

MARCH  
**2024**

# LAR LYNCHBURG

## MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY  
**VIRGINIA REALTORS®**



# LAR Market Indicators Report

## Key Market Trends: March 2024

- Home sales activity fell throughout the LAR region compared to last March.**  
 There were 254 closed sales in the LAR market in March, 43 fewer than the previous year, marking a 14.5% drop. Appomattox County had five sales in March, reflecting a 70.6% decline from last year, which is the sharpest decline in the county in three years. With 55, activity fell in Campbell County from last March (-1.8%), this is the second consecutive month of fewer sales.
- Pending sales increased in most areas of the LAR market from last March.**  
 There were 366 pending sales in the LAR region, 58 more than last year, an 18.8% increase. Amherst County had 33 pending sales in March, 11 more than the previous year (+50%). Pending sales activity rose in Bedford County (+29%) and Lynchburg (+25.7%) compared to last March.
- Despite the fluctuations in home sales activity, home prices in the LAR area have steadily increased from a year ago.** The median sales price in the LAR footprint was \$285,000, a 2.7% increase from last year (+\$7,510). In March, the median sales price rose significantly in Lynchburg (+\$50,000) and Bedford County (+\$10,100) compared to the previous year. However, the median sales price declined in Campbell County (-7.5%) and Amherst County (-18.7%), indicating potential opportunities for buyers in these areas.
- The number of active listings has been trending upward for 17 consecutive months in the LAR region.** There were 648 active listings at the end of March across the LAR area, 648 more than last year, reflecting a 52.8% increase. Active listings rose the strongest in Bedford County (+61.8%) and Appomattox County (+84.8%) compared to the end of last March.



LAR Market Dashboard

YoY Chg	Mar-24	Indicator
▼ -14.5%	254	Sales
▲ 18.8%	366	Pending Sales
▲ 14.1%	422	New Listings
▲ 3.6%	\$285,000	Median List Price
▲ 2.7%	\$285,000	Median Sales Price
▲ 6.9%	\$165	Median Price Per Square Foot
▼ -7.9%	\$83.0	Sold Dollar Volume (in millions)
— 0.0%	100.0%	Median Sold/Ask Price Ratio
▲ 29.8%	47	Average Days on Market
▲ 52.8%	648	Active Listings
▲ 78.4%	2.4	Months of Supply

### INTEREST RATE TRACKER



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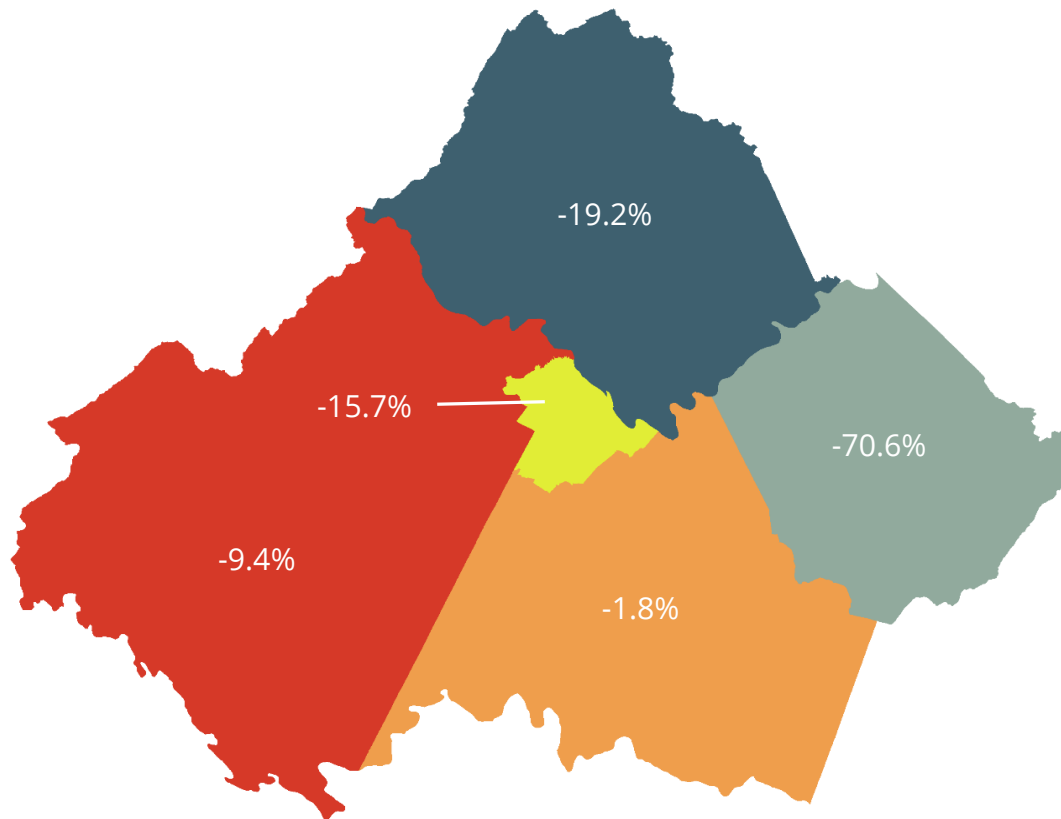
**Consumers Should Consult with a REALTOR®.** Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

**Identify a Professional to Manage the Procedure.** REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

**Are You Ready to Buy or Sell Real Estate?**  
Contact an experienced REALTOR®.



# Market Activity - LAR Footprint



<i>Jurisdiction</i>	Total Sales		
	Mar-23	Mar-24	% Chg
Amherst County	26	21	-19.2%
Appomattox County	17	5	-70.6%
Bedford County	96	87	-9.4%
Campbell County	56	55	-1.8%
Lynchburg	102	86	-15.7%
<b>LAR</b>	<b>297</b>	<b>254</b>	<b>-14.5%</b>

# Total Market Overview



Key Metrics	2-year Trends		Mar-23	Mar-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
	Mar-22	Mar-24						
Sales			297	<b>254</b>	-14.5%	722	<b>675</b>	-6.5%
Pending Sales			308	<b>366</b>	18.8%	885	<b>952</b>	7.6%
New Listings			370	<b>422</b>	14.1%	962	<b>1,139</b>	18.4%
Median List Price			\$275,000	<b>\$285,000</b>	3.6%	\$269,900	<b>\$285,000</b>	5.6%
Median Sales Price			\$277,490	<b>\$285,000</b>	2.7%	\$269,000	<b>\$282,000</b>	4.8%
Median Price Per Square Foot			\$155	<b>\$165</b>	6.9%	\$153	<b>\$167</b>	8.9%
Sold Dollar Volume (in millions)			\$90.1	<b>\$83.0</b>	-7.9%	\$225.0	<b>\$214.8</b>	-4.5%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			36	<b>47</b>	29.8%	34	<b>46</b>	35.3%
Active Listings			424	<b>648</b>	52.8%	n/a	<b>n/a</b>	n/a
Months of Supply			1.3	<b>2.4</b>	78.4%	n/a	<b>n/a</b>	n/a

Sources: Virginia REALTORS®, data accessed Apr 15, 2024

# Single-Family Detached Market Overview



Key Metrics	2-year Trends		Mar-23	Mar-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
	Mar-22	Mar-24						
Sales			253	<b>209</b>	-17.4%	615	<b>560</b>	-8.9%
Pending Sales			267	<b>291</b>	9.0%	747	<b>794</b>	6.3%
New Listings			316	<b>347</b>	9.8%	800	<b>931</b>	16.4%
Median List Price			\$279,900	<b>\$285,000</b>	1.8%	\$274,900	<b>\$284,250</b>	3.4%
Median Sales Price			\$279,000	<b>\$282,000</b>	1.1%	\$273,000	<b>\$279,950</b>	2.5%
Median Price Per Square Foot			\$151	<b>\$159</b>	5.3%	\$150	<b>\$160</b>	6.5%
Sold Dollar Volume (in millions)			\$78.6	<b>\$69.2</b>	-11.9%	\$197.0	<b>\$181.4</b>	-7.9%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			36	<b>48</b>	31.9%	35	<b>47</b>	33.2%
Active Listings			359	<b>545</b>	51.8%	n/a	<b>n/a</b>	n/a
Months of Supply			1.3	<b>2.4</b>	80.5%	n/a	<b>n/a</b>	n/a

