

MAY  
**2022**

# LARLYNCHBURG

## MARKET INDICATORS REPORT

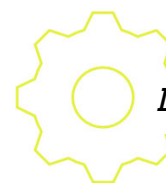
CUSTOM REPORT PREPARED BY  
VIRGINIA REALTORS®

# LAR Market Indicators Report



## Key Market Trends: May 2022

- LAR housing market is cooling down from the busy pace last year.** There were 390 sales across the LAR area in May, 29 fewer sales than a year ago, representing a 6.9% decline. This is the third decrease in the last four months in the region's housing market. Most of the slowdown this month was in Lynchburg, which had 21 fewer sales than last May, a 16.7% drop. Campbell County had nine fewer sales (-10.5%) and Bedford County had six fewer sales than last May (-3.9%).
- Fewer pending sales in the LAR area signals market slowdown ahead.** There were 404 pending sales in the LAR region in May, 59 fewer pending sales than last year, which is a 12.7% drop. Pending sales activity has slowed down two straight months compared to the prior year. Pending sales were down 32.4% in Campbell County and down 8.1% in Lynchburg compared to last May.
- Home prices continue to climb rapidly amid market slowdown, reflect tight inventory conditions.** The median sales price in the LAR region in May was \$265,000, rising 20.5% from a year ago, which is a gain of \$45,100. Most local markets in the LAR footprint continue to experience strong upward pressure on home prices. The largest price gains this month were in Bedford County (+23.4%), Campbell County (+23.2%), and Lynchburg (+15.9%).
- Inventory continues to shrink though the pace has moderated.** There were 418 active listings on the market in the LAR region at the end of May, 45 fewer listings than a year ago, which is a 9.7% decrease. This is the smallest inventory decline the region has had in any month since October 2019.



### LAR Market Dashboard

YoY Chg	May-22	Indicator
▼ -6.9%	390	Sales
▼ -12.7%	404	Pending Sales
▲ 6.1%	508	New Listings
▲ 13.7%	\$250,000	Median List Price
▲ 20.5%	\$265,000	Median Sales Price
▲ 17.9%	\$147	Median Price Per Square Foot
▲ 18.2%	\$126.6	Sold Dollar Volume (in millions)
— 0.0%	100.0%	Median Sold/Ask Price Ratio
▼ -19.5%	19	Average Days on Market
▼ -9.7%	418	Active Listings
▼ -9.4%	1.1	Months of Supply

### INTEREST RATE TRACKER



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## **Consumers Should Consult with a REALTOR®.**

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

## **Identify a Professional to Manage the Procedure.**

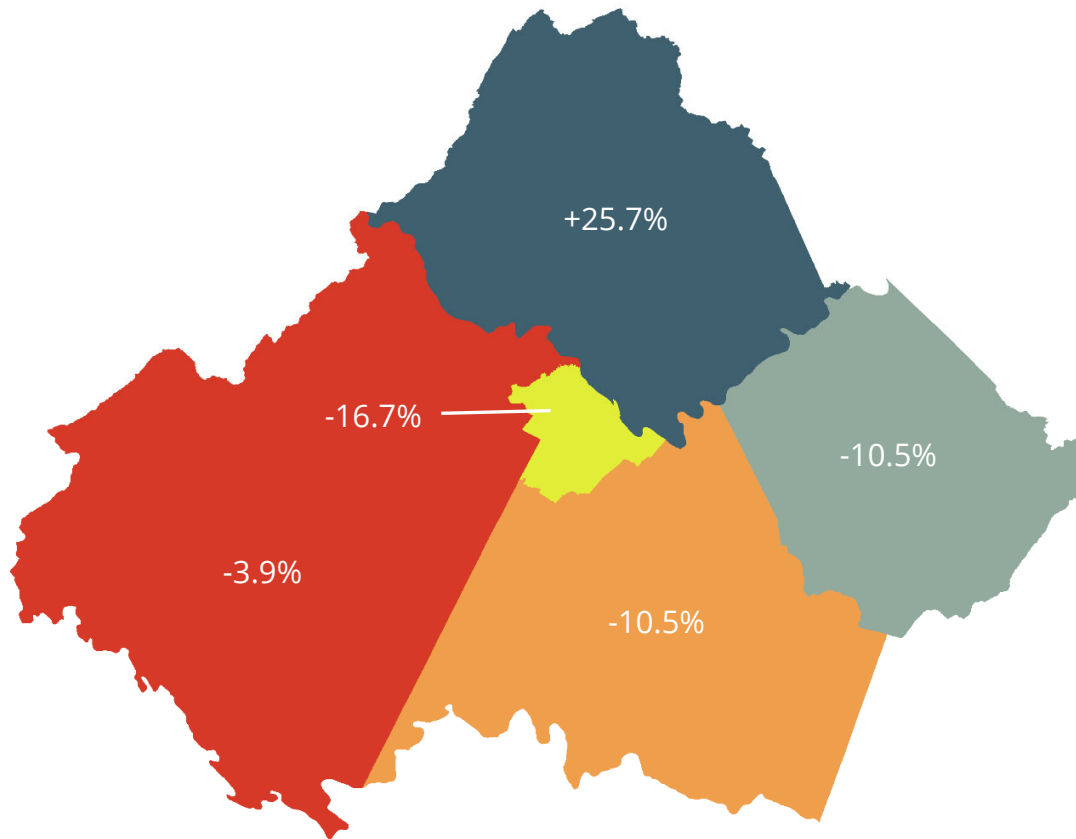
REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

## **Are You Ready to Buy or Sell Real Estate?**

Contact an experienced REALTOR®.



# Market Activity - LAR Footprint



<i>Jurisdiction</i>	Total Sales		
	May-21	May-22	% Chg
Amherst County	35	44	25.7%
Appomattox County	19	17	-10.5%
Bedford County	153	147	-3.9%
Campbell County	86	77	-10.5%
Lynchburg	126	105	-16.7%
<b>LAR</b>	<b>419</b>	<b>390</b>	<b>-6.9%</b>

# Total Market Overview



Key Metrics	2-year Trends		May-21	May-22	YoY Chg	2021 YTD	2022 YTD	YoY Chg
	May-20	May-22						
Sales			419	<b>390</b>	-6.9%	1,689	<b>1,635</b>	-3.2%
Pending Sales			463	<b>404</b>	-12.7%	2,038	<b>1,922</b>	-5.7%
New Listings			479	<b>508</b>	6.1%	2,121	<b>2,076</b>	-2.1%
Median List Price			\$219,900	<b>\$250,000</b>	13.7%	\$214,200	<b>\$244,900</b>	14.3%
Median Sales Price			\$219,900	<b>\$265,000</b>	20.5%	\$213,500	<b>\$246,000</b>	15.2%
Median Price Per Square Foot			\$125	<b>\$147</b>	17.9%	\$120	<b>\$142</b>	18.2%
Sold Dollar Volume (in millions)			\$107.1	<b>\$126.6</b>	18.2%	\$413.4	<b>\$478.3</b>	15.7%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			24	<b>19</b>	-19.5%	33	<b>23</b>	-29.9%
Active Listings			463	<b>418</b>	-9.7%	n/a	<b>n/a</b>	n/a
Months of Supply			1.2	<b>1.1</b>	-9.4%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed June 15, 2022

# Single-Family Detached Market Overview



Key Metrics	2-year Trends		May-21	May-22	YoY Chg	2021 YTD	2022 YTD	YoY Chg
	May-20	May-22						
Sales			358	<b>331</b>	-7.5%	1,465	<b>1,418</b>	-3.2%
Pending Sales			368	<b>345</b>	-6.3%	1,686	<b>1,639</b>	-2.8%
New Listings			399	<b>445</b>	11.5%	1,797	<b>1,777</b>	-1.1%
Median List Price			\$229,900	<b>\$265,500</b>	15.5%	\$219,900	<b>\$249,900</b>	13.6%
Median Sales Price			\$235,000	<b>\$275,000</b>	17.0%	\$220,000	<b>\$254,900</b>	15.9%
Median Price Per Square Foot			\$121	<b>\$145</b>	19.5%	\$118	<b>\$140</b>	18.9%
Sold Dollar Volume (in millions)			\$94.8	<b>\$113.1</b>	19.3%	\$367.5	<b>\$429.4</b>	16.8%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			22	<b>18</b>	-15.4%	31	<b>24</b>	-22.9%
Active Listings			417	<b>378</b>	-9.4%	n/a	<b>n/a</b>	n/a
Months of Supply			1.3	<b>1.2</b>	-6.4%	n/a	<b>n/a</b>	n/a

