

# LAR LYNCHBURG

## MARKET INDICATORS REPORT

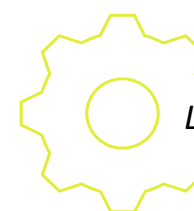
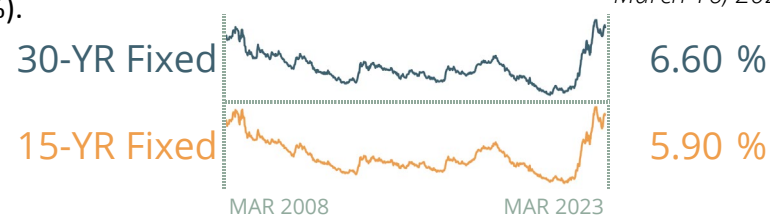
CUSTOM REPORT PREPARED BY  
**VIRGINIA REALTORS®**

# LAR Market Indicators Report

## Key Market Trends: February 2023

- Sales activity continues to decline in the LAR market.** There were 228 sales in the LAR region during February, 11 fewer than last year, a 4.6% drop. In Lynchburg, there were 78 home sales this month, 23 more than last February, a 41.8% increase. With 44, home sales remained flat compared to last February in Campbell County (0%). There were 23 sales in Amherst County (-14.8%), and eight sales in Appomattox County (-33.3%).
- Pending sales activity continues to cool in most parts of the LAR footprint.** In February, there were 282 pending sales in the LAR market, 59 fewer than a year ago, a 17.3% decline. There were 13 pending sales in Appomattox County in February, five more compared to last year, a 62.5% increase. With 95, year-over-year monthly pending sales dropped in the Lynchburg market by 8.7% compared to last February (-9 pending sales). Amherst County (-31.6%) and Bedford County (-25%) had the sharpest decline in pending sales compared to last February.
- Home prices continue to climb across much of the LAR housing market.** The median sold price in the LAR region was \$257,950 in February, a 7.9% increase compared to last year, reflecting an \$18,950 price jump. At \$214,500, the median sold price in the Lynchburg market declined by 1.6% from last year, a \$3,500 price drop. Appomattox County's median sales price increased by 50.9% compared to last February (+ \$99,050).
- Inventory has increased for four consecutive months in the LAR region.** At the end of February, there were 410 active listings throughout the LAR area, 112 more than last year, a 37.6% increase. New listings dipped this month, there were 288 new listings come onto the market in February in the region, 63 fewer new listings than a year ago (-17.9%).

INTEREST RATE TRACKER



LAR Market Dashboard

YoY Chg	Feb-23	Indicator
▼ -4.6%	228	Sales
▼ -17.3%	282	Pending Sales
▼ -17.9%	288	New Listings
▲ 9.4%	\$262,425	Median List Price
▲ 7.9%	\$257,950	Median Sales Price
▲ 11.1%	\$154	Median Price Per Square Foot
▲ 3.6%	\$69.9	Sold Dollar Volume (in millions)
— 0.0%	100.0%	Median Sold/Ask Price Ratio
▲ 0.1%	30	Average Days on Market
▲ 37.6%	410	Active Listings
▲ 62.8%	1.3	Months of Supply

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## **Consumers Should Consult with a REALTOR®.**

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

## **Identify a Professional to Manage the Procedure.**

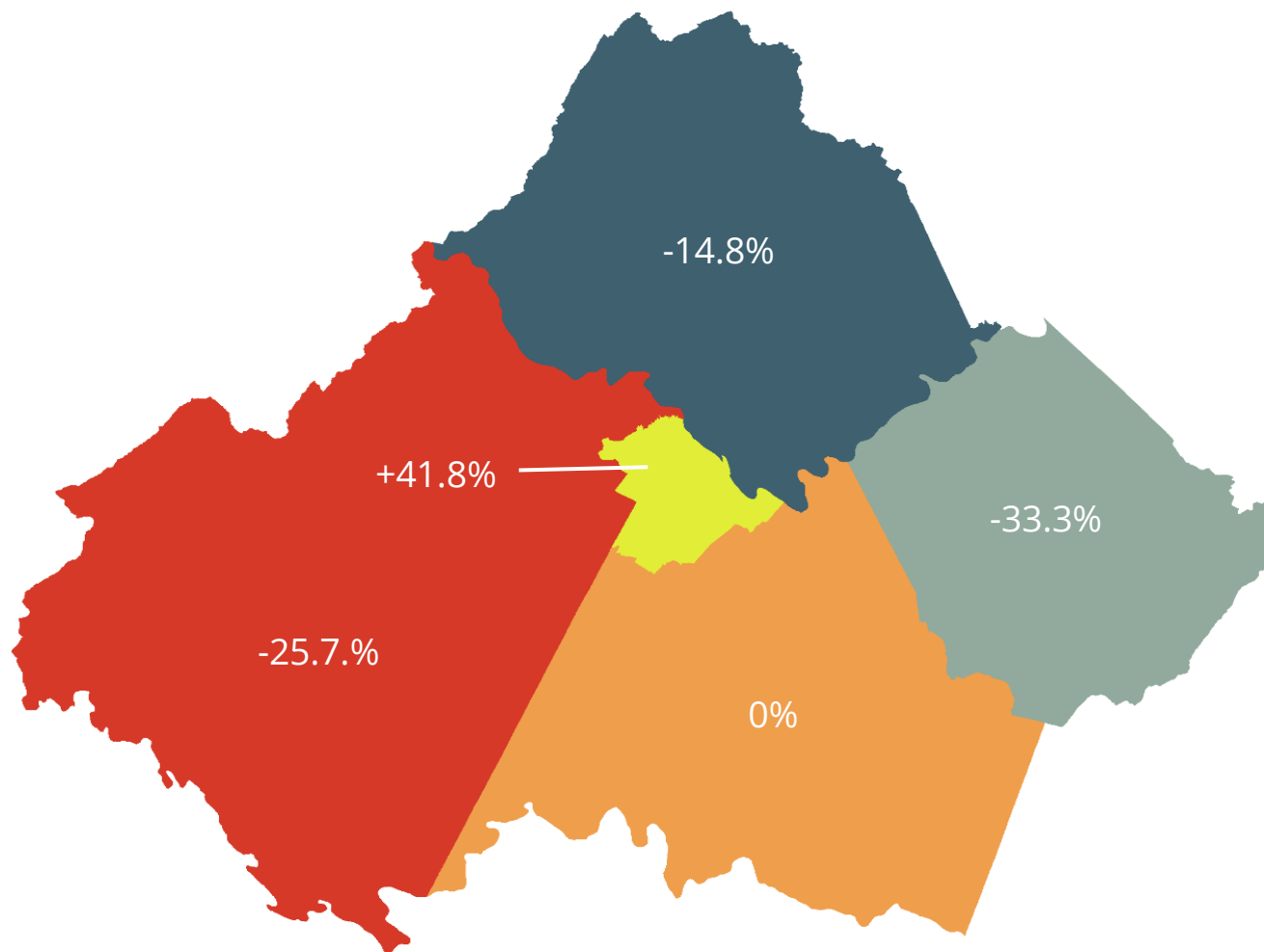
REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

## **Are You Ready to Buy or Sell Real Estate?**

Contact an experienced REALTOR®.



# Market Activity - LAR Footprint



<i>Jurisdiction</i>	Total Sales		
	Feb-22	Feb-23	% Chg
Amherst County	27	23	-14.8%
Appomattox County	12	8	-33.3%
Bedford County	101	75	-25.7%
Campbell County	44	44	0.0%
Lynchburg	55	78	41.8%
<b>LAR</b>	<b>239</b>	<b>228</b>	<b>-4.6%</b>

# Total Market Overview



Key Metrics	2-year Trends		Feb-22	Feb-23	YoY Chg	2022 YTD	2023 YTD	YoY Chg
	Feb-21	Feb-23						
Sales			239	<b>228</b>	-4.6%	525	<b>425</b>	-19.0%
Pending Sales			341	<b>282</b>	-17.3%	653	<b>577</b>	-11.6%
New Listings			351	<b>288</b>	-17.9%	637	<b>592</b>	-7.1%
Median List Price			\$239,900	<b>\$262,425</b>	9.4%	\$239,900	<b>\$269,900</b>	12.5%
Median Sales Price			\$239,000	<b>\$257,950</b>	7.9%	\$239,450	<b>\$265,000</b>	10.7%
Median Price Per Square Foot			\$138	<b>\$154</b>	11.1%	\$138	<b>\$153</b>	11.5%
Sold Dollar Volume (in millions)			\$67.5	<b>\$69.9</b>	3.6%	\$145.5	<b>\$134.9</b>	-7.3%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			30	<b>30</b>	0.1%	29	<b>32</b>	11.0%
Active Listings			298	<b>410</b>	37.6%	n/a	<b>n/a</b>	n/a
Months of Supply			0.8	<b>1.3</b>	62.8%	n/a	<b>n/a</b>	n/a

Sources: Virginia REALTORS®, data accessed March 15, 2023

# Single-Family Detached Market Overview



Key Metrics	2-year Trends		Feb-22	Feb-23	YoY Chg	2022 YTD	2023 YTD	YoY Chg
	Feb-21	Feb-23						
Sales			214	<b>186</b>	-13.1%	459	<b>362</b>	-21.1%
Pending Sales			287	<b>235</b>	-18.1%	536	<b>480</b>	-10.4%
New Listings			285	<b>246</b>	-13.7%	518	<b>484</b>	-6.6%
Median List Price			\$245,000	<b>\$269,900</b>	10.2%	\$244,900	<b>\$269,900</b>	10.2%
Median Sales Price			\$245,000	<b>\$272,500</b>	11.2%	\$245,000	<b>\$269,950</b>	10.2%
Median Price Per Square Foot			\$136	<b>\$153</b>	12.8%	\$134	<b>\$149</b>	11.2%
Sold Dollar Volume (in millions)			\$61.8	<b>\$59.0</b>	-4.6%	\$130.3	<b>\$118.4</b>	-9.1%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			31	<b>31</b>	2.5%	29	<b>34</b>	15.5%
Active Listings			272	<b>346</b>	27.2%	n/a	<b>n/a</b>	n/a
Months of Supply			0.8	<b>1.3</b>	50.1%	n/a	<b>n/a</b>	n/a