Sources: Virginia REALTORS®, data accessed Apr 15, 2024

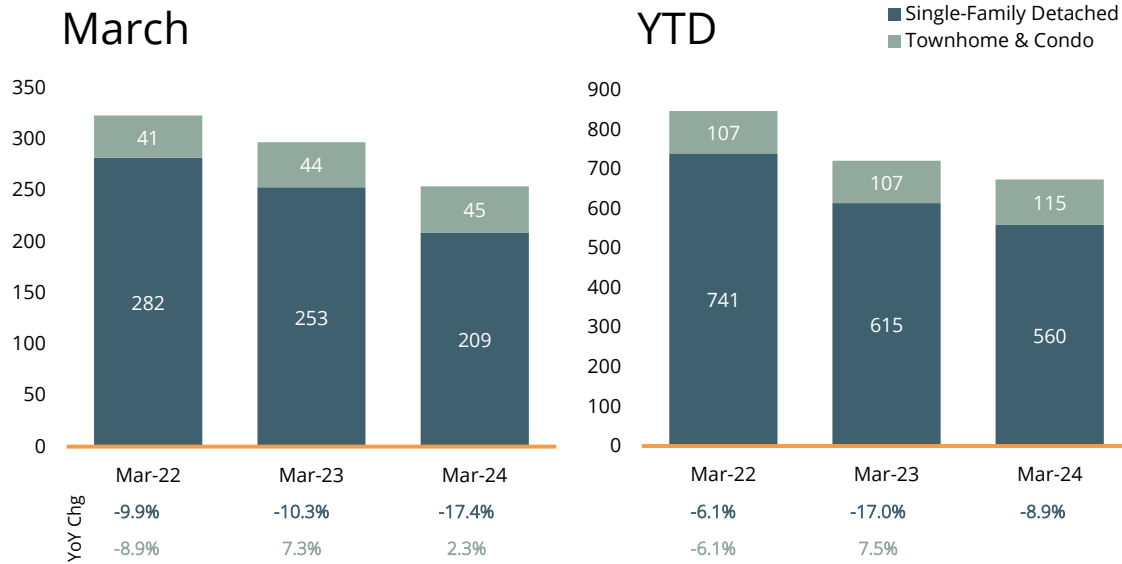
# Townhome & Condo Market Overview



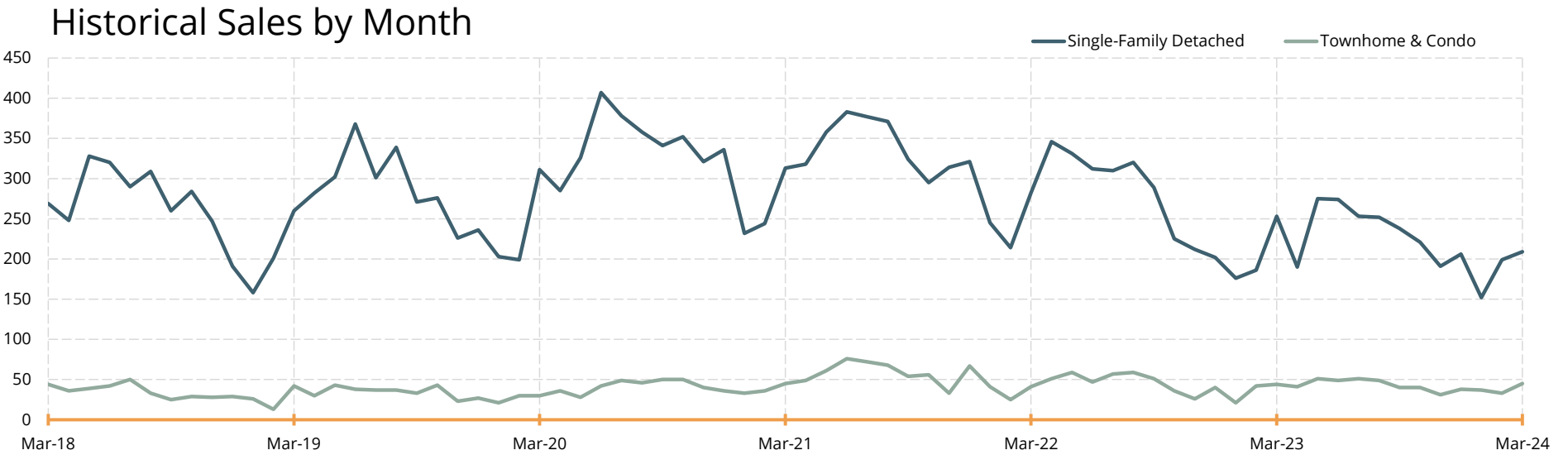
Key Metrics	2-year Trends		Mar-23	Mar-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
	Mar-22	Mar-24						
Sales			44	<b>45</b>	2.3%	107	<b>115</b>	7.5%
Pending Sales			41	<b>75</b>	82.9%	138	<b>158</b>	14.5%
New Listings			54	<b>75</b>	38.9%	162	<b>208</b>	28.4%
Median List Price			\$262,950	<b>\$285,000</b>	8.4%	\$256,900	<b>\$285,000</b>	10.9%
Median Sales Price			\$267,000	<b>\$289,860</b>	8.6%	\$255,000	<b>\$285,000</b>	11.8%
Median Price Per Square Foot			\$166	<b>\$181</b>	9.2%	\$167	<b>\$181</b>	8.4%
Sold Dollar Volume (in millions)			\$11.5	<b>\$13.7</b>	19.1%	\$28.0	<b>\$33.4</b>	19.3%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			36	<b>43</b>	20.2%	28	<b>43</b>	52.7%
Active Listings			65	<b>103</b>	58.5%	n/a	<b>n/a</b>	n/a
Months of Supply			1.4	<b>2.4</b>	67.1%	n/a	<b>n/a</b>	n/a