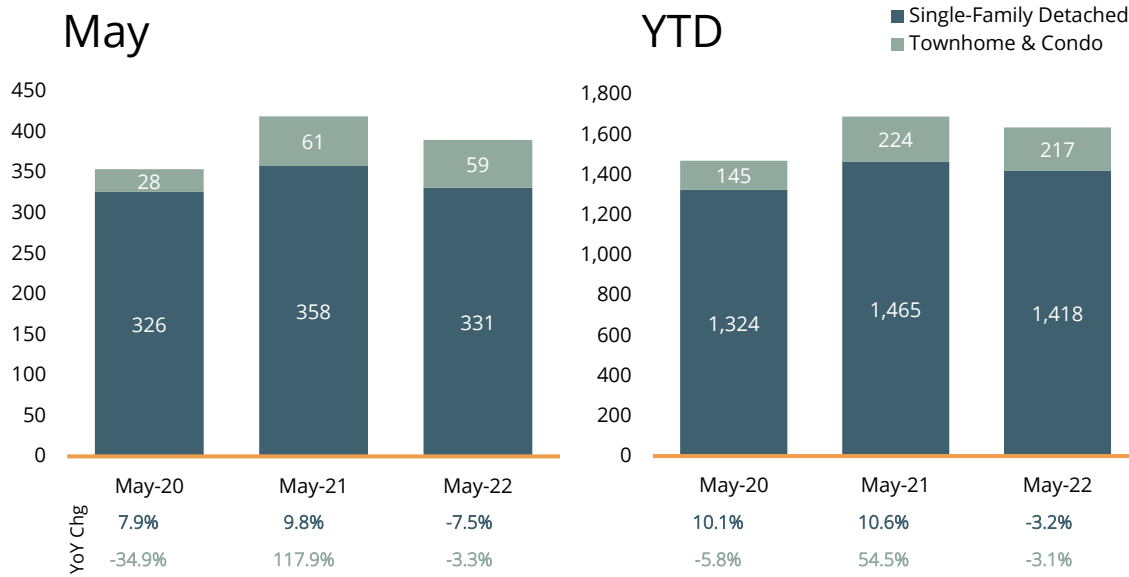
# Townhome & Condo Market Overview



Key Metrics	2-year Trends		May-21	May-22	YoY Chg	2021 YTD	2022 YTD	YoY Chg
	May-20	May-22						
Sales			61	<b>59</b>	-3.3%	224	<b>217</b>	-3.1%
Pending Sales			95	<b>59</b>	-37.9%	352	<b>283</b>	-19.6%
New Listings			80	<b>63</b>	-21.3%	324	<b>299</b>	-7.7%
Median List Price			\$199,900	<b>\$229,900</b>	15.0%	\$199,200	<b>\$223,150</b>	12.0%
Median Sales Price			\$199,900	<b>\$231,200</b>	15.7%	\$198,900	<b>\$225,000</b>	13.1%
Median Price Per Square Foot			\$138	<b>\$164</b>	18.5%	\$133	<b>\$154</b>	16.0%
Sold Dollar Volume (in millions)			\$12.3	<b>\$13.4</b>	9.0%	\$45.9	<b>\$48.9</b>	6.5%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			37	<b>25</b>	-34.2%	47	<b>19</b>	-59.8%
Active Listings			46	<b>40</b>	-13.0%	n/a	<b>n/a</b>	n/a
Months of Supply			1.0	<b>0.7</b>	-27.9%	n/a	<b>n/a</b>	n/a

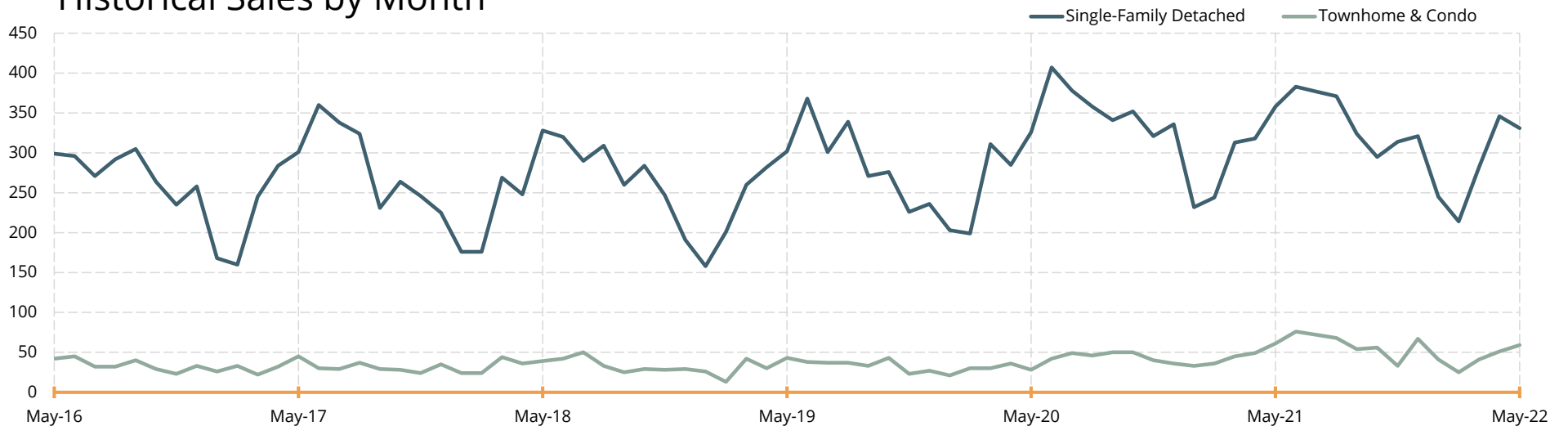
Source: Virginia REALTORS®, data accessed June 15, 2022

# Sales



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jun-21	383	-5.9%	76	81.0%
Jul-21	377	-0.3%	72	46.9%
Aug-21	371	3.6%	68	47.8%
Sep-21	324	-5.0%	54	8.0%
Oct-21	295	-16.2%	56	12.0%
Nov-21	314	-2.2%	33	-17.5%
Dec-21	321	-4.5%	67	86.1%
Jan-22	245	5.6%	41	24.2%
Feb-22	214	-12.3%	25	-30.6%
Mar-22	282	-9.9%	41	-8.9%
Apr-22	346	8.8%	51	4.1%
May-22	331	-7.5%	59	-3.3%
12-month Avg	317	-3.9%	54	19.7%