Sources: Virginia REALTORS®, data accessed March 15, 2023

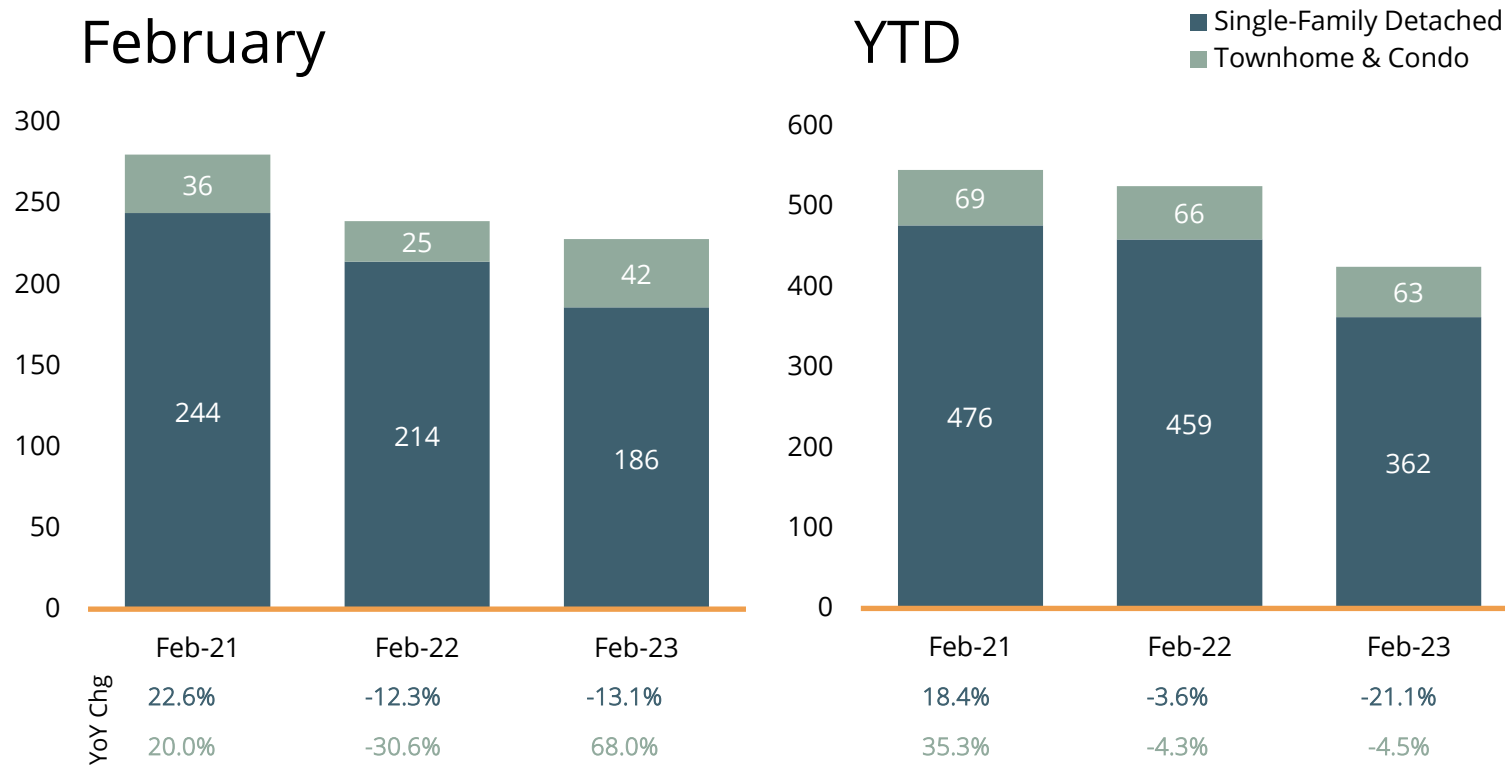
# Townhome & Condo Market Overview



Key Metrics	2-year Trends		Feb-22	Feb-23	YoY Chg	2022 YTD	2023 YTD	YoY Chg
	Feb-21	Feb-23						
Sales			25	<b>42</b>	68.0%	66	<b>63</b>	-4.5%
Pending Sales			54	<b>47</b>	-13.0%	117	<b>97</b>	-17.1%
New Listings			66	<b>42</b>	-36.4%	119	<b>108</b>	-9.2%
Median List Price			\$229,900	<b>\$249,950</b>	8.7%	\$220,000	<b>\$254,900</b>	15.9%
Median Sales Price			\$229,900	<b>\$244,000</b>	6.1%	\$220,000	<b>\$254,900</b>	15.9%
Median Price Per Square Foot			\$154	<b>\$166</b>	7.7%	\$154	<b>\$167</b>	8.4%
Sold Dollar Volume (in millions)			\$5.6	<b>\$10.9</b>	93.1%	\$15.2	<b>\$16.5</b>	8.2%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			24	<b>24</b>	-2.0%	27	<b>23</b>	-14.5%
Active Listings			26	<b>64</b>	146.2%	n/a	<b>n/a</b>	n/a
Months of Supply			0.5	<b>1.4</b>	195.3%	n/a	<b>n/a</b>	n/a

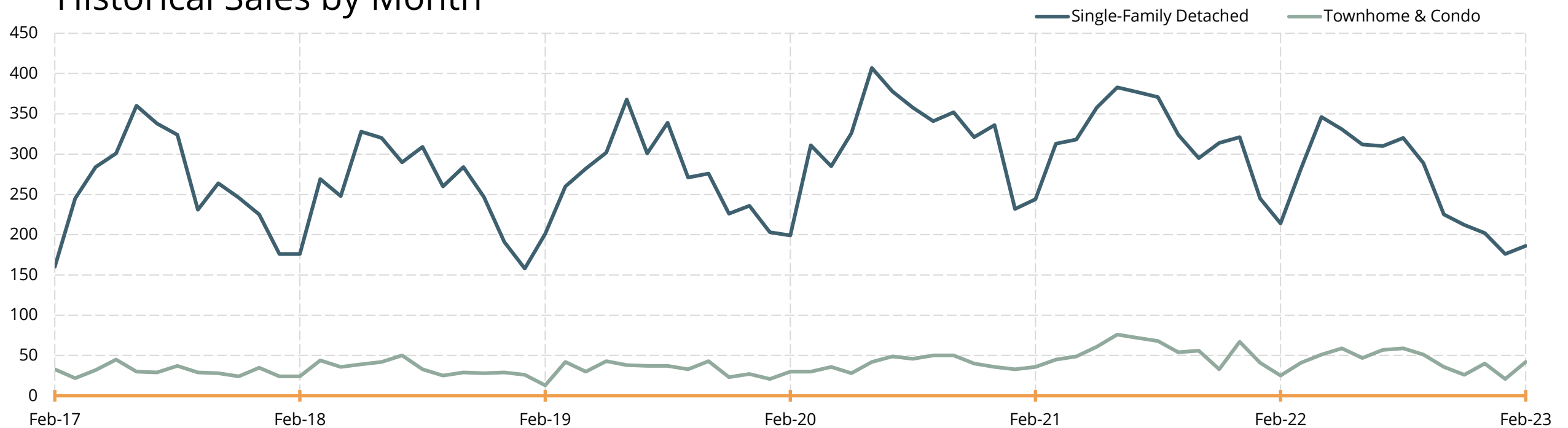
Sources: Virginia REALTORS®, data accessed March 15, 2023

# Sales



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Mar-22	282	-9.9%	41	-8.9%
Apr-22	346	8.8%	51	4.1%
May-22	331	-7.5%	59	-3.3%
Jun-22	312	-18.5%	47	-38.2%
Jul-22	310	-17.8%	57	-20.8%
Aug-22	320	-13.7%	59	-13.2%
Sep-22	289	-10.8%	51	-5.6%
Oct-22	225	-23.7%	36	-35.7%
Nov-22	212	-32.5%	26	-21.2%
Dec-22	202	-37.1%	40	-40.3%
Jan-23	176	-28.2%	21	-48.8%
Feb-23	186	-13.1%	42	68.0%
12-month Avg	266	-16.7%	44	-18.1%

