b>	<b>-42.9%</b>	\$195,000	<b>\$194,700</b>	<b>-0.2%</b>	27	<b>22</b>	<b>-18.5%</b>	1.4	<b>1.1</b>	<b>-18.9%</b>
Bedford County	85	<b>100</b>	17.6%	90	<b>94</b>	4.4%	\$287,000	<b>\$317,250</b>	10.5%	131	<b>104</b>	<b>-20.6%</b>	1.1	<b>0.9</b>	<b>-15.2%</b>
Campbell County	52	<b>47</b>	<b>-9.6%</b>	39	<b>30</b>	<b>-23.1%</b>	\$177,900	<b>\$242,500</b>	36.3%	83	<b>54</b>	<b>-34.9%</b>	1.6	<b>0.9</b>	<b>-40.6%</b>
Lynchburg	81	<b>91</b>	12.3%	79	<b>51</b>	<b>-35.4%</b>	\$169,700	<b>\$219,900</b>	29.6%	59	<b>63</b>	6.8%	0.7	<b>0.7</b>	4.4%

# Area Overview - Single Family Detached Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg
Amherst County	73	<b>59</b>	-19.2%	51	<b>60</b>	17.6%	\$206,000	<b>\$198,000</b>	-3.9%	46	<b>29</b>	-37.0%
Appomattox County	29	<b>24</b>	-17.2%	32	<b>33</b>	3.1%	\$182,450	<b>\$220,000</b>	20.6%	27	<b>22</b>	-18.5%
Bedford County	190	<b>194</b>	2.1%	181	<b>166</b>	-8.3%	\$287,500	<b>\$320,700</b>	11.5%	131	<b>104</b>	-20.6%
Campbell County	105	<b>90</b>	-14.3%	67	<b>87</b>	29.9%	\$176,000	<b>\$245,000</b>	39.2%	83	<b>54</b>	-34.9%
Lynchburg	157	<b>151</b>	-3.8%	145	<b>113</b>	-22.1%	\$169,700	<b>\$219,000</b>	29.1%	59	<b>63</b>	6.8%

# Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg
Amherst County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	1	<b>0</b>	-100.0%	4.0	<b>0.0</b>	-100.0%
Appomattox County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	1	<b>0</b>	-100.0%	12.0	<b>0.0</b>	-100.0%
Bedford County	14	<b>21</b>	50.0%	5	<b>7</b>	40.0%	\$255,000	<b>\$230,000</b>	-9.8%	29	<b>14</b>	-51.7%	2.0	<b>0.7</b>	-63.8%
Campbell County	22	<b>33</b>	50.0%	13	<b>14</b>	7.7%	\$194,900	<b>\$229,945</b>	18.0%	42	<b>10</b>	-76.2%	4.8	<b>0.6</b>	-88.4%
Lynchburg	15	<b>12</b>	-20.0%	18	<b>4</b>	-77.8%	\$164,000	<b>\$148,000</b>	-9.8%	12	<b>2</b>	-83.3%	0.7	<b>0.1</b>	-83.2%

# Area Overview - Townhome & Condo Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg	Feb-21	Feb-22	% chg
Amherst County	1	<b>0</b>	-100.0%	0	<b>1</b>	n/a	\$0	<b>\$122,900</b>	n/a	1	<b>0</b>	-100.0%
Appomattox County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	1	<b>0</b>	-100.0%
Bedford County	40	<b>33</b>	-17.5%	11	<b>17</b>	54.5%	\$239,000	<b>\$311,000</b>	30.1%	29	<b>14</b>	-51.7%
Campbell County	43	<b>63</b>	46.5%	24	<b>28</b>	16.7%	\$194,900	<b>\$217,900</b>	11.8%	42	<b>10</b>	-76.2%
Lynchburg	30	<b>23</b>	-23.3%	34	<b>20</b>	-41.2%	\$164,000	<b>\$214,450</b>	30.8%	12	<b>2</b>	-83.3%



The Virginia REALTORS® association is the largest professional trade association in Virginia, representing 35,000 REALTORS® engaged in the residential and commercial real estate business. The Virginia REALTORS® association serves as the advocate for homeownership and private property rights and represents the interests of real estate professionals and property owners in the Commonwealth of Virginia.

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The numbers reported here are preliminary and based on current entries into multiple listing services. Over time, data may be adjusted slightly to reflect increased reporting. Information is sourced from multiple listing services across Virginia and is deemed reliable, but not guaranteed.