Sources: Virginia REALTORS®, data accessed Apr 15, 2024

# Sales



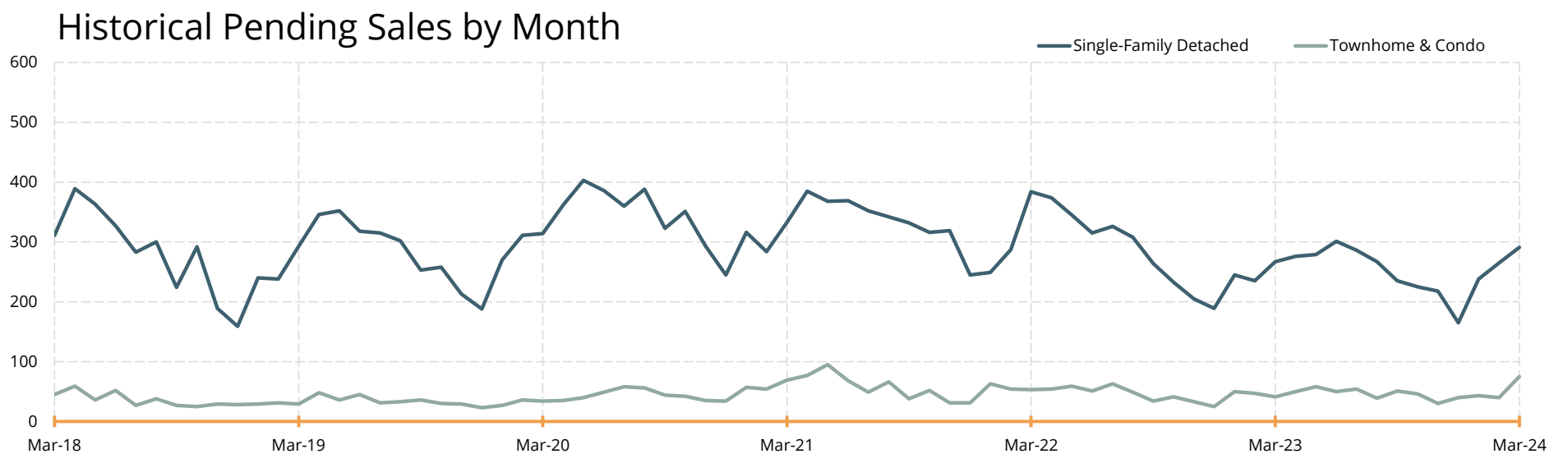
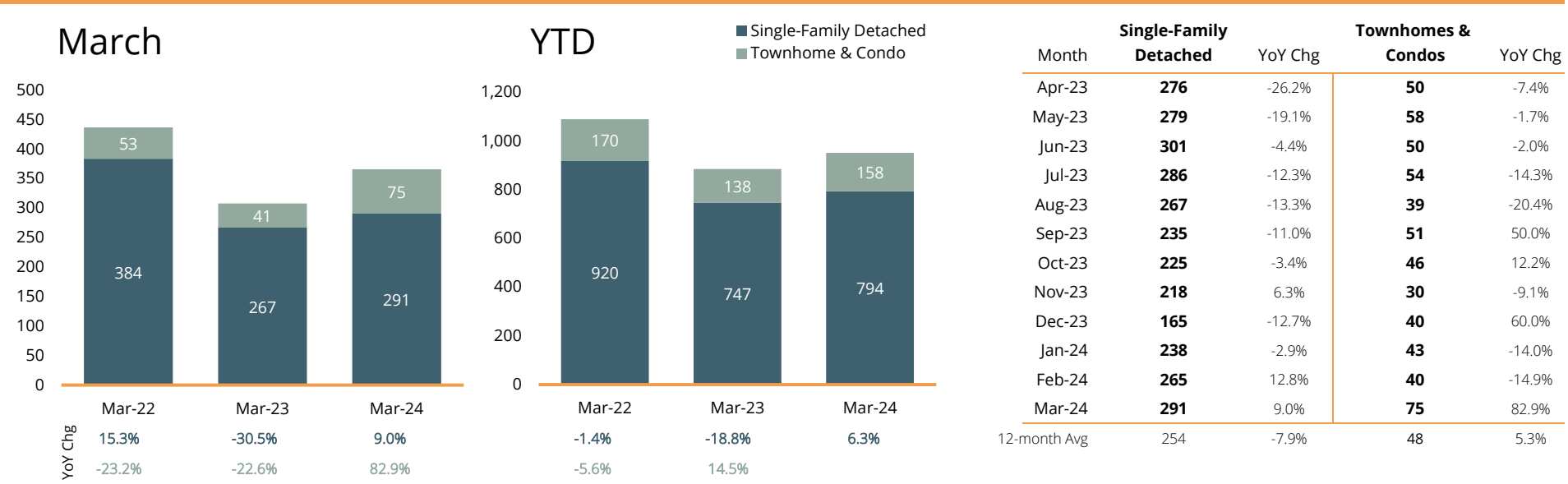
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-23	190	-45.1%	41	-19.6%
May-23	275	-16.9%	51	-13.6%
Jun-23	274	-12.2%	49	4.3%
Jul-23	253	-18.4%	51	-10.5%
Aug-23	252	-21.3%	49	-16.9%
Sep-23	238	-17.6%	40	-21.6%
Oct-23	221	-1.8%	40	11.1%
Nov-23	191	-9.9%	31	19.2%
Dec-23	206	2.0%	38	-5.0%
Jan-24	152	-13.6%	37	76.2%
Feb-24	199	7.0%	33	-21.4%
Mar-24	209	-17.4%	45	2.3%
12-month Avg	222	-15.9%	42	-5.3%



Sources: Virginia REALTORS®, data accessed Apr 15, 2024

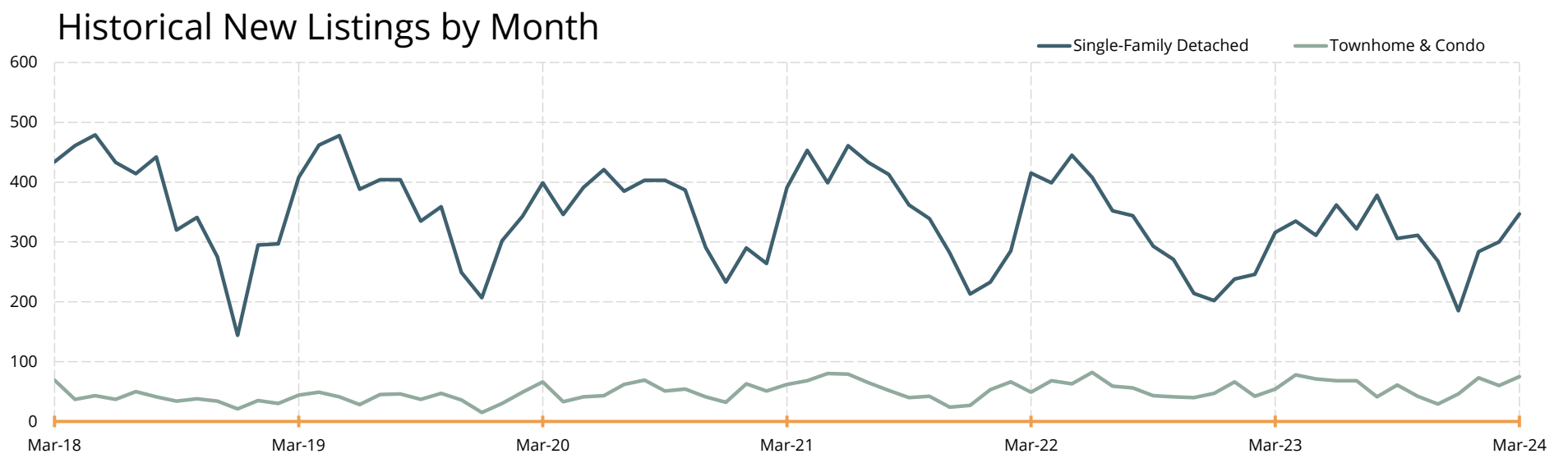
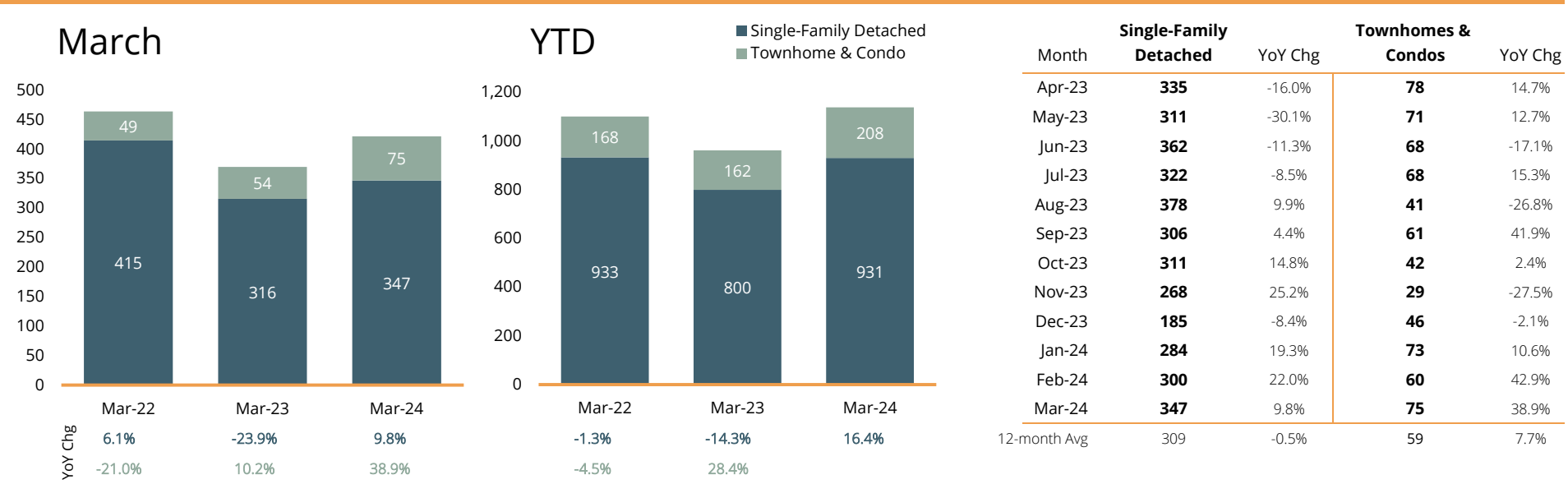