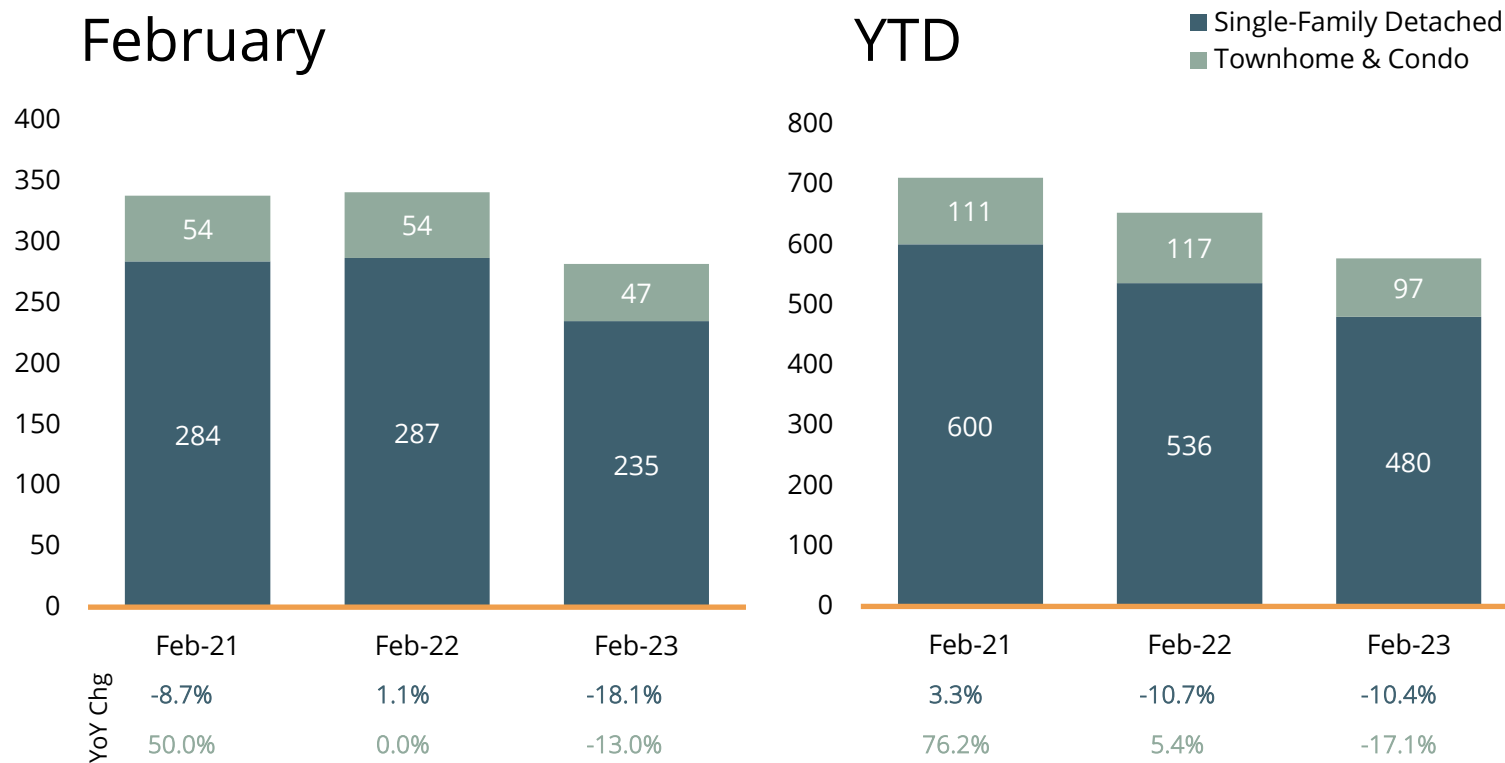
## Historical Sales by Month



Sources: Virginia REALTORS®, data accessed March 15, 2023

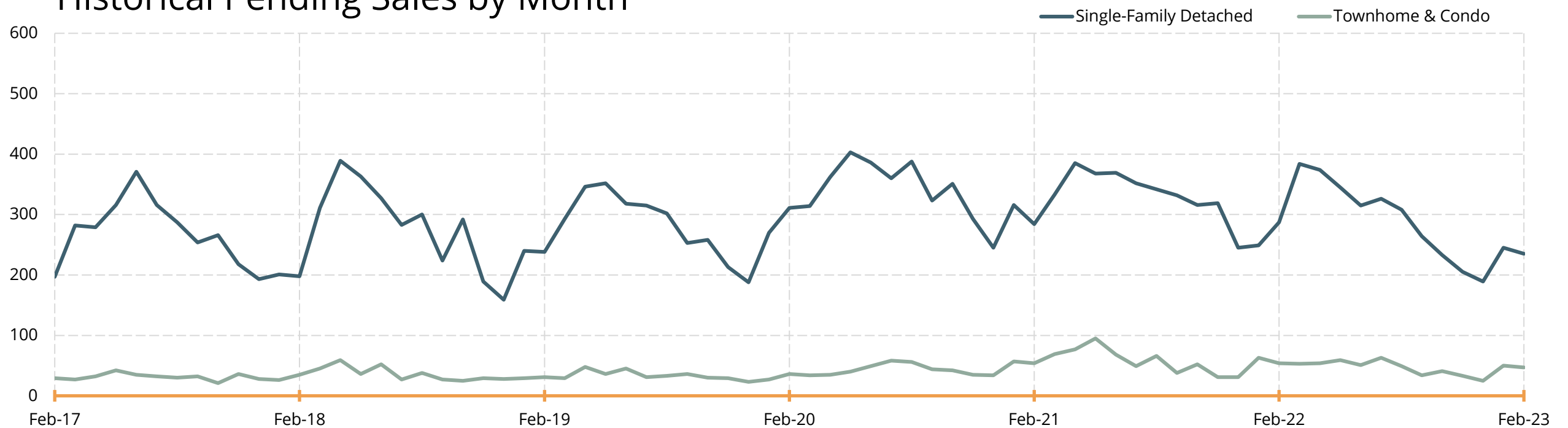


# Pending Sales



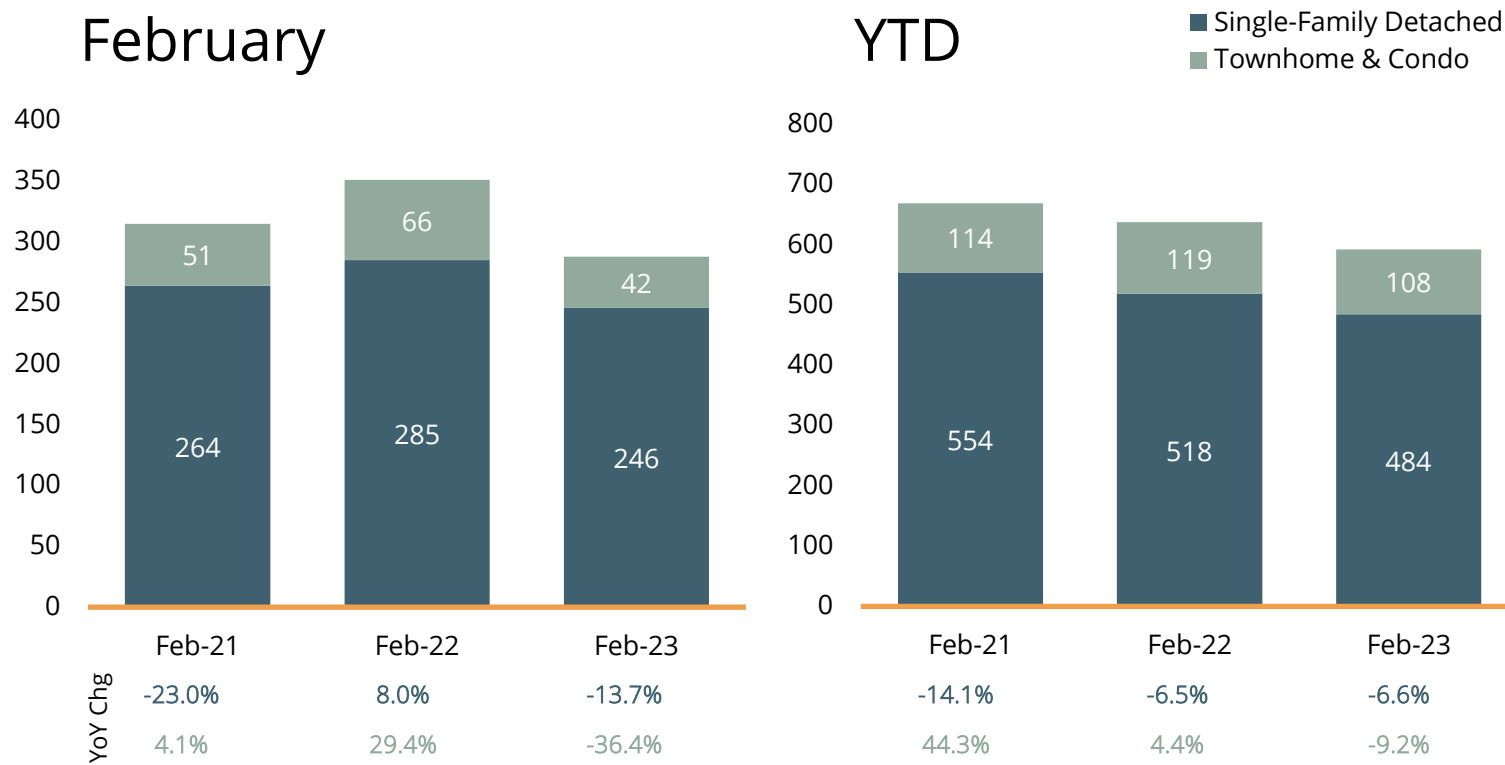
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Mar-22	384	15.3%	53	-23.2%
Apr-22	374	-2.9%	54	-29.9%
May-22	345	-6.3%	59	-37.9%
Jun-22	315	-14.6%	51	-25.0%
Jul-22	326	-7.4%	63	28.6%
Aug-22	308	-9.9%	49	-25.8%
Sep-22	264	-20.5%	34	-10.5%
Oct-22	233	-26.3%	41	-21.2%
Nov-22	205	-35.7%	33	6.5%
Dec-22	189	-22.9%	25	-19.4%
Jan-23	245	-1.6%	50	-20.6%
Feb-23	235	-18.1%	47	-13.0%
12-month Avg	285	-12.2%	47	-19.3%