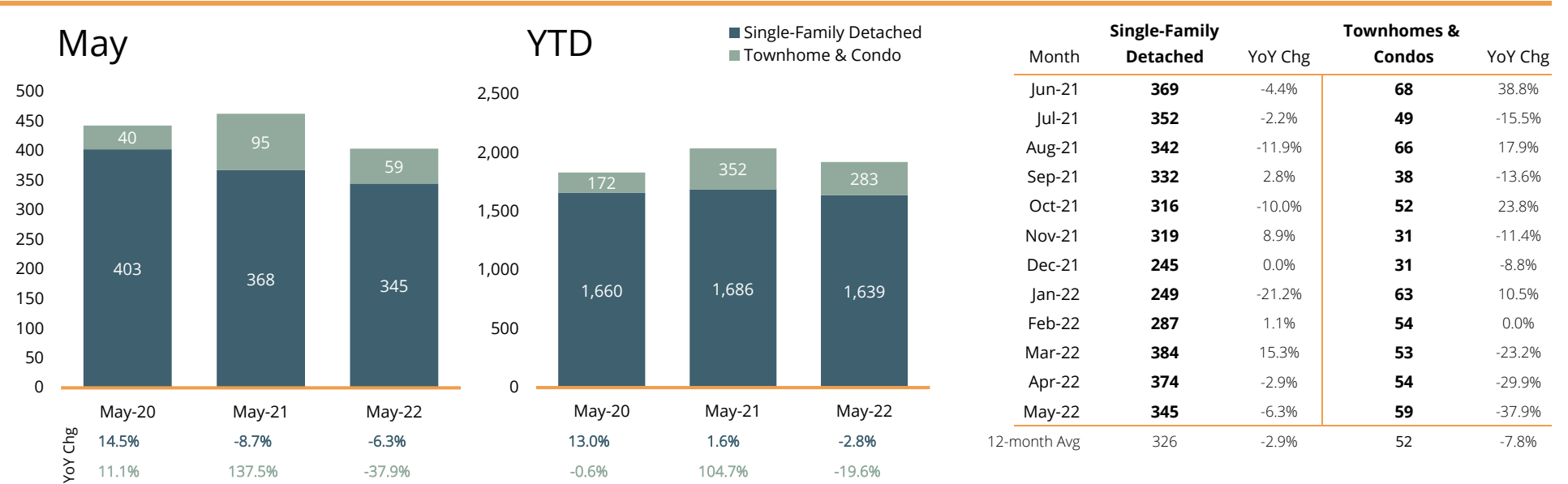
## Historical Sales by Month



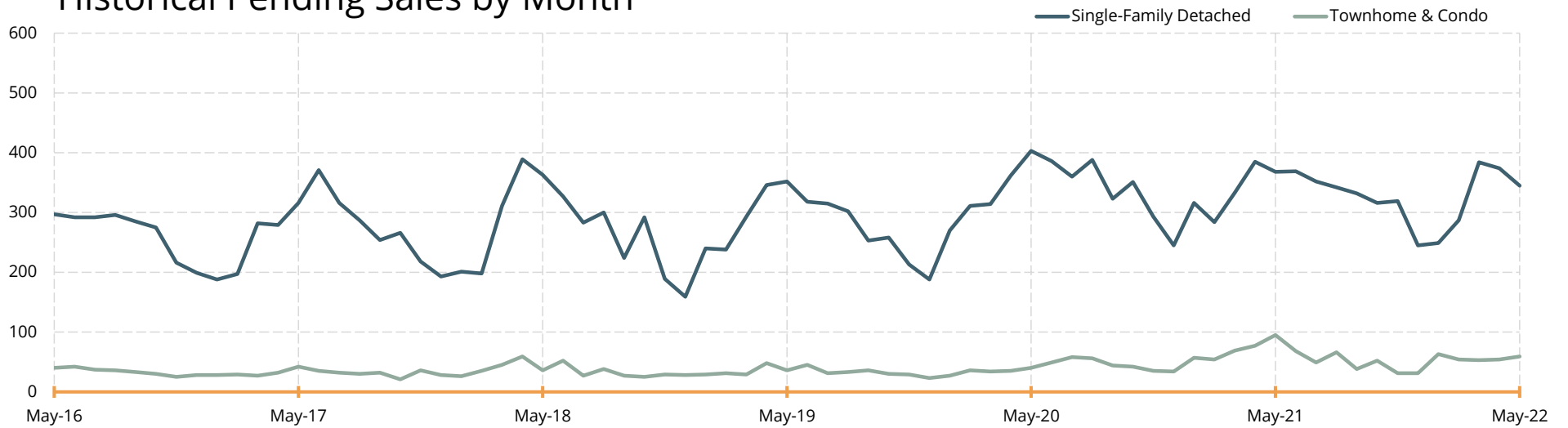
Source: Virginia REALTORS®, data accessed June 15, 2022