# Pending Sales



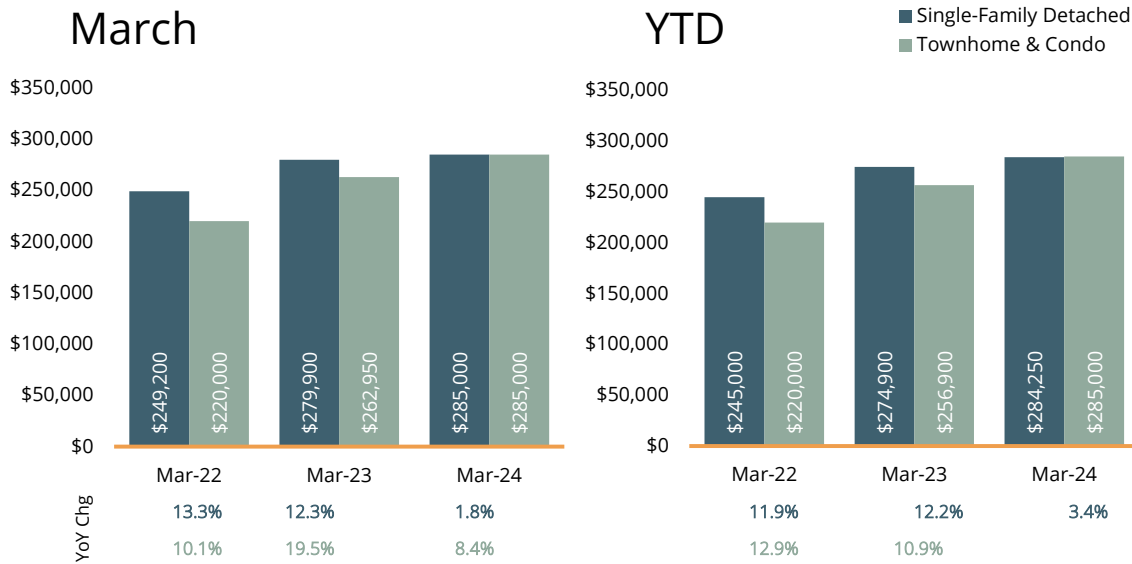
Sources: Virginia REALTORS®, data accessed Apr 15, 2024

# New Listings



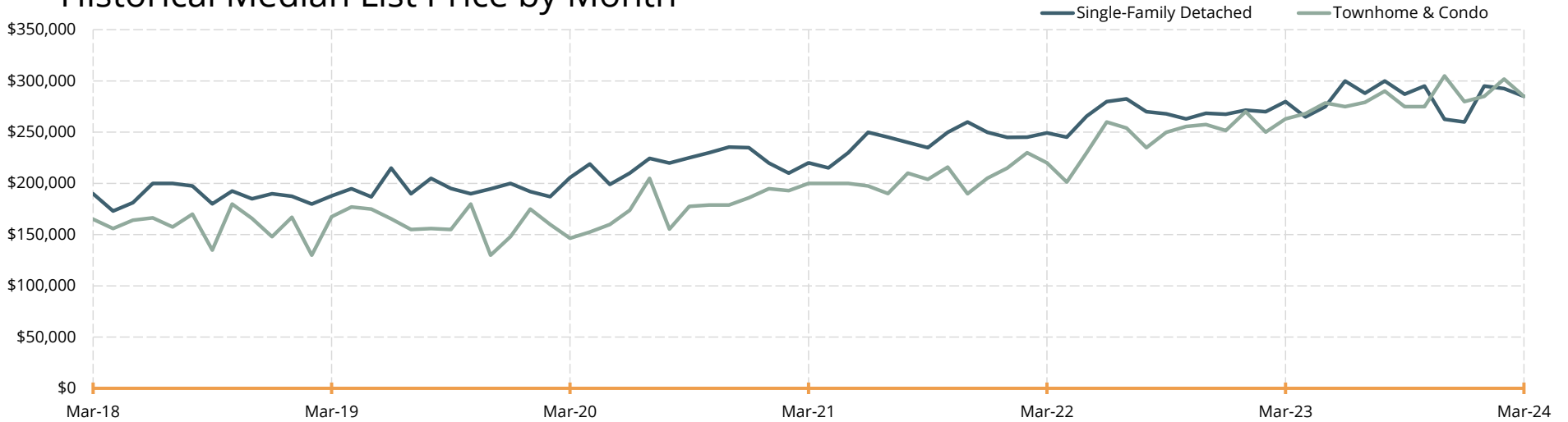
Sources: Virginia REALTORS®, data accessed Apr 15, 2024

# Median List Price



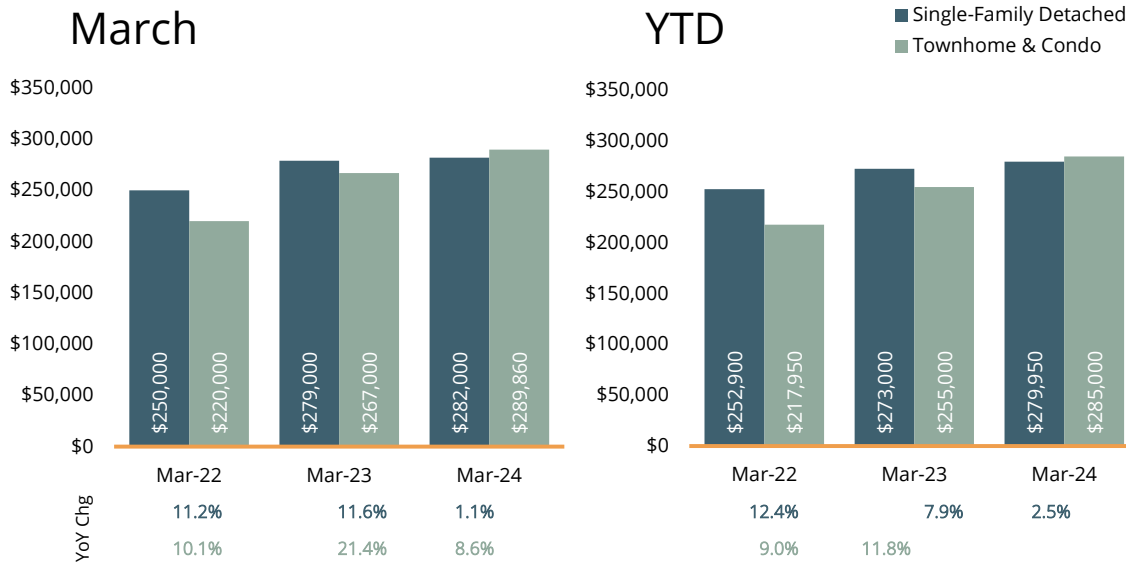
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-23	\$264,900	8.1%	\$268,080	33.2%
May-23	\$274,900	3.5%	\$278,565	21.2%
Jun-23	\$299,900	7.1%	\$274,900	5.8%
Jul-23	\$287,900	1.9%	\$279,065	9.9%
Aug-23	\$299,900	11.1%	\$290,000	23.5%
Sep-23	\$287,000	7.1%	\$274,945	10.0%
Oct-23	\$294,900	12.1%	\$274,950	7.6%
Nov-23	\$262,500	-2.2%	\$304,870	18.4%
Dec-23	\$259,900	-2.8%	\$279,900	11.3%
Jan-24	\$294,900	8.6%	\$285,000	5.6%
Feb-24	\$292,450	8.4%	\$301,850	20.8%
Mar-24	\$285,000	1.8%	\$285,000	8.4%
12-month Avg	\$283,679	5.4%	\$283,094	14.1%

