

# LARLYNCHBURG

## MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY  
VIRGINIA REALTORS®

# LAR Market Indicators Report

## Key Market Trends: May 2024

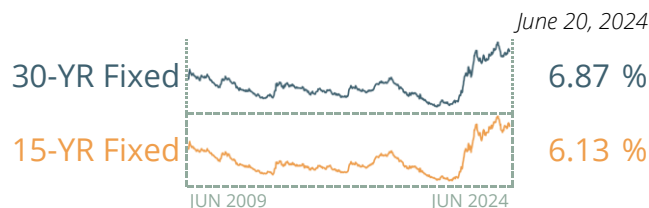
- Home sales activity has driven upwards for two consecutive months in the LAR region from a year ago.** There were 357 sales across the LAR market in May, 31 more than a year ago, marking a 9.5% increase. Bedford County had 107 sales in May, which is 20 more than last year (+23%). At 40, there were 11 more closed sales in Amherst County than last May, a 37.9% increase. However, sales activity declined in Campbell County (-13%) and Lynchburg (-0.8%).
- The number of pending sales continues to rise sharply in the LAR market.** In May, there were 376 pending sales throughout the LAR area, 39 more than last year, reflecting an 11.6% increase. Campbell County had 63 active listings, four more than the previous year, a 6.8% increase. Pending sales activity rose the most in Appomattox County (+66.7%) and Amherst County (+33.3%) compared to last May.
- Home prices continue to surge in the LAR area.** The median sales price in May was \$299,000 in the LAR footprint, \$19,000 more than the prior year, a 6.8% increase. Appomattox County's median sales price was \$329,000 in May, 4.4% higher than last year, marking a \$14,000 increase. The median sales price rose to its highest in Amherst County (+\$89,450) and Bedford County (+\$30,000) from last May.
- Inventory levels remain strong throughout the LAR region.** At the end of May, there were 797 active listings throughout the LAR area, 313 more than last year, marking a 64.7% increase. There were 313 active listings in Bedford County at the end of the month, 147 more than last May, an 88.6% increase. Lynchburg had 193 active listings at the end of May, a 58.2% increase compared to a year ago (+71 listings).



LAR Market Dashboard

YoY Chg	May-24	Indicator
▲ 9.5%	357	Sales
▲ 11.6%	376	Pending Sales
▲ 35.9%	519	New Listings
▲ 8.5%	\$299,900	Median List Price
▲ 6.8%	\$299,000	Median Sales Price
▲ 9.1%	\$170	Median Price Per Square Foot
▲ 23.1%	\$123.5	Sold Dollar Volume (in millions)
— 0.0%	100.0%	Median Sold/Ask Price Ratio
▲ 61.3%	30	Average Days on Market
▲ 64.7%	797	Active Listings
▲ 74.5%	2.9	Months of Supply

### INTEREST RATE TRACKER



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**Consumers Should Consult with a REALTOR®.** Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

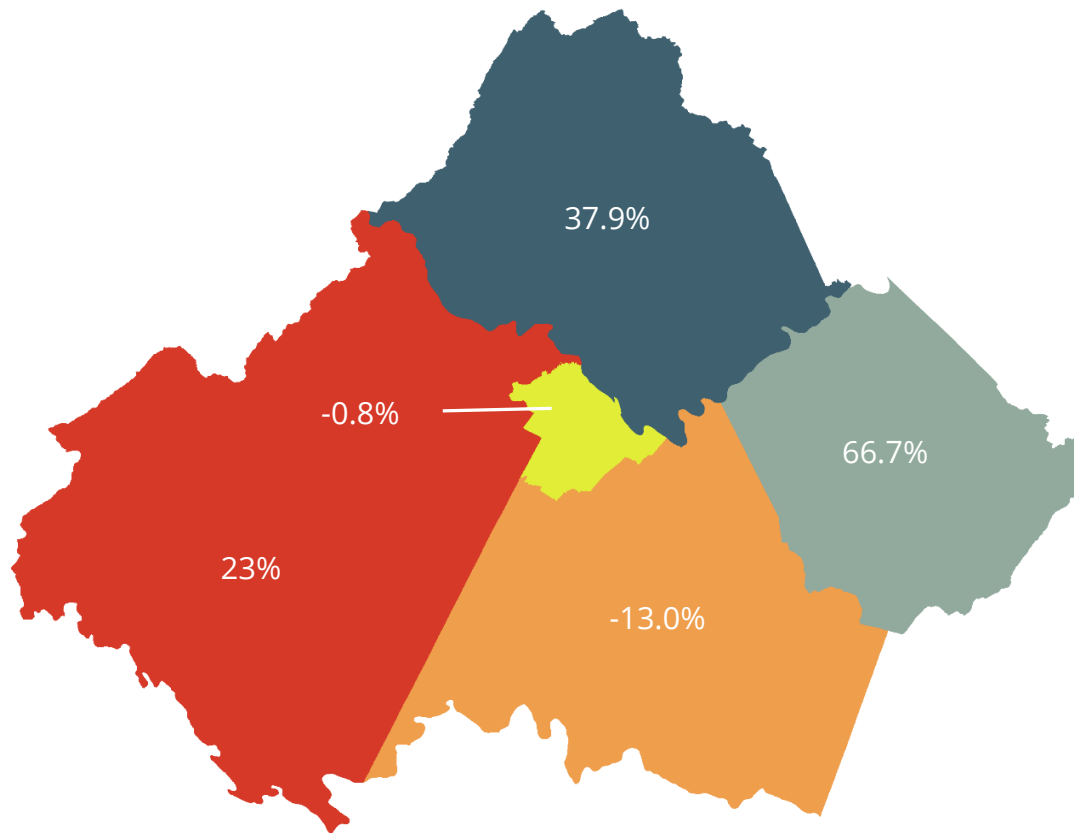
**Identify a Professional to Manage the Procedure.** REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

### **Are You Ready to Buy or Sell Real Estate?**

Contact an experienced REALTOR®.