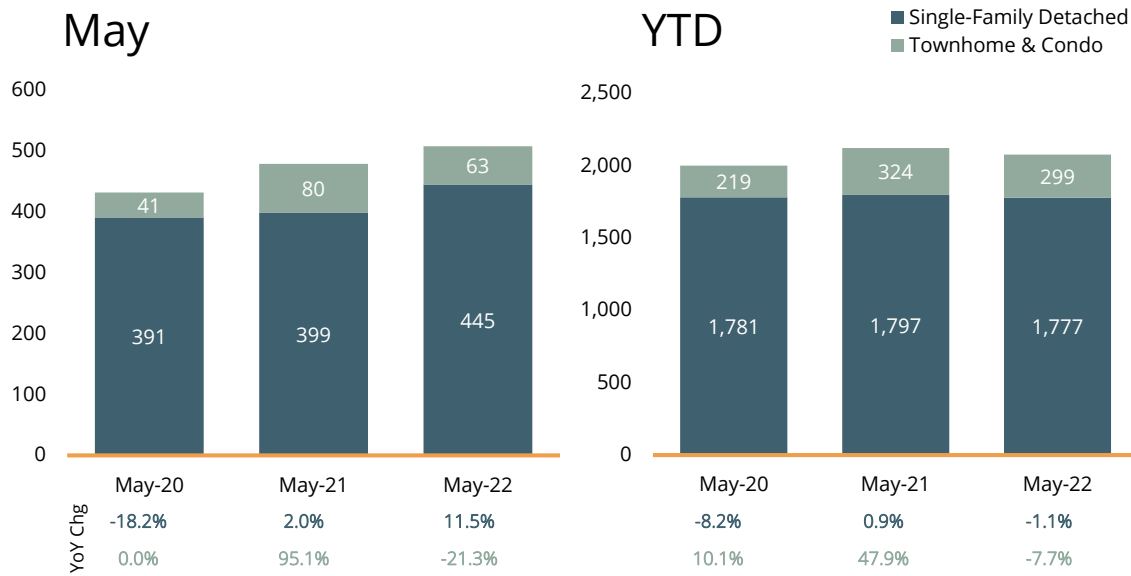
# Pending Sales



## Historical Pending Sales by Month

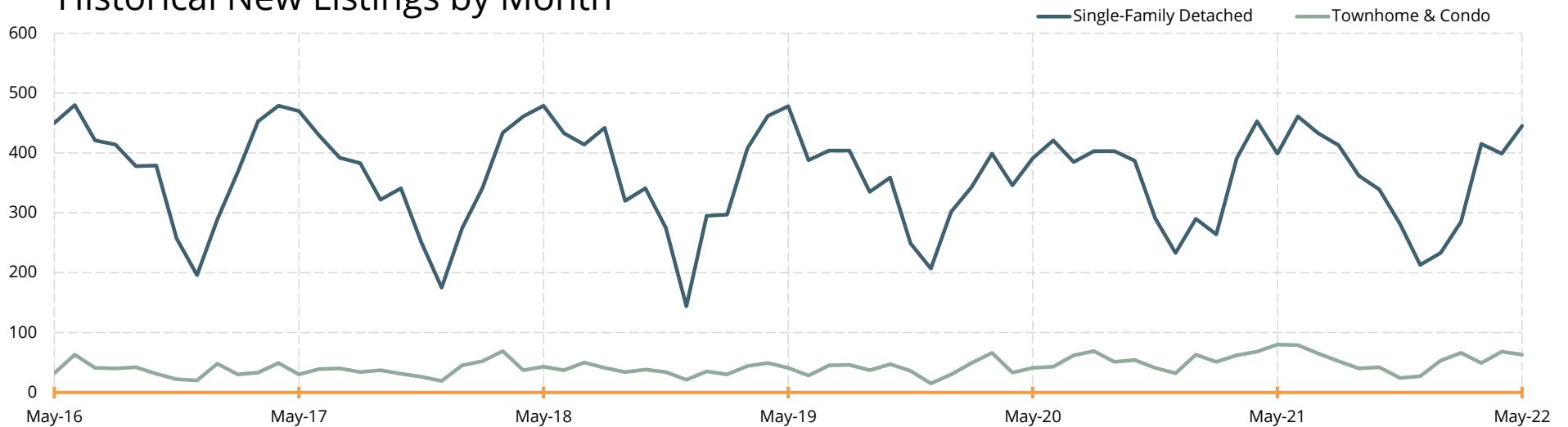


# New Listings



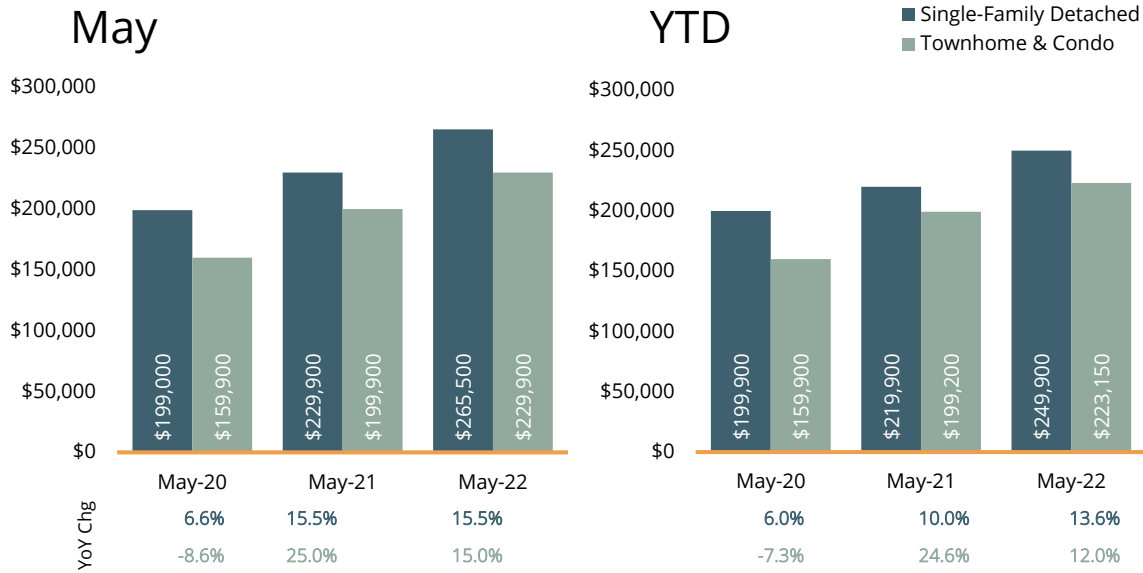
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jun-21	461	9.5%	79	83.7%
Jul-21	433	12.5%	65	4.8%
Aug-21	413	2.5%	52	-24.6%
Sep-21	362	-10.2%	40	-21.6%
Oct-21	339	-12.4%	42	-22.2%
Nov-21	282	-3.1%	24	-41.5%
Dec-21	213	-8.6%	27	-15.6%
Jan-22	233	-19.7%	53	-15.9%
Feb-22	285	8.0%	66	29.4%
Mar-22	415	6.1%	49	-21.0%
Apr-22	399	-11.9%	68	0.0%
May-22	445	11.5%	63	-21.3%
12-month Avg	357	-0.9%	52	-7.1%

## Historical New Listings by Month



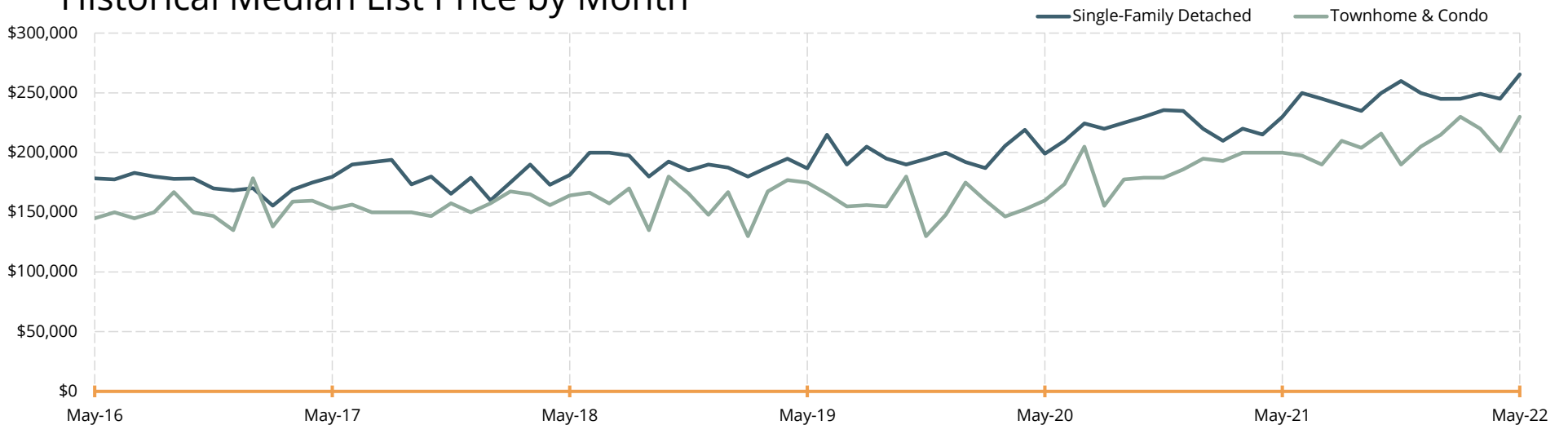
Source: Virginia REALTORS®, data accessed June 15, 2022

# Median List Price



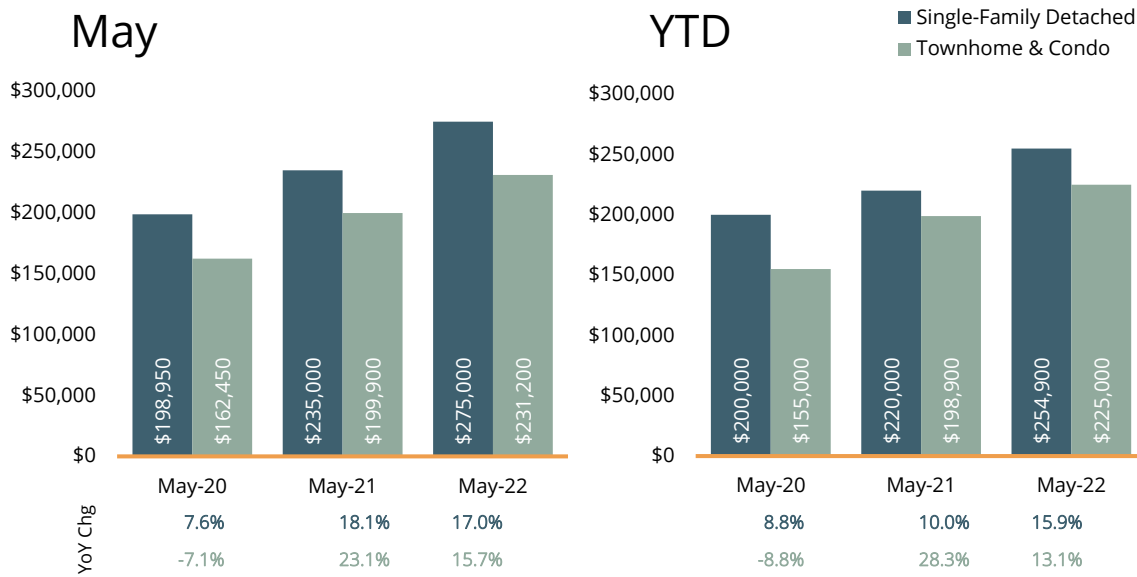
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jun-21	<b>\$249,900</b>	19.1%	<b>\$197,400</b>	13.6%
Jul-21	<b>\$245,000</b>	9.2%	<b>\$189,999</b>	-7.3%
Aug-21	<b>\$239,900</b>	9.1%	<b>\$209,900</b>	35.1%
Sep-21	<b>\$234,900</b>	4.4%	<b>\$203,900</b>	14.9%
Oct-21	<b>\$249,900</b>	8.7%	<b>\$215,900</b>	20.7%
Nov-21	<b>\$259,900</b>	10.4%	<b>\$189,900</b>	6.1%
Dec-21	<b>\$249,900</b>	6.4%	<b>\$204,999</b>	10.3%
Jan-22	<b>\$244,900</b>	11.4%	<b>\$214,900</b>	10.3%
Feb-22	<b>\$245,000</b>	16.7%	<b>\$229,900</b>	19.2%
Mar-22	<b>\$249,200</b>	13.3%	<b>\$220,000</b>	10.1%
Apr-22	<b>\$245,100</b>	13.9%	<b>\$201,250</b>	0.7%
May-22	<b>\$265,500</b>	15.5%	<b>\$229,900</b>	15.0%
12-month Avg	\$248,258	11.4%	\$208,996	11.8%