## Historical Median List Price by Month



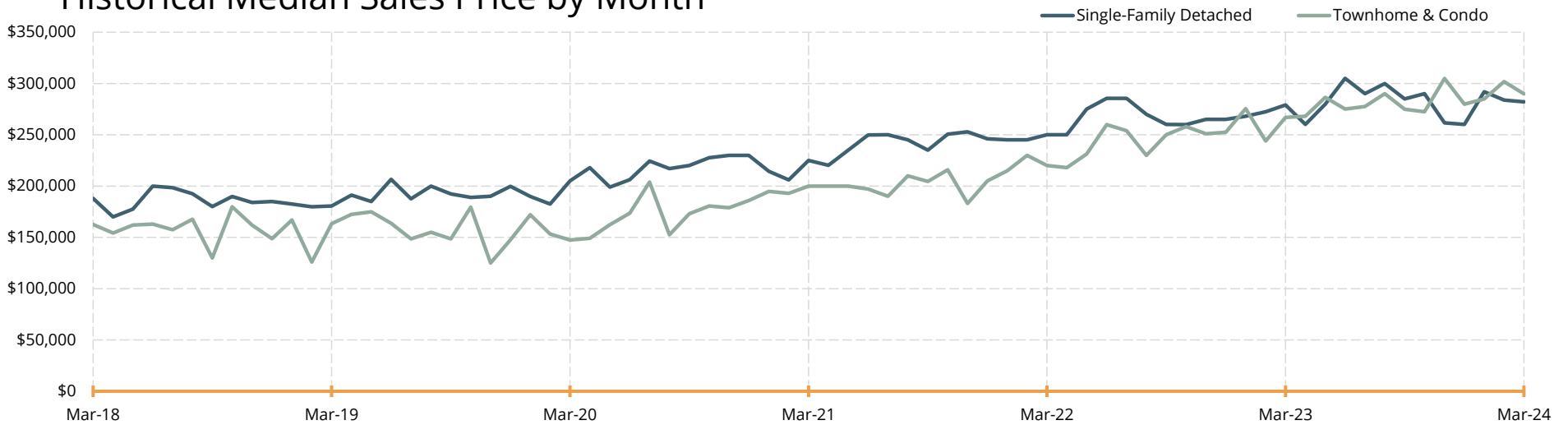
Sources: Virginia REALTORS®, data accessed Apr 15, 2024

# Median Sales Price



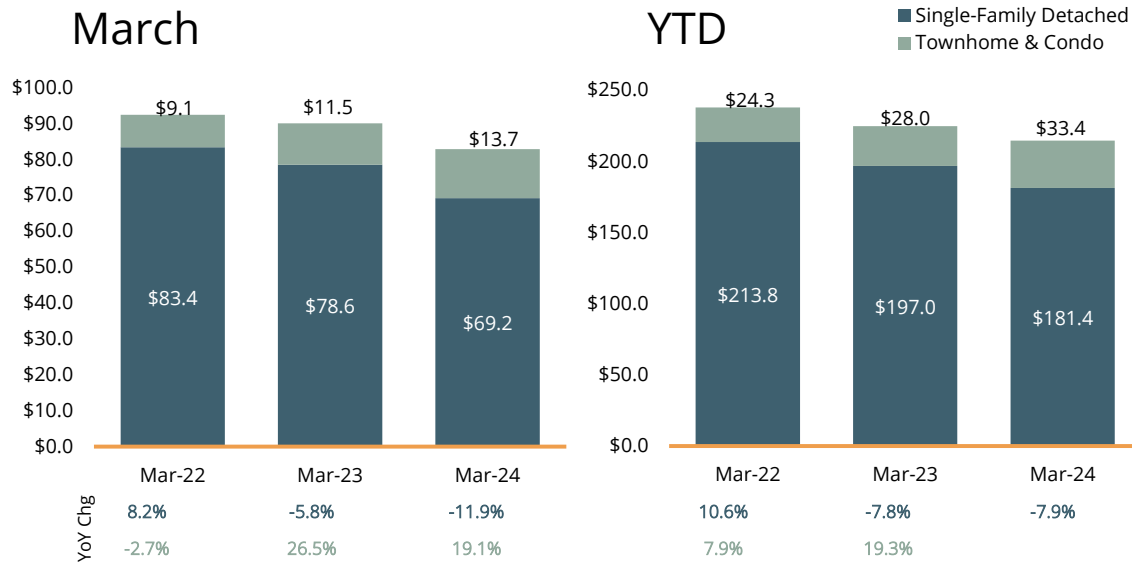
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-23	\$260,000	4.0%	\$268,080	23.0%
May-23	\$279,900	1.8%	\$286,500	23.9%
Jun-23	\$305,000	6.8%	\$275,000	5.8%
Jul-23	\$290,000	1.6%	\$277,480	9.2%
Aug-23	\$299,900	11.1%	\$289,999	26.1%
Sep-23	\$285,000	9.6%	\$274,950	10.0%
Oct-23	\$290,000	11.6%	\$272,450	5.6%
Nov-23	\$261,500	-1.3%	\$304,870	21.5%
Dec-23	\$260,000	-1.9%	\$279,900	10.9%
Jan-24	\$292,000	9.0%	\$285,000	3.4%
Feb-24	\$283,700	4.1%	\$301,850	23.7%
Mar-24	\$282,000	1.1%	\$289,860	8.6%
12-month Avg	\$282,417	4.8%	\$283,828	13.9%

## Historical Median Sales Price by Month



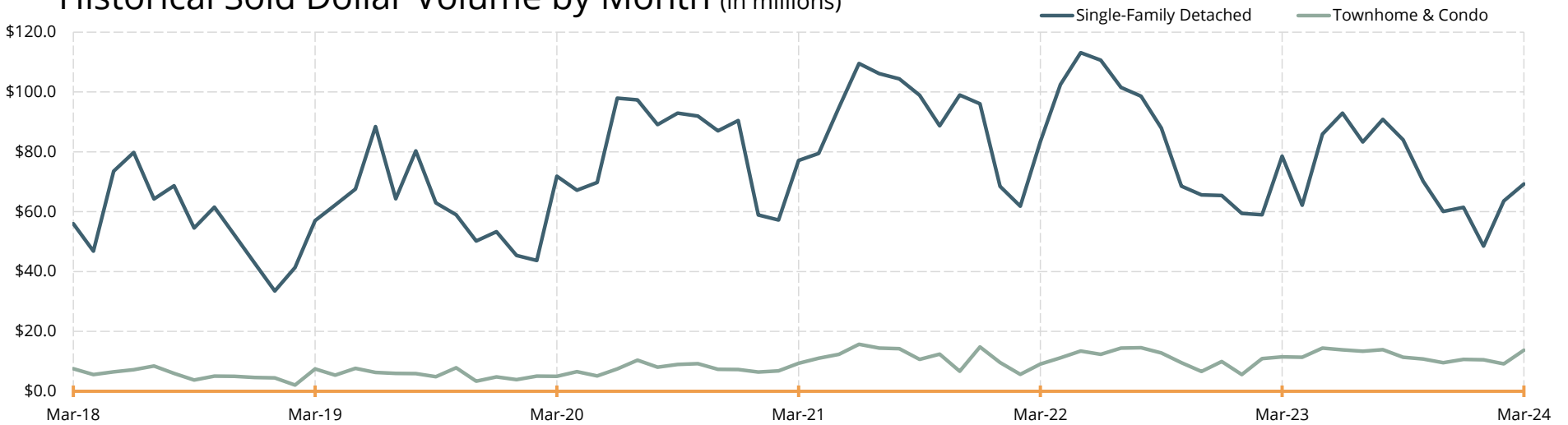
Sources: Virginia REALTORS®, data accessed Apr 15, 2024