## Historical Pending Sales by Month



Sources: Virginia REALTORS®, data accessed March 15, 2023

# New Listings



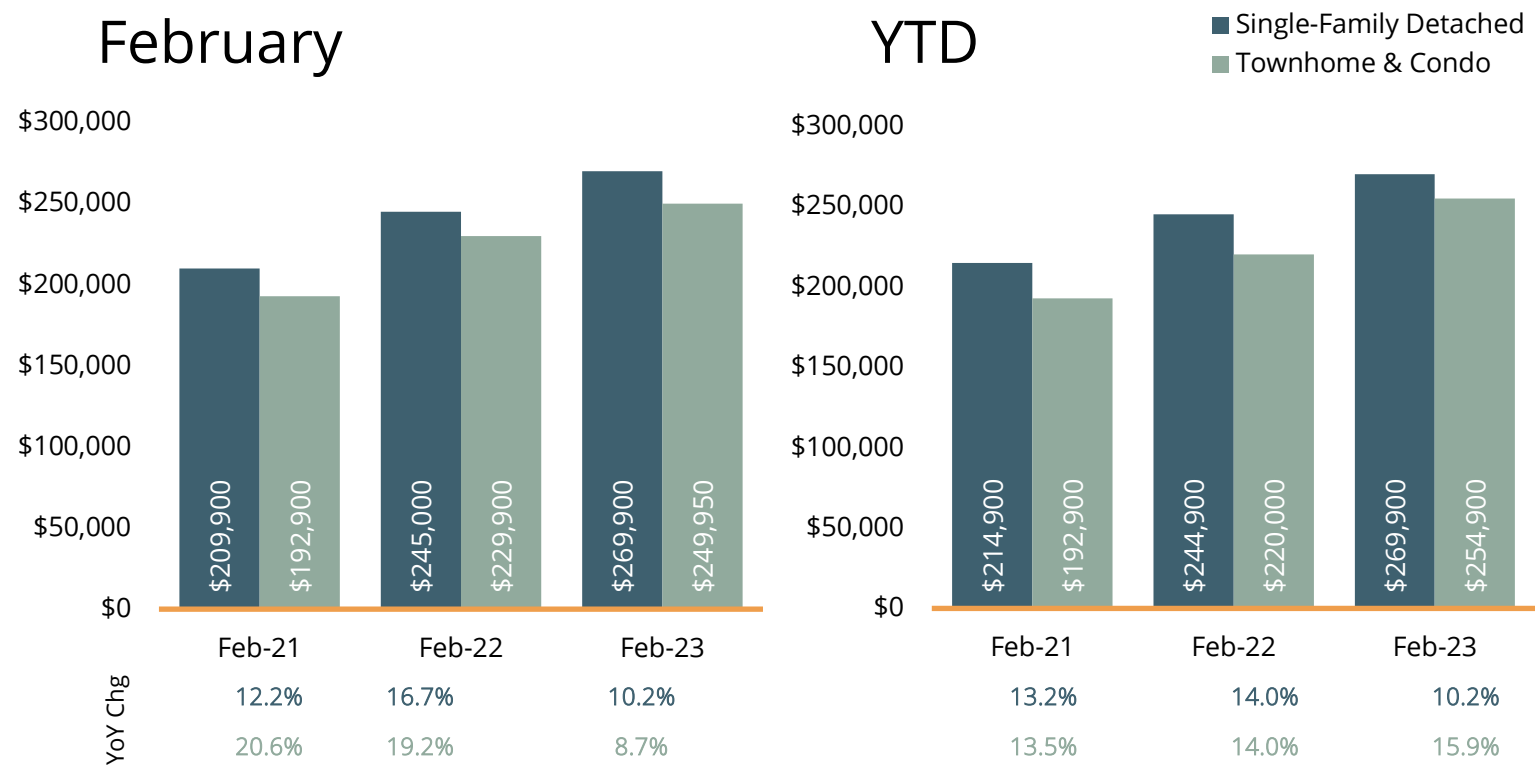
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Mar-22	415	6.1%	49	-21.0%
Apr-22	399	-11.9%	68	0.0%
May-22	445	11.5%	63	-21.3%
Jun-22	408	-11.5%	82	3.8%
Jul-22	352	-18.7%	59	-9.2%
Aug-22	344	-16.7%	56	7.7%
Sep-22	293	-19.1%	43	7.5%
Oct-22	271	-20.1%	41	-2.4%
Nov-22	214	-24.1%	40	66.7%
Dec-22	202	-5.2%	47	74.1%
Jan-23	238	2.1%	66	24.5%
Feb-23	246	-13.7%	42	-36.4%
12-month Avg	319	-10.2%	55	-0.3%

## Historical New Listings by Month



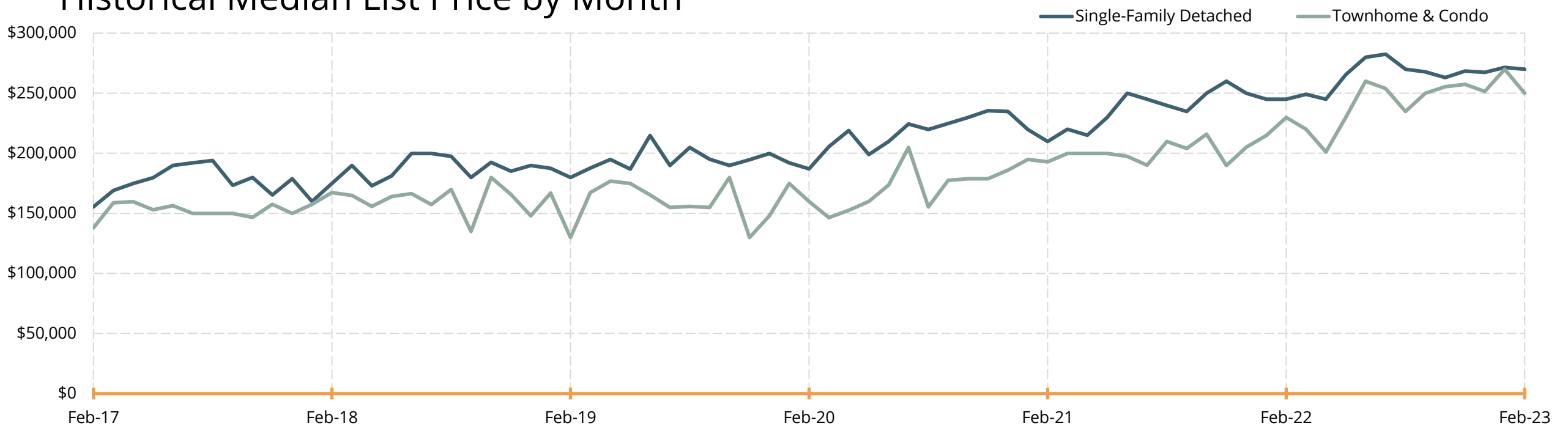
Sources: Virginia REALTORS®, data accessed March 15, 2023

# Median List Price



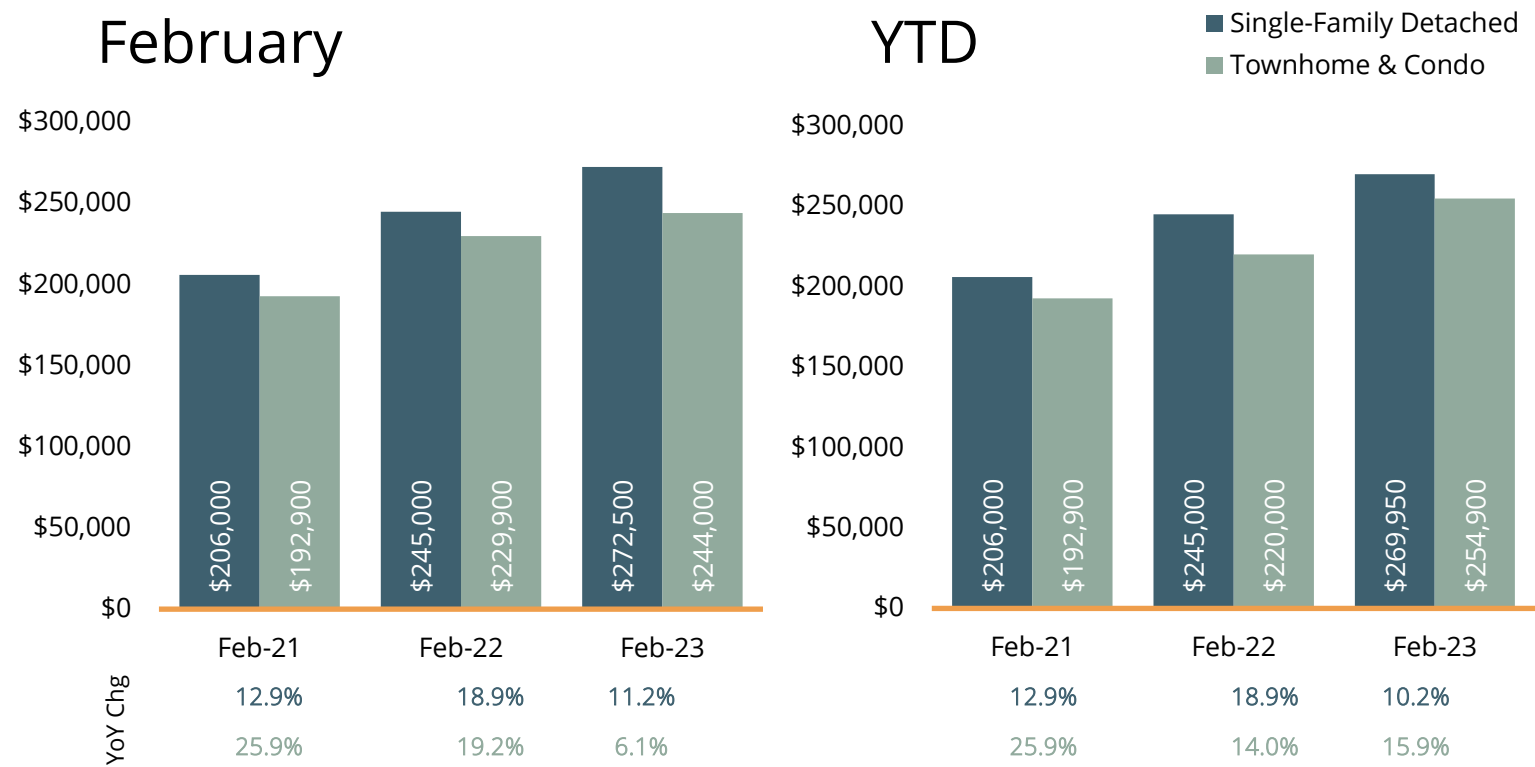
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Mar-22	\$249,200	13.3%	\$220,000	10.1%
Apr-22	\$245,100	13.9%	\$201,250	0.7%
May-22	\$265,500	15.5%	\$229,900	15.0%
Jun-22	\$279,900	12.0%	\$259,900	31.7%
Jul-22	\$282,475	15.3%	\$254,000	33.7%
Aug-22	\$269,900	12.5%	\$234,900	11.9%
Sep-22	\$267,900	14.0%	\$249,900	22.6%
Oct-22	\$263,000	5.2%	\$255,450	18.3%
Nov-22	\$268,450	3.3%	\$257,400	35.5%
Dec-22	\$267,450	7.0%	\$251,500	22.7%
Jan-23	\$271,500	10.9%	\$269,900	25.6%
Feb-23	\$269,900	10.2%	\$249,950	8.7%
12-month Avg	\$266,690	11.0%	\$244,504	19.4%