## Historical Median List Price by Month



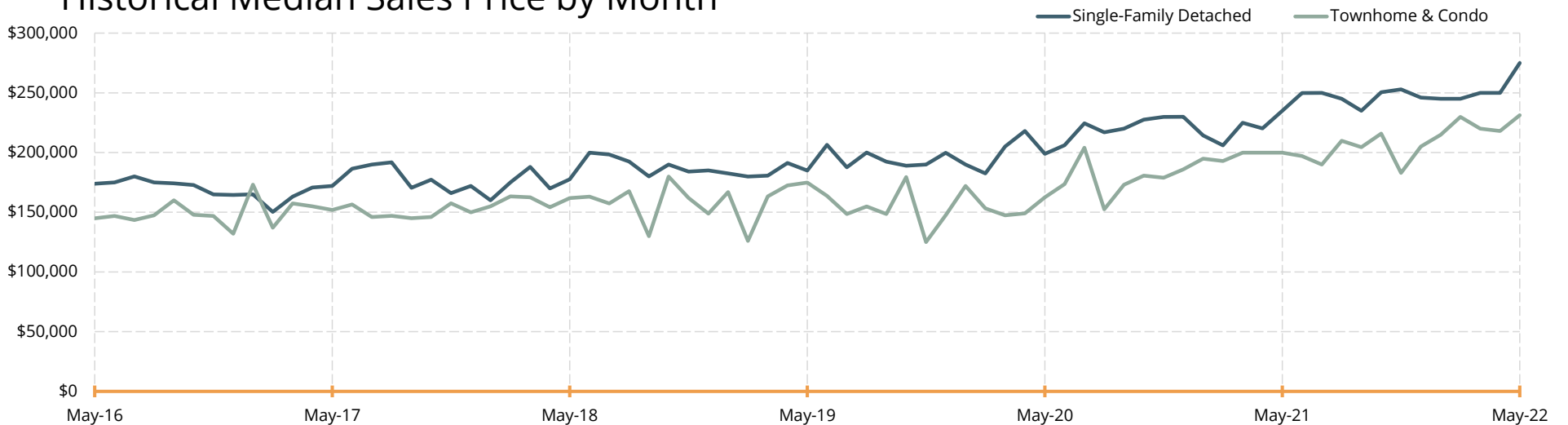
Source: Virginia REALTORS®, data accessed June 15, 2022

# Median Sales Price



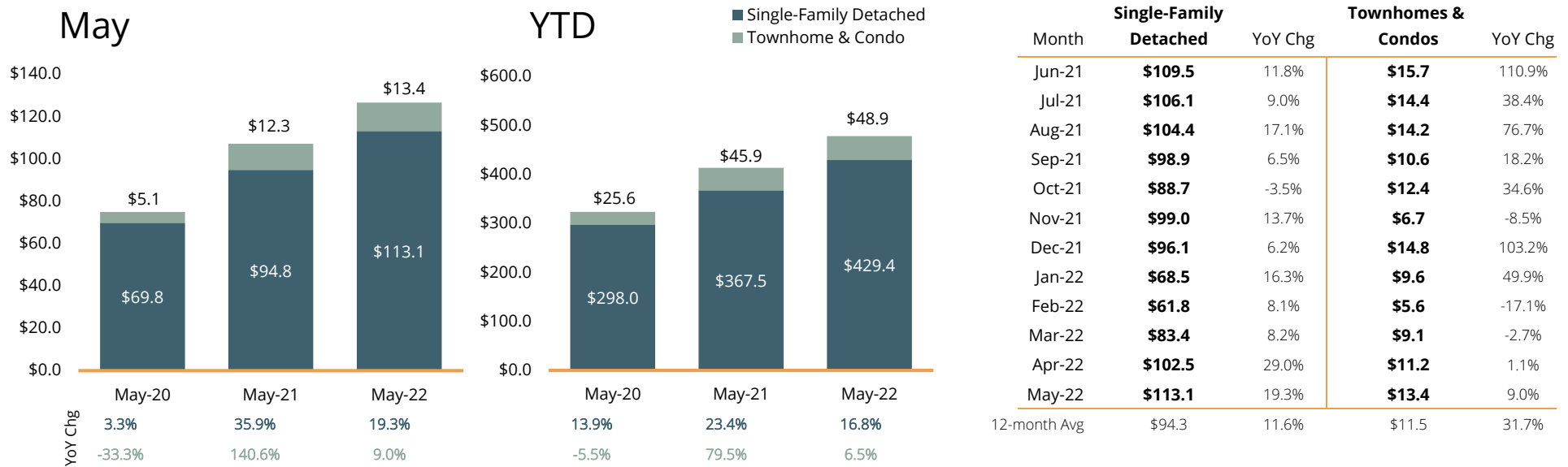
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jun-21	<b>\$249,900</b>	21.2%	<b>\$197,100</b>	13.6%
Jul-21	<b>\$250,000</b>	11.4%	<b>\$189,999</b>	-6.9%
Aug-21	<b>\$245,000</b>	12.9%	<b>\$209,900</b>	37.7%
Sep-21	<b>\$235,000</b>	6.8%	<b>\$204,450</b>	18.2%
Oct-21	<b>\$250,500</b>	10.1%	<b>\$215,900</b>	19.5%
Nov-21	<b>\$252,950</b>	10.0%	<b>\$183,000</b>	2.3%
Dec-21	<b>\$246,000</b>	7.0%	<b>\$205,000</b>	10.3%
Jan-22	<b>\$245,000</b>	14.3%	<b>\$214,900</b>	10.3%
Feb-22	<b>\$245,000</b>	18.9%	<b>\$229,900</b>	19.2%
Mar-22	<b>\$250,000</b>	11.2%	<b>\$220,000</b>	10.1%
Apr-22	<b>\$250,000</b>	13.5%	<b>\$218,000</b>	9.1%
May-22	<b>\$275,000</b>	17.0%	<b>\$231,200</b>	15.7%
12-month Avg	\$249,529	12.8%	\$209,946	12.7%