# Sold Dollar Volume (in millions)



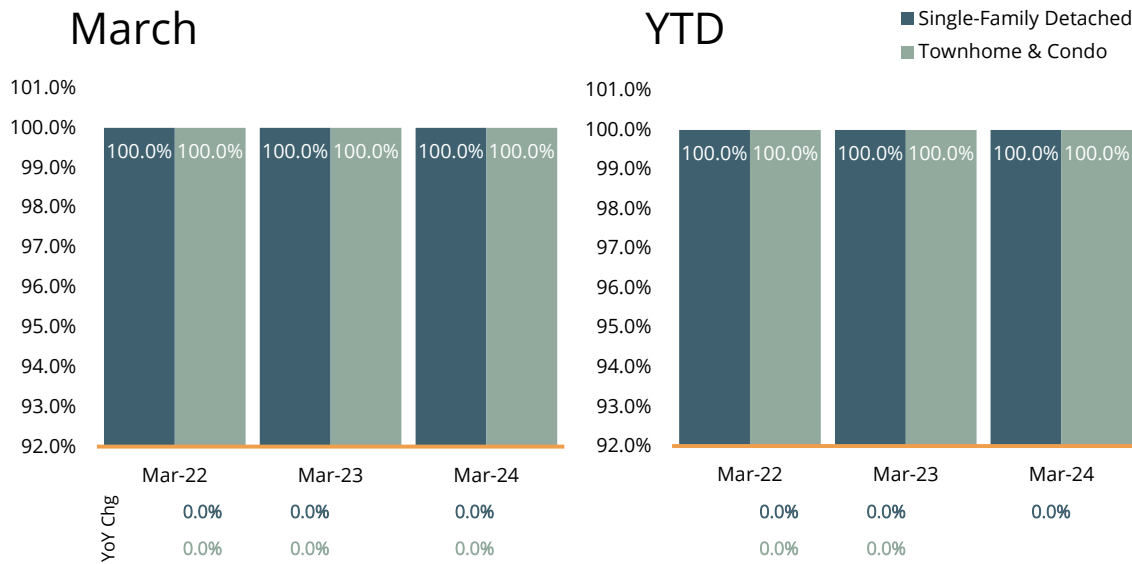
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-23	\$62.2	-39.4%	\$11.4	2.0%
May-23	\$85.9	-24.1%	\$14.4	7.6%
Jun-23	\$92.9	-16.0%	\$13.8	12.1%
Jul-23	\$83.3	-18.0%	\$13.4	-7.5%
Aug-23	\$90.8	-7.9%	\$13.9	-4.4%
Sep-23	\$84.0	-4.4%	\$11.4	-11.1%
Oct-23	\$70.2	2.4%	\$10.8	12.7%
Nov-23	\$60.1	-8.4%	\$9.6	44.5%
Dec-23	\$61.5	-6.0%	\$10.6	7.1%
Jan-24	\$48.5	-18.3%	\$10.5	88.0%
Feb-24	\$63.6	7.9%	\$9.2	-15.7%
Mar-24	\$69.2	-11.9%	\$13.7	19.1%
12-month Avg	\$72.7	-13.7%	\$11.9	7.4%

## Historical Sold Dollar Volume by Month (in millions)



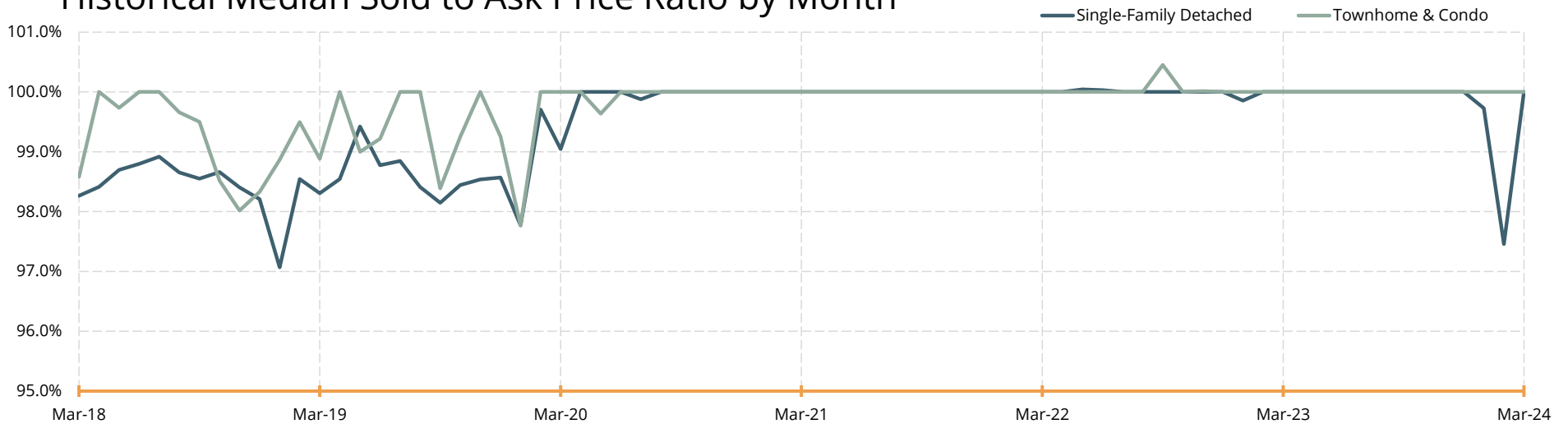
Sources: Virginia REALTORS®, data accessed Apr 15, 2024

# Median Sold to Ask Price Ratio



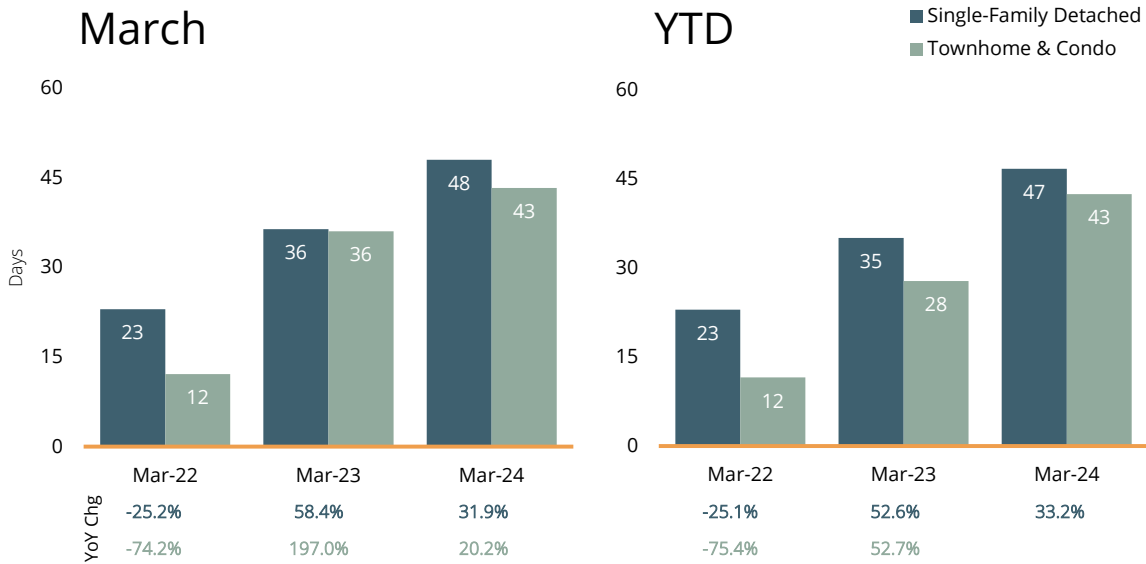
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-23	100.0%	0.0%	100.0%	0.0%
May-23	100.0%	0.0%	100.0%	0.0%
Jun-23	100.0%	0.0%	100.0%	0.0%
Jul-23	100.0%	0.0%	100.0%	0.0%
Aug-23	100.0%	0.0%	100.0%	0.0%
Sep-23	100.0%	0.0%	100.0%	-0.5%
Oct-23	100.0%	0.0%	100.0%	0.0%
Nov-23	100.0%	0.0%	100.0%	0.0%
Dec-23	100.0%	0.0%	100.0%	0.0%
Jan-24	99.7%	-0.1%	100.0%	0.0%
Feb-24	97.5%	-2.5%	100.0%	0.0%
Mar-24	100.0%	0.0%	100.0%	0.0%
12-month Avg	99.8%	-0.2%	100.0%	0.0%