## Historical Median List Price by Month

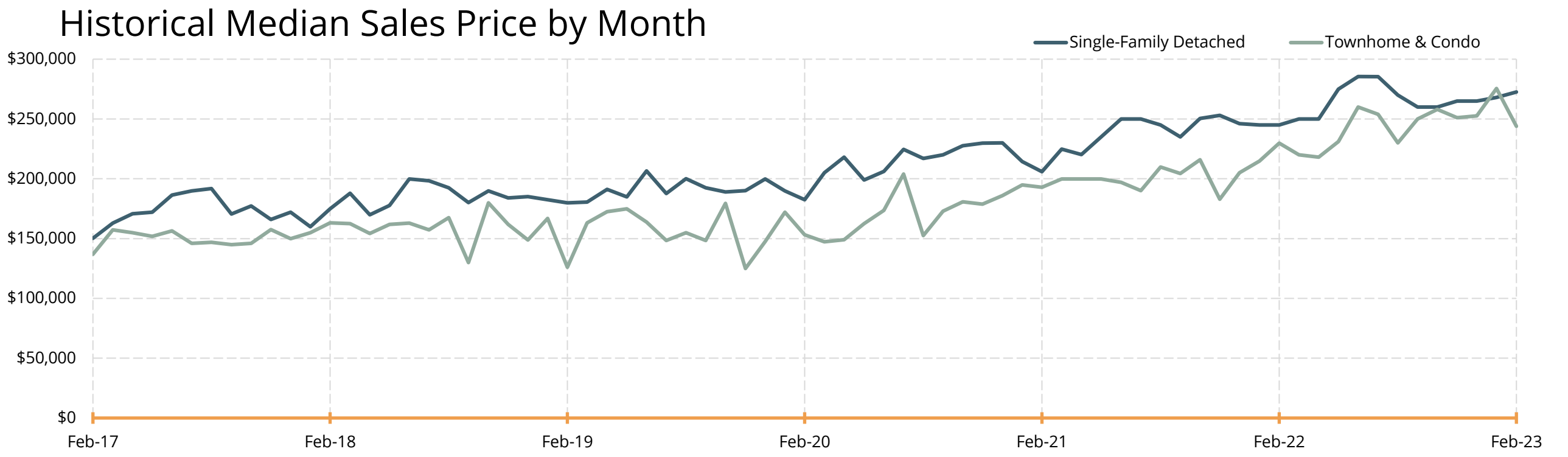


Sources: Virginia REALTORS®, data accessed March 15, 2023

# Median Sales Price

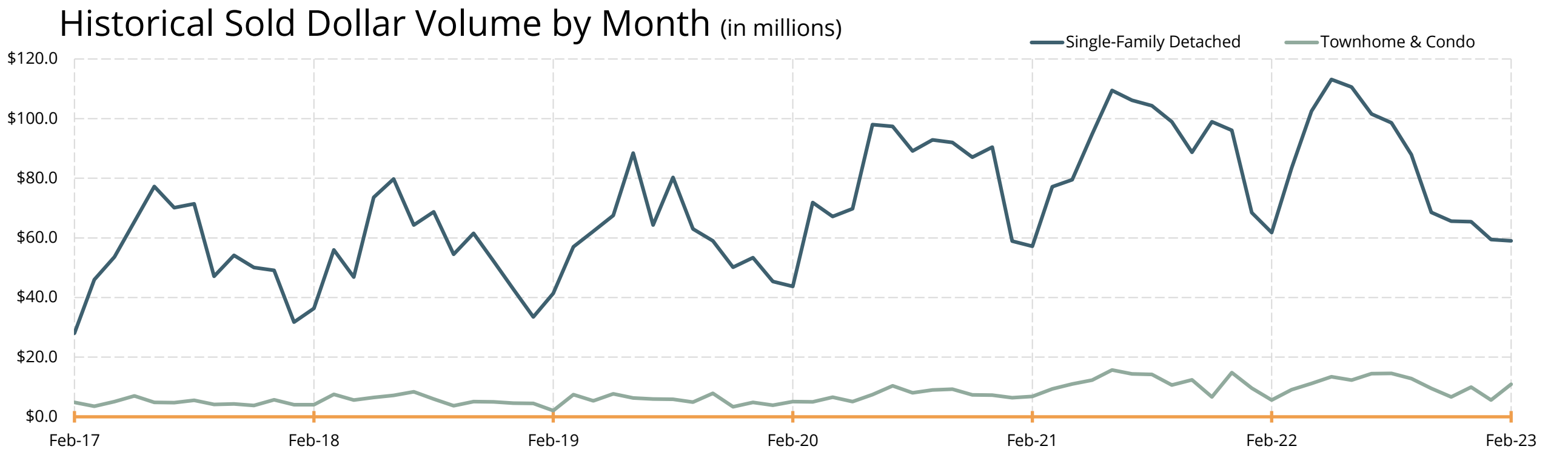
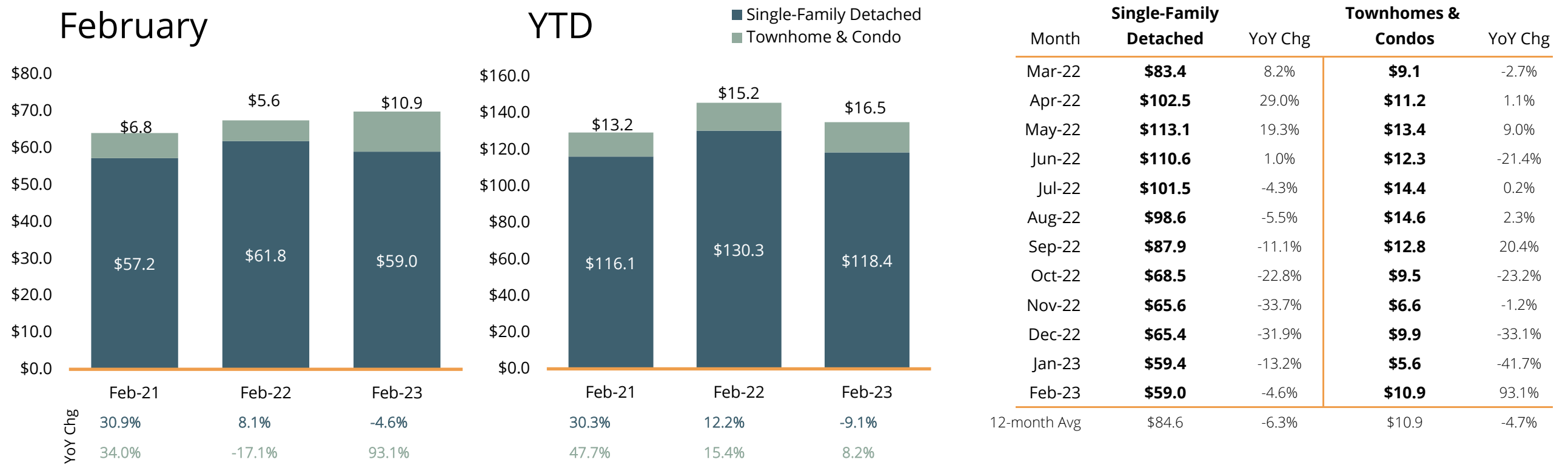


Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Mar-22	\$250,000	11.2%	\$220,000	10.1%
Apr-22	\$250,000	13.5%	\$218,000	9.1%
May-22	\$275,000	17.0%	\$231,200	15.7%
Jun-22	\$285,500	14.2%	\$259,900	31.9%
Jul-22	\$285,450	14.2%	\$254,000	33.7%
Aug-22	\$270,000	10.2%	\$230,000	9.6%
Sep-22	\$260,000	10.6%	\$250,000	22.3%
Oct-22	\$259,900	3.8%	\$258,000	19.5%
Nov-22	\$264,950	4.7%	\$251,000	37.2%
Dec-22	\$264,950	7.7%	\$252,500	23.2%
Jan-23	\$268,000	9.4%	\$275,500	28.2%
Feb-23	\$272,500	11.2%	\$244,000	6.1%
12-month Avg	\$267,188	10.6%	\$245,342	20.2%