## Historical Median Sales Price by Month

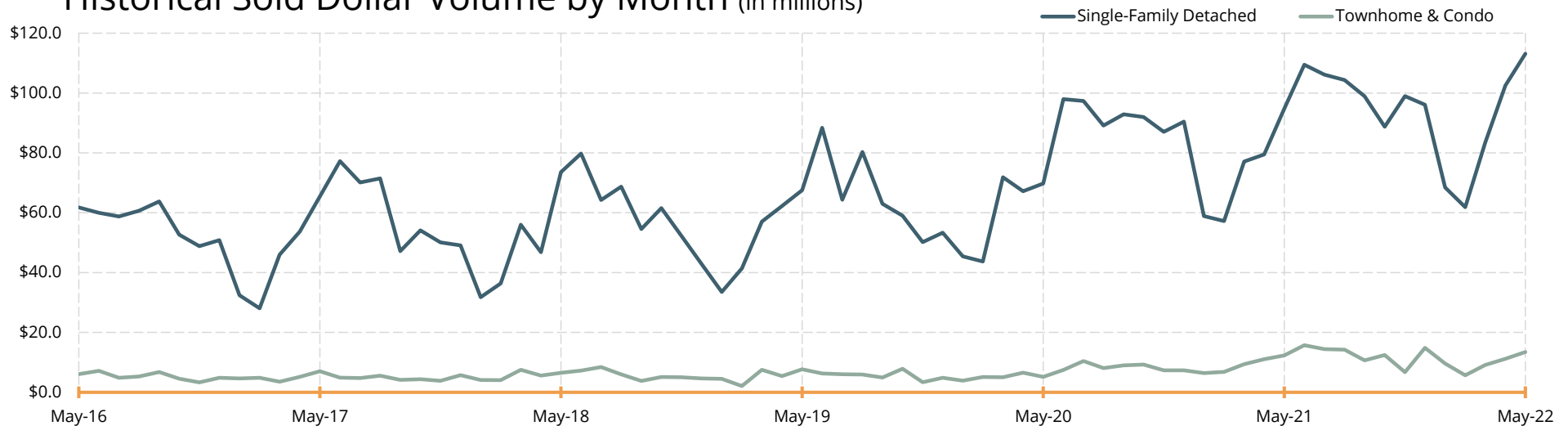


Source: Virginia REALTORS®, data accessed June 15, 2022

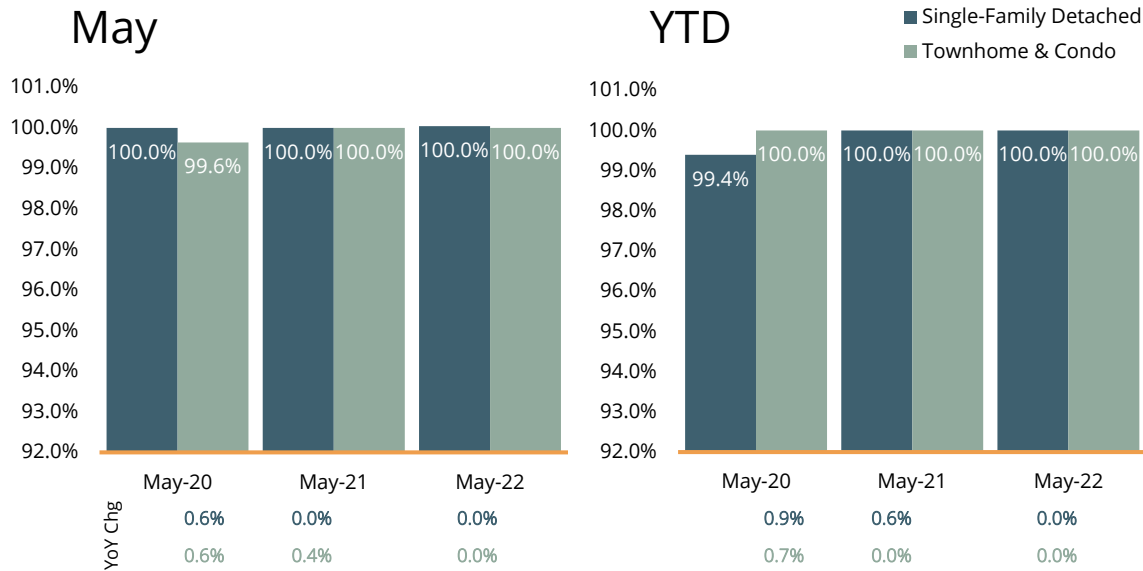
# Sold Dollar Volume (in millions)



## Historical Sold Dollar Volume by Month (in millions)

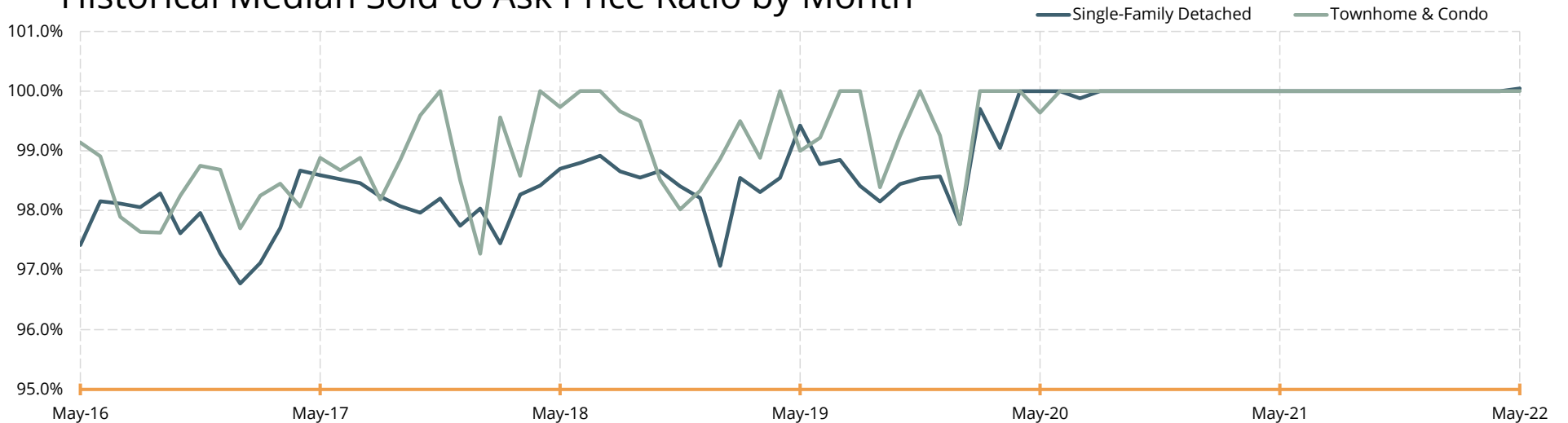


# Median Sold to Ask Price Ratio

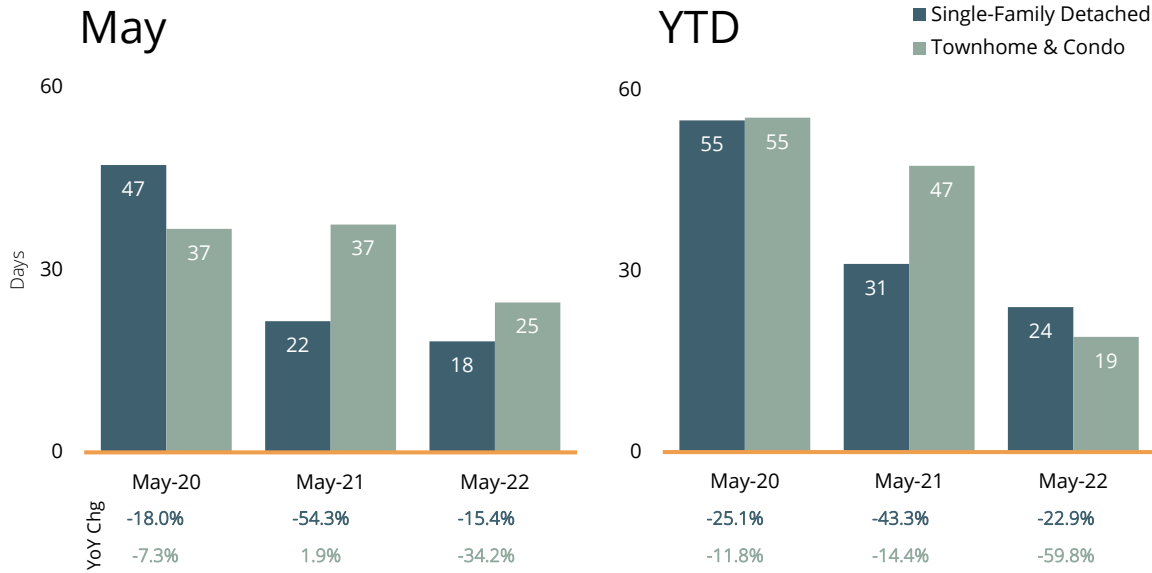


Month	Single-Family Detached		Townhomes & Condos	
	YoY Chg	YoY Chg	YoY Chg	YoY Chg
Jun-21	100.0%	0.0%	100.0%	0.0%
Jul-21	100.0%	0.1%	100.0%	0.0%
Aug-21	100.0%	0.0%	100.0%	0.0%
Sep-21	100.0%	0.0%	100.0%	0.0%
Oct-21	100.0%	0.0%	100.0%	0.0%
Nov-21	100.0%	0.0%	100.0%	0.0%
Dec-21	100.0%	0.0%	100.0%	0.0%
Jan-22	100.0%	0.0%	100.0%	0.0%
Feb-22	100.0%	0.0%	100.0%	0.0%
Mar-22	100.0%	0.0%	100.0%	0.0%
Apr-22	100.0%	0.0%	100.0%	0.0%
May-22	100.0%	0.0%	100.0%	0.0%
12-month Avg	100.0%	0.0%	100.0%	0.0%

## Historical Median Sold to Ask Price Ratio by Month



# Average Days on Market



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jun-21	16	-73.9%	25	-44.7%
Jul-21	17	-67.6%	20	-46.5%
Aug-21	16	-70.0%	20	-36.8%
Sep-21	20	-51.1%	18	-40.1%
Oct-21	23	-39.7%	16	-65.1%
Nov-21	33	-15.9%	15	-65.8%
Dec-21	33	8.4%	29	-23.3%
Jan-22	28	-5.5%	29	-13.8%
Feb-22	31	-28.4%	24	-63.6%
Mar-22	23	-25.2%	12	-74.2%
Apr-22	23	-33.0%	9	-84.2%
May-22	18	-15.4%	25	-34.2%
12-month Avg	24	-41.0%	20	-52.9%