## Historical Median Sold to Ask Price Ratio by Month



Sources: Virginia REALTORS®, data accessed Apr 15, 2024

# Average Days on Market



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Apr-23	27	17.9%	48	448.6%
May-23	19	6.6%	14	-44.3%
Jun-23	28	54.4%	16	12.1%
Jul-23	31	85.7%	20	147.7%
Aug-23	24	25.9%	36	129.9%
Sep-23	29	14.5%	22	60.1%
Oct-23	31	22.6%	32	32.4%
Nov-23	30	3.8%	18	0.7%
Dec-23	32	2.5%	22	-20.5%
Jan-24	44	20.8%	52	139.2%
Feb-24	68	116.9%	46	93.4%
Mar-24	48	31.9%	43	20.2%
12-month Avg	34	32.7%	31	56.2%

## Historical Average Days on Market

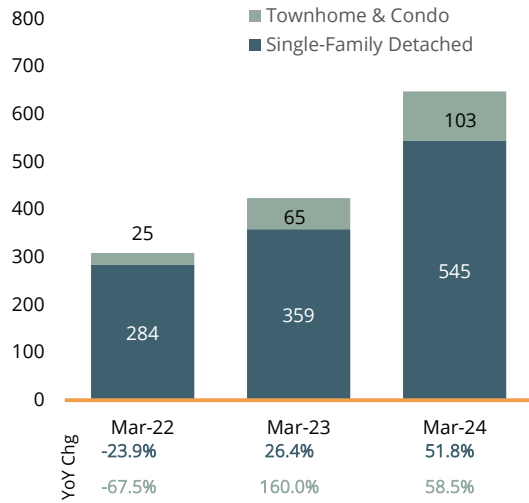


Sources: Virginia REALTORS®, data accessed Apr 15, 2024

# Active Listings

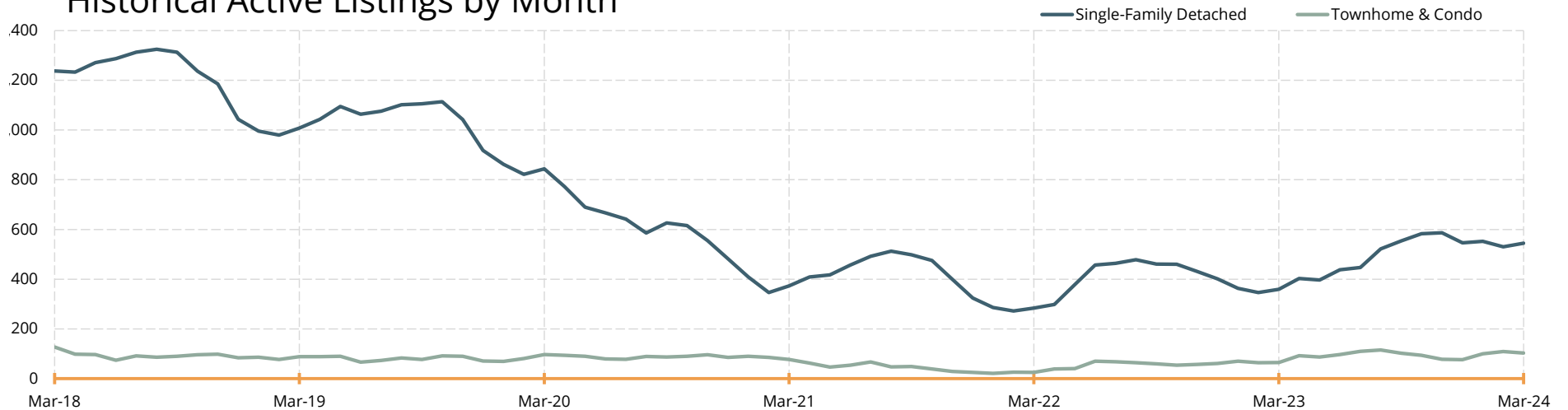


## March



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Apr-23	403	35.2%	92	135.9%
May-23	397	5.0%	87	117.5%
Jun-23	438	-4.2%	97	38.6%
Jul-23	447	-3.7%	110	61.8%
Aug-23	522	9.2%	115	79.7%
Sep-23	554	20.2%	102	72.9%
Oct-23	583	26.7%	94	74.1%
Nov-23	587	36.2%	78	36.8%
Dec-23	546	36.2%	76	24.6%
Jan-24	552	52.1%	100	42.9%
Feb-24	530	53.2%	109	70.3%
Mar-24	545	51.8%	103	58.5%
12-month Avg	509	24.7%	97	63.6%