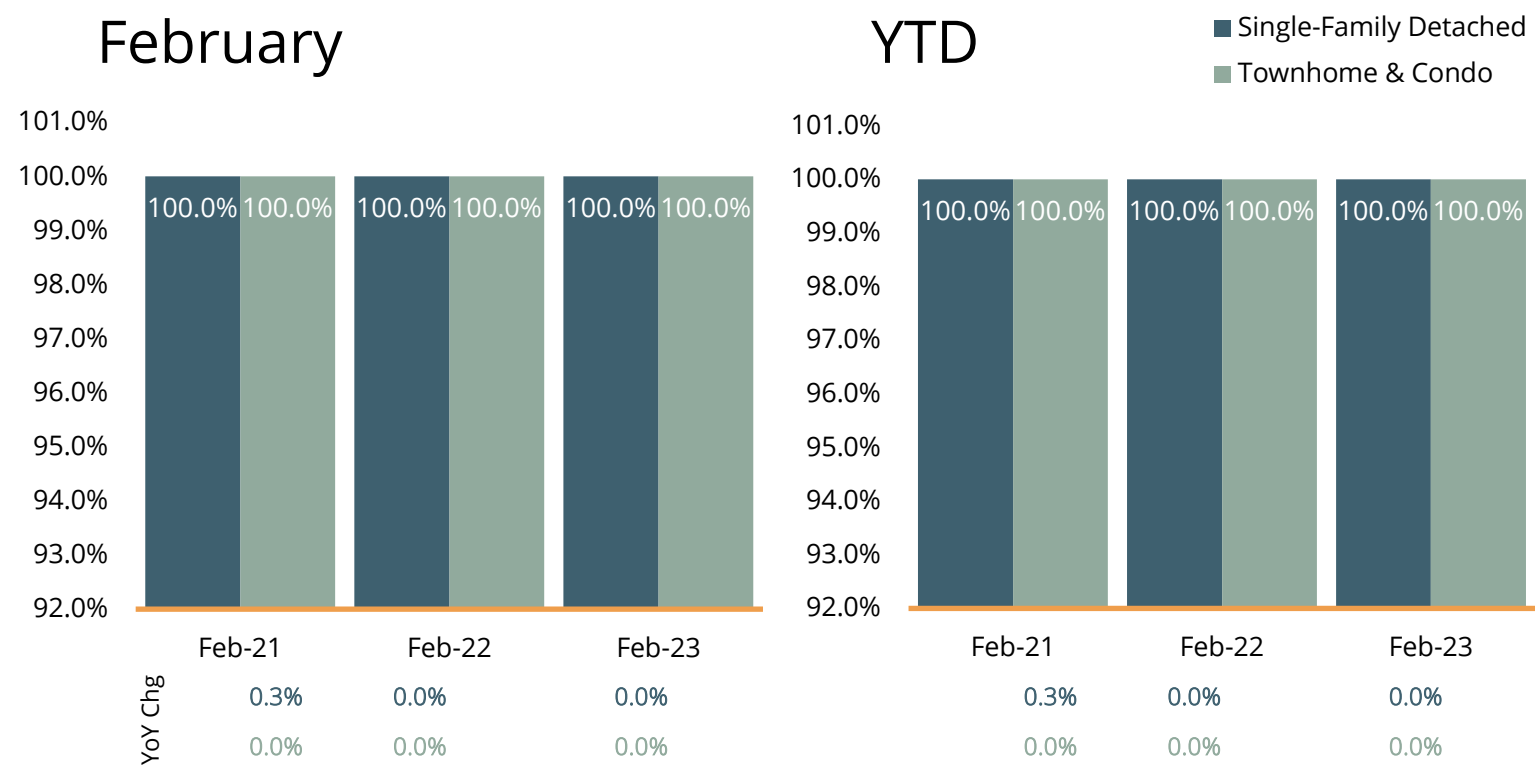
Sources: Virginia REALTORS®, data accessed March 15, 2023

# Sold Dollar Volume (in millions)

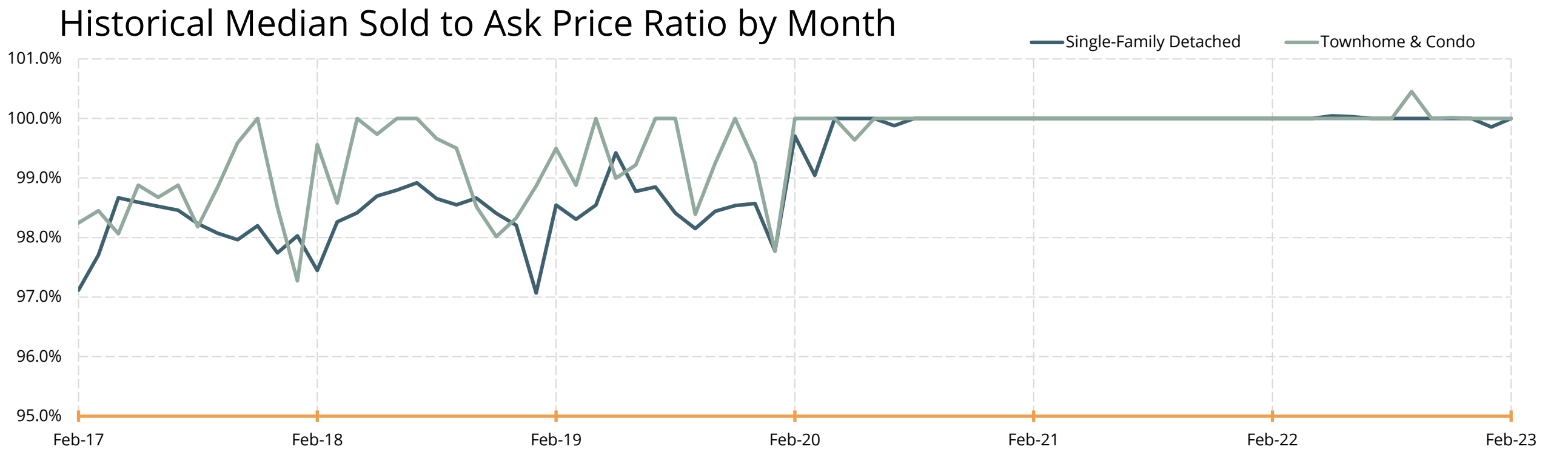


Sources: Virginia REALTORS®, data accessed March 15, 2023

# Median Sold to Ask Price Ratio

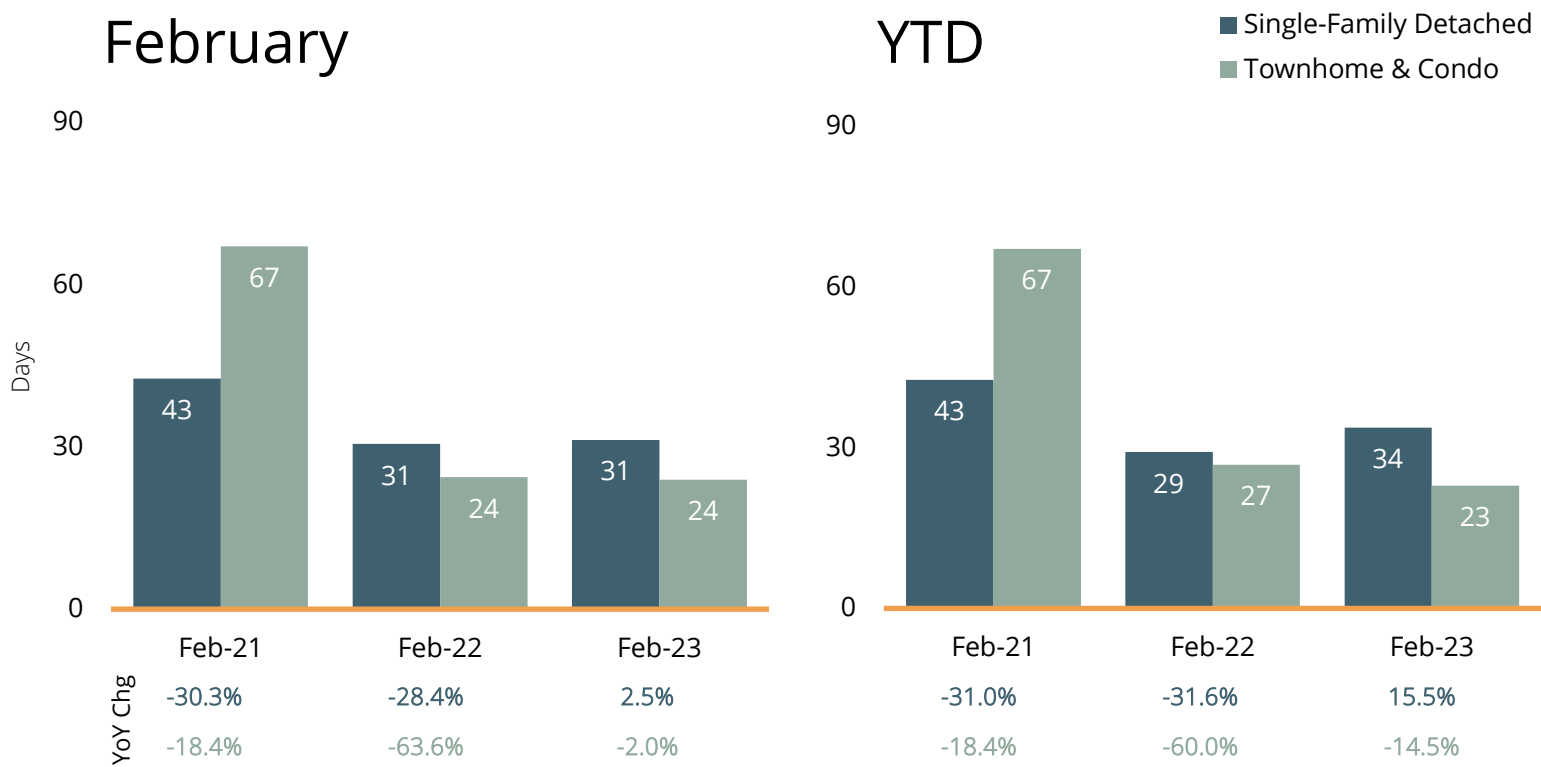


Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
Mar-22	100.0%	0.0%	100.0%	0.0%
Apr-22	100.0%	0.0%	100.0%	0.0%
May-22	100.0%	0.0%	100.0%	0.0%
Jun-22	100.0%	0.0%	100.0%	0.0%
Jul-22	100.0%	0.0%	100.0%	0.0%
Aug-22	100.0%	0.0%	100.0%	0.0%
Sep-22	100.0%	0.0%	100.5%	0.5%
Oct-22	100.0%	0.0%	100.0%	0.0%
Nov-22	100.0%	0.0%	100.0%	0.0%
Dec-22	100.0%	0.0%	100.0%	0.0%
Jan-23	99.9%	-0.1%	100.0%	0.0%
Feb-23	100.0%	0.0%	100.0%	0.0%
12-month Avg	100.0%	0.0%	100.0%	0.0%