## Historical Average Days on Market

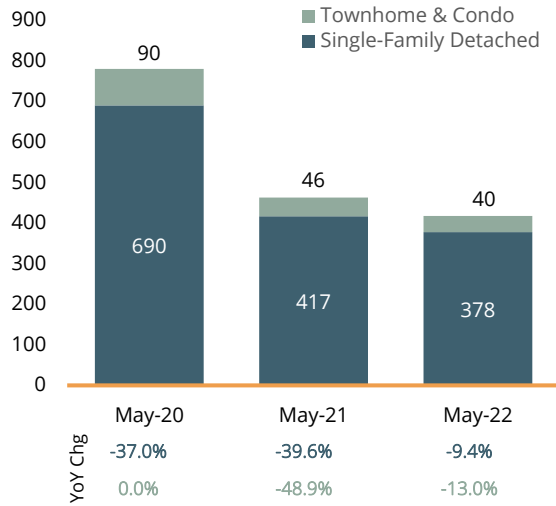


Source: Virginia REALTORS®, data accessed June 15, 2022

# Active Listings

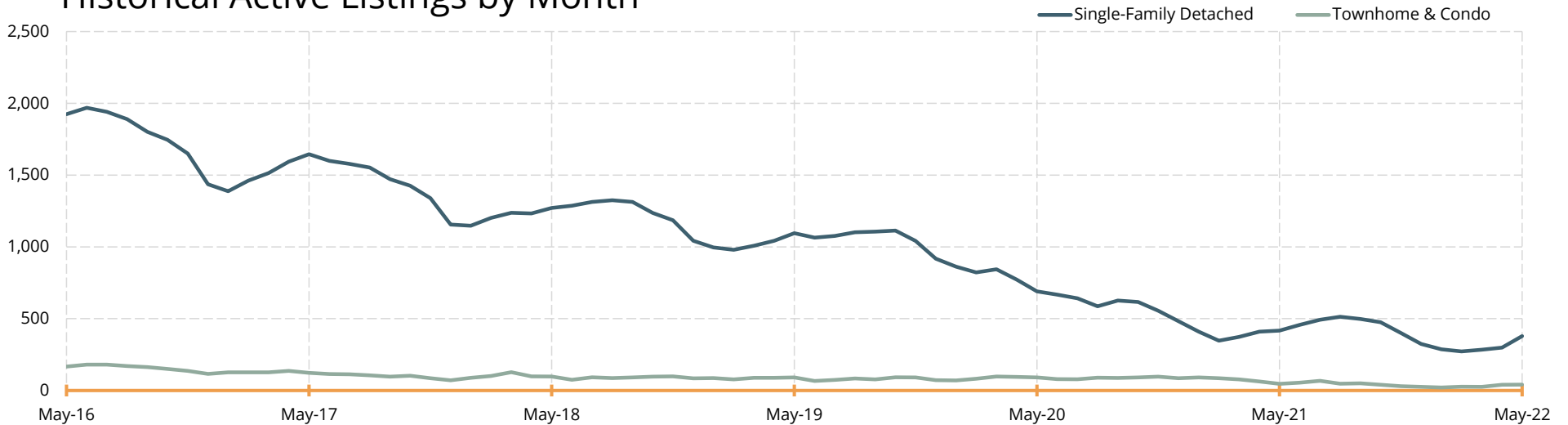


## May



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jun-21	457	-31.5%	54	-31.6%
Jul-21	492	-23.4%	67	-14.1%
Aug-21	513	-12.5%	47	-47.2%
Sep-21	498	-20.4%	49	-43.7%
Oct-21	475	-22.9%	39	-56.7%
Nov-21	400	-27.9%	29	-69.8%
Dec-21	324	-32.8%	25	-70.6%
Jan-22	286	-30.1%	21	-76.7%
Feb-22	272	-21.4%	26	-69.4%
Mar-22	284	-23.9%	25	-67.5%
Apr-22	298	-27.1%	39	-37.1%
May-22	378	-9.4%	40	-13.0%
12-month Avg	390	-23.7%	38	-52.2%

## Historical Active Listings by Month



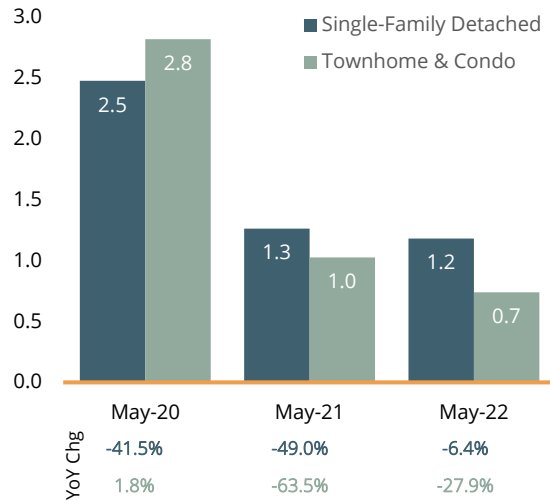
Source: Virginia REALTORS®, data accessed June 15, 2022



# Months of Supply

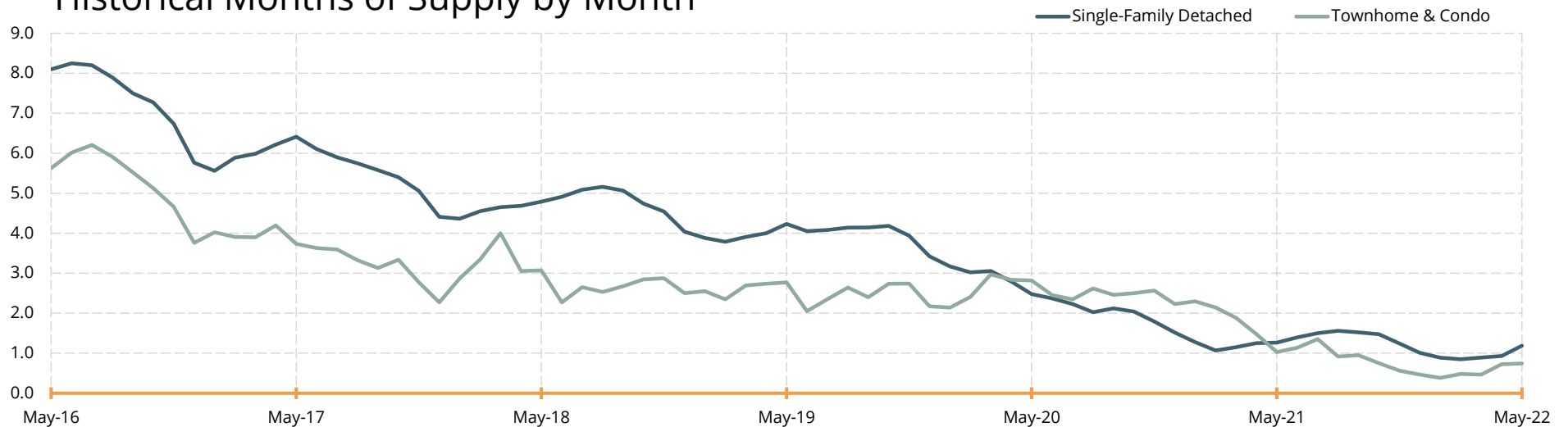


## May



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jun-21	1.4	-41.1%	1.1	-53.7%
Jul-21	1.5	-32.6%	1.4	-42.3%
Aug-21	1.6	-22.9%	0.9	-65.0%
Sep-21	1.5	-28.2%	0.9	-61.4%
Oct-21	1.5	-27.9%	0.7	-70.1%
Nov-21	1.2	-30.7%	0.6	-78.1%
Dec-21	1.0	-33.5%	0.5	-79.3%
Jan-22	0.9	-30.6%	0.4	-83.4%
Feb-22	0.8	-20.5%	0.5	-77.6%
Mar-22	0.9	-22.5%	0.5	-75.3%
Apr-22	0.9	-25.8%	0.7	-51.2%
May-22	1.2	-6.4%	0.7	-27.9%
12-month Avg	1.2	-28.2%	0.7	-65.7%