## Historical Active Listings by Month

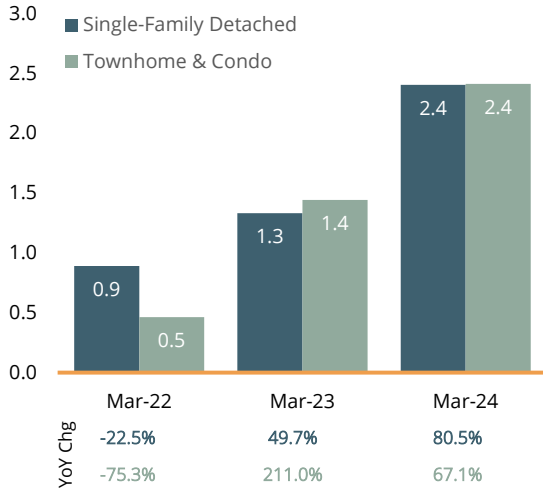




# Months of Supply

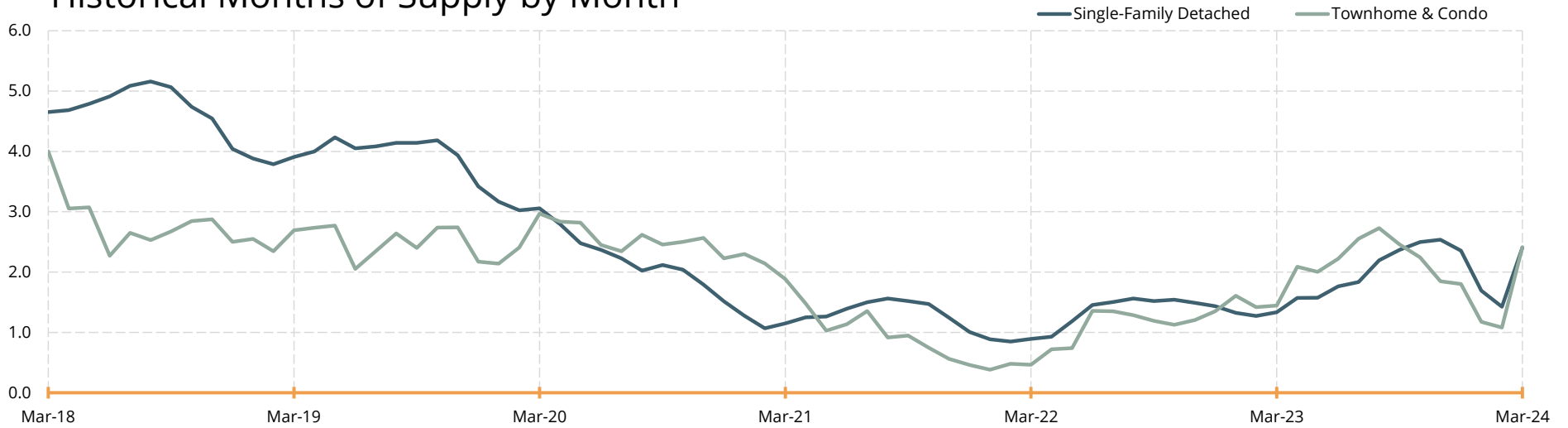


## March



Month	Single-Family Detached		Townhomes & Condos	
	YoY Chg	YoY Chg	YoY Chg	YoY Chg
Apr-23	1.6	69.3%	2.1	189.4%
May-23	1.6	33.2%	2.0	170.5%
Jun-23	1.8	21.2%	2.2	63.7%
Jul-23	1.8	22.2%	2.6	89.0%
Aug-23	2.2	40.6%	2.7	112.0%
Sep-23	2.4	56.0%	2.5	106.2%
Oct-23	2.5	61.8%	2.2	99.3%
Nov-23	2.5	70.2%	1.8	53.3%
Dec-23	2.4	64.3%	1.8	33.5%
Jan-24	1.7	27.8%	1.2	-26.9%
Feb-24	1.4	11.9%	1.1	-23.9%
Mar-24	2.4	80.5%	2.4	67.1%
12-month Avg	2.0	46.4%	2.1	66.3%

## Historical Months of Supply by Month



Sources: Virginia REALTORS®, data accessed Apr 15, 2024

# Area Overview - Total Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg
Amherst County	24	<b>31</b>	29.2%	26	<b>21</b>	-19.2%	\$276,725	<b>\$225,000</b>	-18.7%	31	<b>48</b>	54.8%	1.1	<b>2.0</b>	90.6%
Appomattox County	17	<b>17</b>	0.0%	17	<b>5</b>	-70.6%	\$261,900	<b>\$249,000</b>	-4.9%	33	<b>61</b>	84.8%	2.3	<b>4.4</b>	88.2%
Bedford County	122	<b>142</b>	16.4%	96	<b>87</b>	-9.4%	\$329,900	<b>\$340,000</b>	3.1%	152	<b>246</b>	61.8%	1.4	<b>2.7</b>	96.0%
Campbell County	69	<b>71</b>	2.9%	56	<b>55</b>	-1.8%	\$313,500	<b>\$289,900</b>	-7.5%	99	<b>145</b>	46.5%	1.6	<b>2.7</b>	69.7%
Lynchburg	138	<b>161</b>	16.7%	102	<b>86</b>	-15.7%	\$230,000	<b>\$280,000</b>	21.7%	109	<b>148</b>	35.8%	1.1	<b>1.7</b>	50.5%

# Area Overview - Total Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg
Amherst County	71	<b>86</b>	21.1%	77	<b>51</b>	<b>-33.8%</b>	\$260,200	<b>\$244,950</b>	<b>-5.9%</b>	31	<b>48</b>	54.8%
Appomattox County	40	<b>66</b>	65.0%	34	<b>30</b>	<b>-11.8%</b>	\$287,500	<b>\$300,000</b>	4.3%	33	<b>61</b>	84.8%
Bedford County	307	<b>382</b>	24.4%	232	<b>220</b>	<b>-5.2%</b>	\$329,950	<b>\$365,000</b>	10.6%	152	<b>246</b>	61.8%
Campbell County	205	<b>221</b>	7.8%	136	<b>129</b>	<b>-5.1%</b>	\$279,000	<b>\$277,450</b>	<b>-0.6%</b>	99	<b>145</b>	46.5%
Lynchburg	339	<b>384</b>	13.3%	243	<b>245</b>	0.8%	\$217,000	<b>\$269,000</b>	24.0%	109	<b>148</b>	35.8%

# Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg
Amherst County	24	<b>30</b>	25.0%	26	<b>21</b>	-19.2%	\$276,725	<b>\$225,000</b>	-18.7%	31	<b>47</b>	51.6%	1.1	<b>2.0</b>	87.6%
Appomattox County	17	<b>17</b>	0.0%	17	<b>5</b>	-70.6%	\$261,900	<b>\$249,000</b>	-4.9%	33	<b>61</b>	84.8%	2.3	<b>4.4</b>	88.2%
Bedford County	106	<b>126</b>	18.9%	81	<b>75</b>	-7.4%	\$326,962	<b>\$350,000</b>	7.0%	134	<b>222</b>	65.7%	1.4	<b>2.8</b>	102.5%
Campbell County	59	<b>59</b>	0.0%	52	<b>42</b>	-19.2%	\$317,950	<b>\$297,450</b>	-6.4%	71	<b>95</b>	33.8%	1.5	<b>2.2</b>	50.2%
Lynchburg	110	<b>115</b>	4.5%	77	<b>66</b>	-14.3%	\$230,000	<b>\$255,000</b>	10.9%	90	<b>120</b>	33.3%	1.1	<b>1.8</b>	57.3%

# Area Overview - Single Family Detached Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg
Amherst County	71	<b>85</b>	19.7%	77	<b>51</b>	<b>-33.8%</b>	\$260,200	<b>\$244,950</b>	<b>-5.9%</b>	31	<b>47</b>	51.6%
Appomattox County	40	<b>66</b>	65.0%	34	<b>30</b>	<b>-11.8%</b>	\$287,500	<b>\$300,000</b>	4.3%	33	<b>61</b>	84.8%
Bedford County	263	<b>338</b>	28.5%	192	<b>193</b>	0.5%	\$340,000	<b>\$367,500</b>	8.1%	134	<b>222</b>	65.7%
Campbell County	169	<b>169</b>	0.0%	123	<b>101</b>	<b>-17.9%</b>	\$281,250	<b>\$277,450</b>	<b>-1.4%</b>	71	<b>95</b>	33.8%
Lynchburg	257	<b>273</b>	6.2%	189	<b>185</b>	<b>-2.1%</b>	\$215,000	<b>\$242,250</b>	12.7%	90	<b>120</b>	33.3%

# Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg
Amherst County	0	<b>1</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>1</b>	n/a	0.0	<b>3.0</b>	n/a
Appomattox County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a	0.0	<b>0.0</b>	n/a
Bedford County	16	<b>16</b>	0.0%	15	<b>12</b>	-20.0%	\$339,900	<b>\$312,750</b>	-8.0%	18	<b>24</b>	33.3%	1.2	<b>1.9</b>	54.5%
Campbell County	10	<b>12</b>	20.0%	4	<b>13</b>	225.0%	\$279,450	<b>\$282,000</b>	0.9%	28	<b>50</b>	78.6%	2.1	<b>4.9</b>	133.7%
Lynchburg	28	<b>46</b>	64.3%	25	<b>20</b>	-20.0%	\$235,000	<b>\$287,430</b>	22.3%	19	<b>28</b>	47.4%	1.1	<b>1.4</b>	26.6%

# Area Overview - Townhome & Condo Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg	Mar-23	Mar-24	% chg
Amherst County	0	<b>1</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	N/A	0	<b>1</b>	n/a
Appomattox County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	N/A	0	<b>0</b>	n/a
Bedford County	44	<b>44</b>	0.0%	40	<b>27</b>	-32.5%	\$297,500	<b>\$361,000</b>	21.3%	18	<b>24</b>	33.3%
Campbell County	36	<b>52</b>	44.4%	13	<b>28</b>	115.4%	\$259,900	<b>\$277,450</b>	N/A	28	<b>50</b>	78.6%
Lynchburg	82	<b>111</b>	35.4%	54	<b>60</b>	11.1%	\$249,500	<b>\$285,000</b>	14.2%	19	<b>28</b>	47.4%



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NOTE: The term REALTOR® is a registered collective membership mark that identifies a real estate professional who is a member of the National Association of REALTORS® and subscribes to its strict code of ethics.

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Data and analysis provided by Virginia REALTORS® Chief Economist, Ryan Price

The numbers reported here are preliminary and based on current entries into multiple listing services. Over time, data may be adjusted slightly to reflect increased reporting. Information is sourced from multiple listing services across Virginia and is deemed reliable, but not guaranteed.