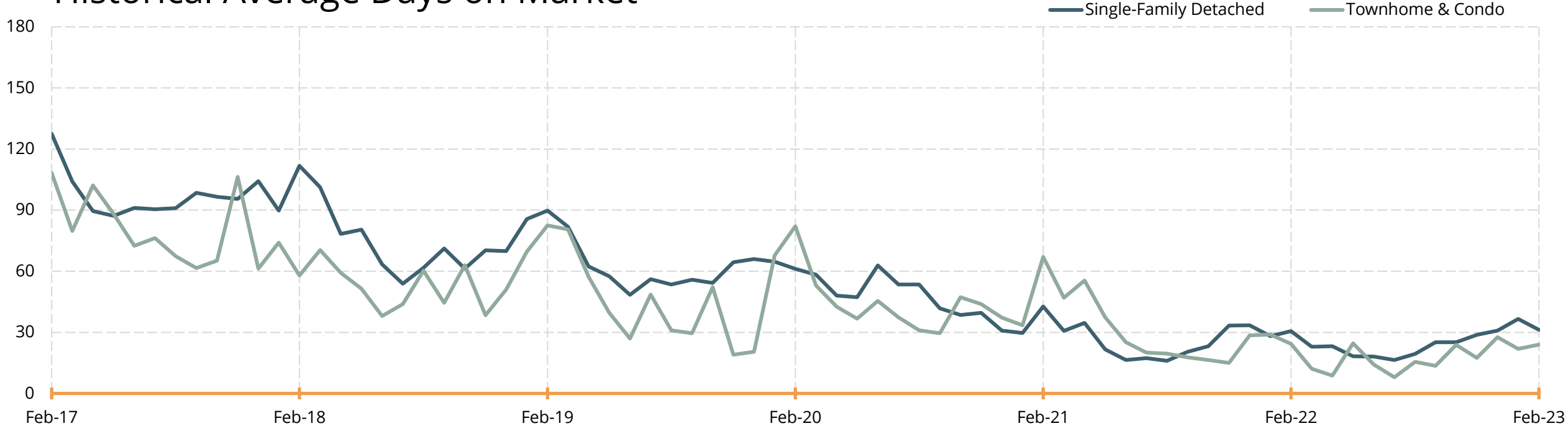
Sources: Virginia REALTORS®, data accessed March 15, 2023

# Average Days on Market



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Mar-22	23	-25.2%	12	-74.2%
Apr-22	23	-33.0%	9	-84.2%
May-22	18	-15.4%	25	-34.2%
Jun-22	18	10.3%	14	-43.3%
Jul-22	16	-4.7%	8	-60.3%
Aug-22	19	20.9%	16	-20.8%
Sep-22	25	23.1%	14	-23.4%
Oct-22	25	8.1%	24	44.8%
Nov-22	29	-13.4%	17	16.2%
Dec-22	31	-7.8%	28	-3.1%
Jan-23	37	30.2%	22	-24.1%
Feb-23	31	2.5%	24	-2.0%
12-month Avg	25	-3.1%	18	-37.0%

## Historical Average Days on Market

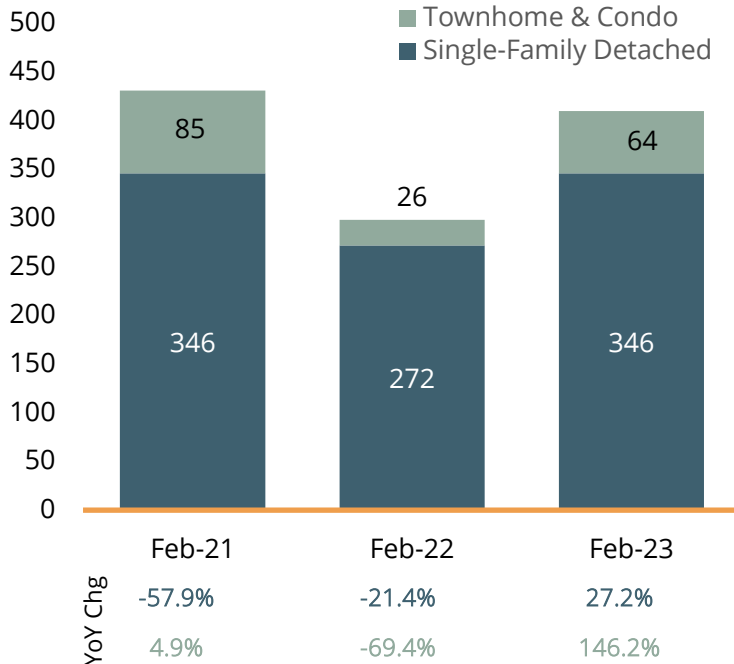


Sources: Virginia REALTORS®, data accessed March 15, 2023

# Active Listings

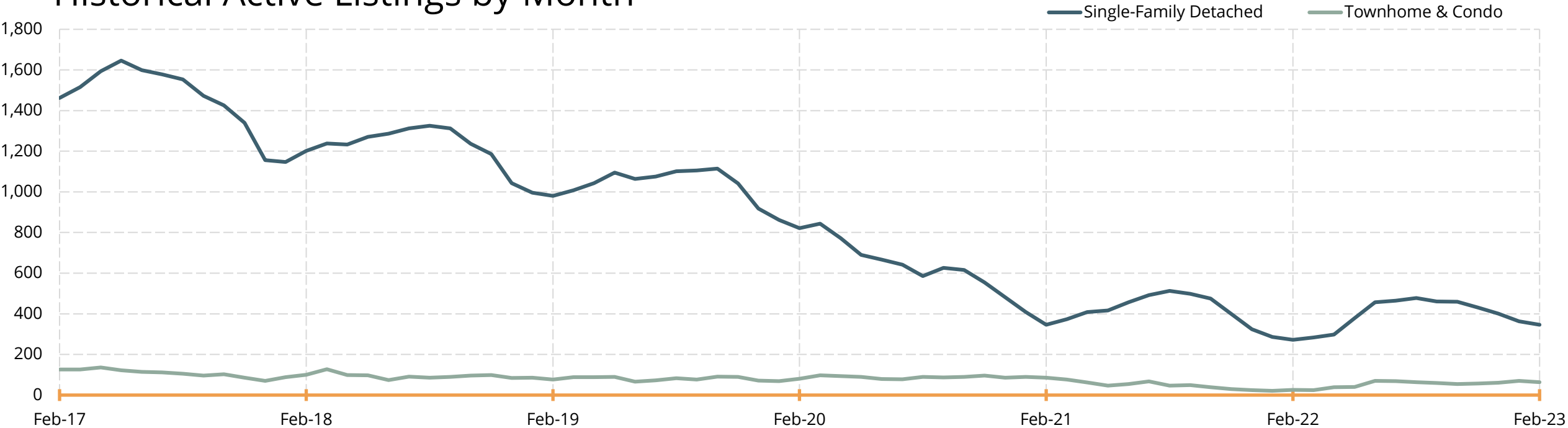


## February



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Mar-22	284	-23.9%	25	-67.5%
Apr-22	298	-27.1%	39	-37.1%
May-22	378	-9.4%	40	-13.0%
Jun-22	457	0.0%	70	29.6%
Jul-22	464	-5.7%	68	1.5%
Aug-22	478	-6.8%	64	36.2%
Sep-22	461	-7.4%	59	20.4%
Oct-22	460	-3.2%	54	38.5%
Nov-22	431	7.8%	57	96.6%
Dec-22	401	23.8%	61	144.0%
Jan-23	363	26.9%	70	233.3%
Feb-23	346	27.2%	64	146.2%
12-month Avg	402	-1.9%	56	23.8%

## Historical Active Listings by Month



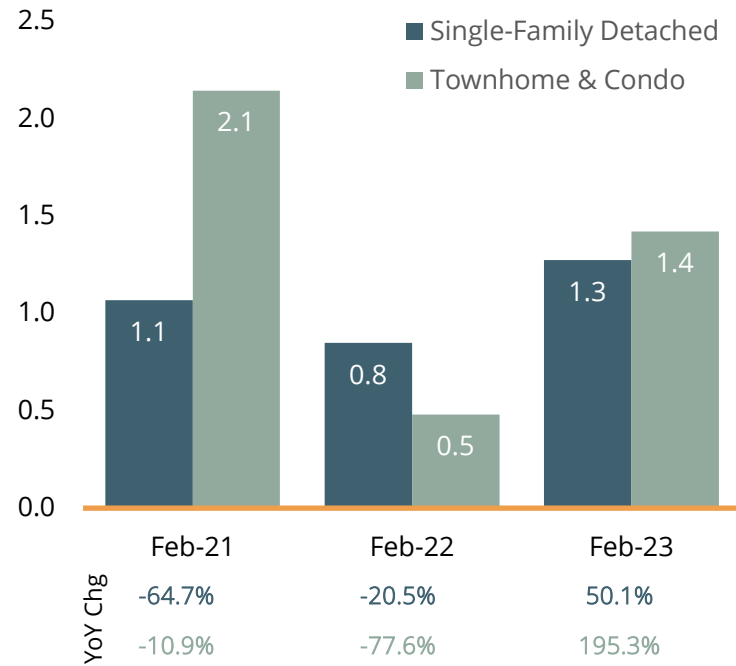
Sources: Virginia REALTORS®, data accessed March 15, 2023