## Historical Months of Supply by Month



# Area Overview - Total Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	May-21	May-22	% chg	May-21	May-22	% chg	May-21	May-22	% chg	May-21	May-22	% chg	May-21	May-22	% chg
Amherst County	35	<b>42</b>	20.0%	35	<b>44</b>	25.7%	\$205,000	<b>\$237,500</b>	15.9%	53	<b>42</b>	-20.8%	1.4	<b>1.2</b>	-14.1%
Appomattox County	23	<b>20</b>	-13.0%	19	<b>17</b>	-10.5%	\$250,000	<b>\$240,000</b>	-4.0%	34	<b>30</b>	-11.8%	1.7	<b>1.5</b>	-9.5%
Bedford County	176	<b>192</b>	9.1%	153	<b>147</b>	-3.9%	\$279,475	<b>\$345,000</b>	23.4%	192	<b>163</b>	-15.1%	1.3	<b>1.2</b>	-10.3%
Campbell County	109	<b>100</b>	-8.3%	86	<b>77</b>	-10.5%	\$208,500	<b>\$256,770</b>	23.2%	110	<b>80</b>	-27.3%	1.7	<b>1.0</b>	-37.9%
Lynchburg	136	<b>154</b>	13.2%	126	<b>105</b>	-16.7%	\$195,000	<b>\$226,000</b>	15.9%	74	<b>103</b>	39.2%	0.7	<b>1.0</b>	44.7%

# Area Overview - Total Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	May-21	May-22	% chg	May-21	May-22	% chg	May-21	May-22	% chg	May-21	May-22	% chg
Amherst County	212	<b>192</b>	-9.4%	169	<b>172</b>	1.8%	\$198,000	<b>\$210,000</b>	6.1%	53	<b>42</b>	-20.8%
Appomattox County	100	<b>92</b>	-8.0%	90	<b>79</b>	-12.2%	\$200,000	<b>\$232,250</b>	16.1%	34	<b>30</b>	-11.8%
Bedford County	765	<b>772</b>	0.9%	590	<b>580</b>	-1.7%	\$284,975	<b>\$325,000</b>	14.0%	192	<b>163</b>	-15.1%
Campbell County	453	<b>409</b>	-9.7%	312	<b>342</b>	9.6%	\$200,000	<b>\$239,900</b>	20.0%	110	<b>80</b>	-27.3%
Lynchburg	591	<b>611</b>	3.4%	528	<b>462</b>	-12.5%	\$179,900	<b>\$215,000</b>	19.5%	74	<b>103</b>	39.2%

# Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	May-21	May-22	% chg	May-21	May-22	% chg	May-21	May-22	% chg	May-21	May-22	% chg	May-21	May-22	% chg
Amherst County	34	<b>42</b>	23.5%	33	<b>43</b>	30.3%	\$215,000	<b>\$245,000</b>	14.0%	52	<b>42</b>	-19.2%	1.4	<b>1.2</b>	-12.4%
Appomattox County	23	<b>20</b>	-13.0%	19	<b>17</b>	-10.5%	\$250,000	<b>\$240,000</b>	-4.0%	34	<b>30</b>	-11.8%	1.7	<b>1.5</b>	-9.9%
Bedford County	146	<b>174</b>	19.2%	137	<b>132</b>	-3.6%	\$281,225	<b>\$361,750</b>	28.6%	166	<b>147</b>	-11.4%	1.3	<b>1.3</b>	-2.5%
Campbell County	83	<b>70</b>	-15.7%	61	<b>53</b>	-13.1%	\$219,900	<b>\$300,000</b>	36.4%	96	<b>62</b>	-35.4%	1.8	<b>1.1</b>	-41.1%
Lynchburg	113	<b>139</b>	23.0%	108	<b>86</b>	-20.4%	\$205,500	<b>\$229,500</b>	11.7%	69	<b>97</b>	40.6%	0.7	<b>1.1</b>	46.4%

# Area Overview - Single Family Detached Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	May-21	May-22	% chg	May-21	May-22	% chg	May-21	May-22	% chg	May-21	May-22	% chg
Amherst County	206	<b>191</b>	-7.3%	165	<b>170</b>	3.0%	\$199,900	<b>\$212,500</b>	6.3%	52	<b>42</b>	-19.2%
Appomattox County	100	<b>92</b>	-8.0%	89	<b>79</b>	-11.2%	\$200,000	<b>\$232,250</b>	16.1%	34	<b>30</b>	-11.8%
Bedford County	640	<b>682</b>	6.6%	530	<b>519</b>	-2.1%	\$287,100	<b>\$335,500</b>	16.9%	166	<b>147</b>	-11.4%
Campbell County	345	<b>285</b>	-17.4%	234	<b>258</b>	10.3%	\$212,000	<b>\$260,000</b>	22.6%	96	<b>62</b>	-35.4%
Lynchburg	506	<b>527</b>	4.2%	447	<b>392</b>	-12.3%	\$187,500	<b>\$219,900</b>	17.3%	69	<b>97</b>	40.6%

# Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	May-21	May-22	% chg	May-21	May-22	% chg	May-21	May-22	% chg	May-21	May-22	% chg	May-21	May-22	% chg
Amherst County	1	<b>0</b>	-100.0%	2	<b>1</b>	-50.0%	\$153,000	<b>\$180,000</b>	17.6%	1	<b>0</b>	-100.0%	2.0	<b>0.0</b>	-100.0%
Appomattox County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a	0.0	<b>0.0</b>	n/a
Bedford County	30	<b>18</b>	-40.0%	16	<b>15</b>	-6.3%	\$273,250	<b>\$265,000</b>	-3.0%	26	<b>16</b>	-38.5%	1.7	<b>0.9</b>	-50.8%
Campbell County	26	<b>30</b>	15.4%	25	<b>24</b>	-4.0%	\$199,900	<b>\$231,200</b>	15.7%	14	<b>18</b>	28.6%	1.2	<b>1.0</b>	-14.9%
Lynchburg	23	<b>15</b>	-34.8%	18	<b>19</b>	5.6%	\$147,450	<b>\$194,900</b>	32.2%	5	<b>6</b>	20.0%	0.3	<b>0.4</b>	23.6%

# Area Overview - Townhome & Condo Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	May-21	May-22	% chg	May-21	May-22	% chg	May-21	May-22	% chg	May-21	May-22	% chg
Amherst County	6	<b>1</b>	-83.3%	4	<b>2</b>	-50.0%	\$172,450	<b>\$151,450</b>	-12.2%	1	<b>0</b>	-100.0%
Appomattox County	0	<b>0</b>	n/a	1	<b>0</b>	-100.0%	\$94,500	<b>\$0</b>	-100.0%	0	<b>0</b>	n/a
Bedford County	125	<b>90</b>	-28.0%	60	<b>61</b>	1.7%	\$273,286	<b>\$265,000</b>	-3.0%	26	<b>16</b>	-38.5%
Campbell County	108	<b>124</b>	14.8%	78	<b>84</b>	7.7%	\$199,400	<b>\$226,738</b>	13.7%	14	<b>18</b>	28.6%
Lynchburg	85	<b>84</b>	-1.2%	81	<b>70</b>	-13.6%	\$142,500	<b>\$185,000</b>	29.8%	5	<b>6</b>	20.0%



The Virginia REALTORS® association is the largest professional trade association in Virginia, representing 35,000 REALTORS® engaged in the residential and commercial real estate business. The Virginia REALTORS® association serves as the advocate for homeownership and private property rights and represents the interests of real estate professionals and property owners in the Commonwealth of Virginia.

NOTE: The term REALTOR® is a registered collective membership mark that identifies a real estate professional who is a member of the National Association of REALTORS® and subscribes to its strict code of ethics.

All inquiries regarding this report may be directed to:

Robin Spensieri  
Virginia REALTORS® Vice President of Communications and Media Relations  
rspensieri@virginiarealtors.org  
804-622-7954

Data and analysis provided by Virginia REALTORS® Chief Economist, Lisa Sturtevant, PhD.

The numbers reported here are preliminary and based on current entries into multiple listing services. Over time, data may be adjusted slightly to reflect increased reporting. Information is sourced from multiple listing services across Virginia and is deemed reliable, but not guaranteed.