# Months of Supply

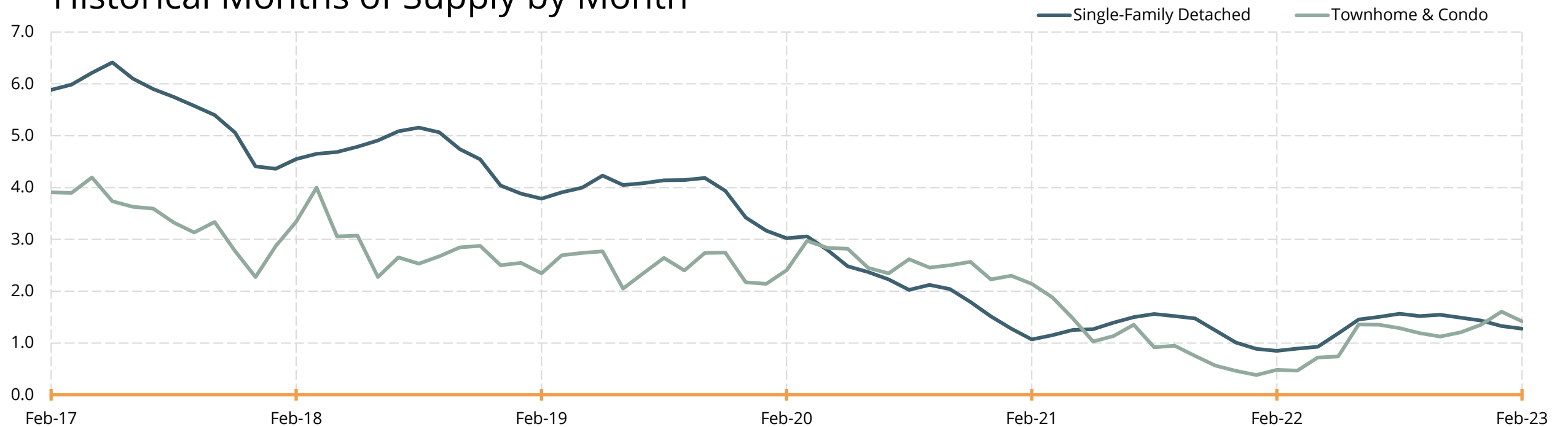


## February



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Mar-22	<b>0.9</b>	-22.5%	<b>0.5</b>	-75.3%
Apr-22	<b>0.9</b>	-25.8%	<b>0.7</b>	-51.2%
May-22	<b>1.2</b>	-6.4%	<b>0.7</b>	-27.9%
Jun-22	<b>1.5</b>	4.4%	<b>1.4</b>	19.6%
Jul-22	<b>1.5</b>	0.0%	<b>1.4</b>	-0.2%
Aug-22	<b>1.6</b>	0.1%	<b>1.3</b>	40.5%
Sep-22	<b>1.5</b>	-0.2%	<b>1.2</b>	25.7%
Oct-22	<b>1.5</b>	4.8%	<b>1.1</b>	50.5%
Nov-22	<b>1.5</b>	19.9%	<b>1.2</b>	114.2%
Dec-22	<b>1.4</b>	42.3%	<b>1.4</b>	192.6%
Jan-23	<b>1.3</b>	49.6%	<b>1.6</b>	320.7%
Feb-23	<b>1.3</b>	50.1%	<b>1.4</b>	195.3%
12-month Avg	1.3	6.7%	1.2	21.5%

## Historical Months of Supply by Month



Sources: Virginia REALTORS®, data accessed March 15, 2023

# Area Overview - Total Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg
Amherst County	37	<b>25</b>	-32.4%	27	<b>23</b>	-14.8%	\$230,000	<b>\$250,000</b>	8.7%	29	<b>31</b>	6.9%	0.8	<b>1.0</b>	26.6%
Appomattox County	10	<b>14</b>	40.0%	12	<b>8</b>	-33.3%	\$194,700	<b>\$293,750</b>	50.9%	22	<b>37</b>	68.2%	1.1	<b>2.8</b>	153.8%
Bedford County	121	<b>78</b>	-35.5%	101	<b>75</b>	-25.7%	\$307,000	<b>\$313,475</b>	2.1%	118	<b>134</b>	13.6%	0.9	<b>1.2</b>	32.4%
Campbell County	80	<b>69</b>	-13.8%	44	<b>44</b>	0.0%	\$230,000	<b>\$277,450</b>	20.6%	64	<b>109</b>	70.3%	0.8	<b>1.8</b>	108.6%
Lynchburg	103	<b>102</b>	-1.0%	55	<b>78</b>	41.8%	\$218,000	<b>\$214,500</b>	-1.6%	65	<b>99</b>	52.3%	0.6	<b>1.0</b>	69.7%

# Area Overview - Total Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg
Amherst County	59	<b>47</b>	-20.3%	61	<b>51</b>	-16.4%	\$191,000	<b>\$254,750</b>	33.4%	29	<b>31</b>	6.9%
Appomattox County	24	<b>23</b>	-4.2%	33	<b>17</b>	-48.5%	\$220,000	<b>\$287,500</b>	30.7%	22	<b>37</b>	68.2%
Bedford County	227	<b>185</b>	-18.5%	183	<b>136</b>	-25.7%	\$315,500	<b>\$344,950</b>	9.3%	118	<b>134</b>	13.6%
Campbell County	153	<b>136</b>	-11.1%	115	<b>80</b>	-30.4%	\$229,450	<b>\$255,000</b>	11.1%	64	<b>109</b>	70.3%
Lynchburg	174	<b>201</b>	15.5%	133	<b>141</b>	6.0%	\$215,000	<b>\$215,000</b>	0.0%	65	<b>99</b>	52.3%

# Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg
Amherst County	37	<b>25</b>	-32.4%	27	<b>23</b>	-14.8%	\$230,000	<b>\$250,000</b>	8.7%	29	<b>31</b>	6.9%	0.8	<b>1.0</b>	25.0%
Appomattox County	10	<b>14</b>	40.0%	12	<b>8</b>	-33.3%	\$194,700	<b>\$293,750</b>	50.9%	22	<b>37</b>	68.2%	1.1	<b>2.8</b>	151.8%
Bedford County	100	<b>68</b>	-32.0%	94	<b>59</b>	-37.2%	\$317,250	<b>\$379,900</b>	19.7%	104	<b>120</b>	15.4%	0.9	<b>1.2</b>	32.4%
Campbell County	47	<b>61</b>	29.8%	30	<b>35</b>	16.7%	\$242,500	<b>\$280,000</b>	15.5%	54	<b>80</b>	48.1%	0.9	<b>1.7</b>	80.6%
Lynchburg	91	<b>78</b>	-14.3%	51	<b>61</b>	19.6%	\$219,900	<b>\$209,500</b>	-4.7%	63	<b>78</b>	23.8%	0.7	<b>1.0</b>	40.1%

# Area Overview - Single Family Detached Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg
Amherst County	59	<b>47</b>	-20.3%	60	<b>51</b>	-15.0%	\$198,000	<b>\$254,750</b>	28.7%	29	<b>31</b>	6.9%
Appomattox County	24	<b>23</b>	-4.2%	33	<b>17</b>	-48.5%	\$220,000	<b>\$287,500</b>	30.7%	22	<b>37</b>	68.2%
Bedford County	194	<b>157</b>	-19.1%	166	<b>111</b>	-33.1%	\$315,500	<b>\$375,000</b>	18.9%	104	<b>120</b>	15.4%
Campbell County	90	<b>110</b>	22.2%	87	<b>71</b>	-18.4%	\$242,500	<b>\$257,000</b>	6.0%	54	<b>80</b>	48.1%
Lynchburg	151	<b>147</b>	-2.6%	113	<b>112</b>	-0.9%	\$219,000	<b>\$208,250</b>	-4.9%	63	<b>78</b>	23.8%

# Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg
Amherst County	0	<b>0</b>	N/A	0	<b>0</b>	N/A	\$0	<b>\$0</b>	N/A	0	<b>0</b>	N/A	0.0	<b>0.0</b>	N/A
Appomattox County	0	<b>0</b>	N/A	0	<b>0</b>	N/A	\$0	<b>\$0</b>	N/A	0	<b>0</b>	N/A	0.0	<b>0.0</b>	N/A
Bedford County	21	<b>10</b>	-52.4%	7	<b>16</b>	128.6%	\$230,000	<b>\$241,450</b>	5.0%	14	<b>14</b>	0.0%	0.7	<b>1.0</b>	30.3%
Campbell County	33	<b>8</b>	-75.8%	14	<b>9</b>	-35.7%	\$229,945	<b>\$243,000</b>	5.7%	10	<b>29</b>	190.0%	0.6	<b>2.0</b>	260.8%
Lynchburg	12	<b>24</b>	100.0%	4	<b>17</b>	325.0%	\$148,000	<b>\$249,500</b>	68.6%	2	<b>21</b>	950.0%	0.1	<b>1.3</b>	977.5%

# Area Overview - Townhome & Condo Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg	Feb-22	Feb-23	% chg
Amherst County	0	<b>0</b>	N/A	1	<b>0</b>	-100.0%	\$122,900	<b>\$0</b>	-100.0%	0	<b>0</b>	N/A
Appomattox County	0	<b>0</b>	N/A	0	<b>0</b>	N/A	\$0	<b>\$0</b>	N/A	0	<b>0</b>	N/A
Bedford County	33	<b>28</b>	-15.2%	17	<b>25</b>	47.1%	\$313,250	<b>\$275,000</b>	-12.2%	14	<b>14</b>	0.0%
Campbell County	63	<b>26</b>	-58.7%	28	<b>9</b>	-67.9%	\$217,900	<b>\$243,000</b>	11.5%	10	<b>29</b>	190.0%
Lynchburg	23	<b>54</b>	134.8%	20	<b>29</b>	45.0%	\$214,450	<b>\$254,900</b>	18.9%	2	<b>21</b>	950.0%



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Data and analysis provided by Virginia REALTORS® Chief Economist, Ryan Price

The numbers reported here are preliminary and based on current entries into multiple listing services. Over time, data may be adjusted slightly to reflect increased reporting. Information is sourced from multiple listing services across Virginia and is deemed reliable, but not guaranteed.