# Market Activity - LAR Footprint



<i>Jurisdiction</i>	Total Sales		
	May-23	May-24	% Chg
Amherst County	29	40	37.9%
Appomattox County	15	25	66.7%
Bedford County	87	107	23.0%
Campbell County	69	60	-13.0%
Lynchburg	126	125	-0.8%
<b>LAR</b>	<b>326</b>	<b>357</b>	<b>9.5%</b>

# Total Market Overview



Key Metrics	2-year Trends		May-23	May-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
	May-22	May-24						
Sales			326	<b>357</b>	9.5%	1,279	<b>1,358</b>	6.2%
Pending Sales			337	<b>376</b>	11.6%	1,548	<b>1,709</b>	10.4%
New Listings			382	<b>519</b>	35.9%	1,757	<b>2,162</b>	23.1%
Median List Price			\$276,500	<b>\$299,900</b>	8.5%	\$269,900	<b>\$289,900</b>	7.4%
Median Sales Price			\$280,000	<b>\$299,000</b>	6.8%	\$270,000	<b>\$288,000</b>	6.7%
Median Price Per Square Foot			\$155	<b>\$170</b>	9.1%	\$154	<b>\$167</b>	8.5%
Sold Dollar Volume (in millions)			\$100.4	<b>\$123.5</b>	23.1%	\$398.9	<b>\$443.4</b>	11.2%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			19	<b>30</b>	61.3%	29	<b>39</b>	31.6%
Active Listings			484	<b>797</b>	64.7%	n/a	<b>n/a</b>	n/a
Months of Supply			1.6	<b>2.9</b>	74.5%	n/a	<b>n/a</b>	n/a

Sources: Virginia REALTORS®, data accessed June 15, 2024

# Single-Family Detached Market Overview



Key Metrics	2-year Trends		May-23	May-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
	May-22	May-24						
Sales			275	<b>286</b>	4.0%	1,080	<b>1,107</b>	2.5%
Pending Sales			279	<b>316</b>	13.3%	1,302	<b>1,421</b>	9.1%
New Listings			311	<b>440</b>	41.5%	1,446	<b>1,805</b>	24.8%
Median List Price			\$274,900	<b>\$319,900</b>	16.4%	\$269,950	<b>\$299,900</b>	11.1%
Median Sales Price			\$279,900	<b>\$319,950</b>	14.3%	\$270,750	<b>\$295,000</b>	9.0%
Median Price Per Square Foot			\$150	<b>\$165</b>	10.2%	\$150	<b>\$162</b>	8.0%
Sold Dollar Volume (in millions)			\$85.9	<b>\$104.2</b>	21.2%	\$345.1	<b>\$374.1</b>	8.4%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			19	<b>33</b>	71.2%	30	<b>41</b>	37.9%
Active Listings			397	<b>691</b>	74.1%	n/a	<b>n/a</b>	n/a
Months of Supply			1.6	<b>3.0</b>	88.7%	n/a	<b>n/a</b>	n/a

Sources: Virginia REALTORS®, data accessed June 15, 2024

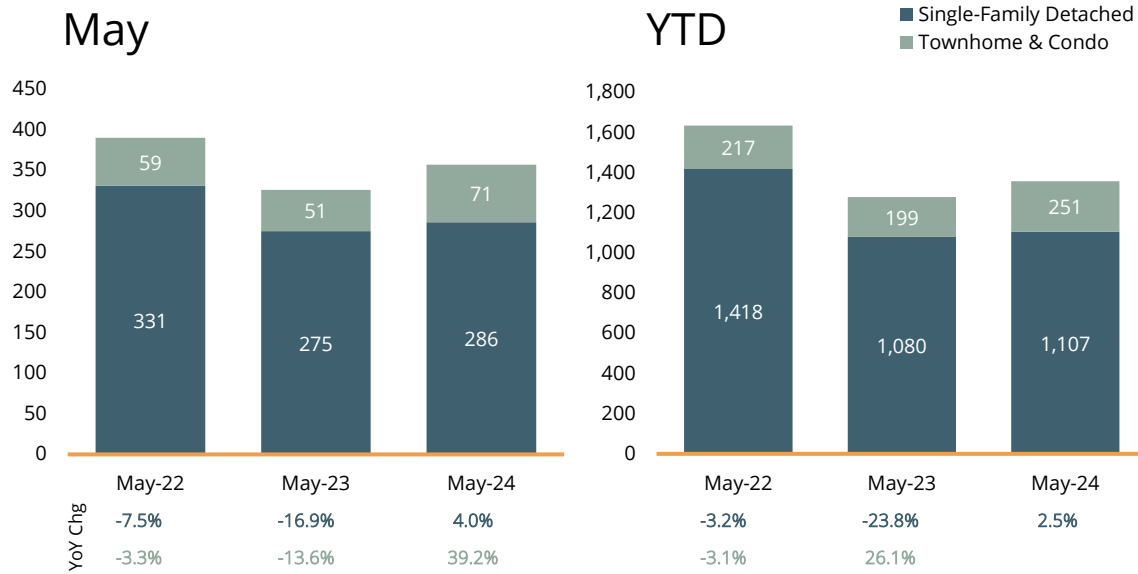
# Townhome & Condo Market Overview



Key Metrics	2-year Trends		May-23	May-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
	May-22	May-24						
Sales			51	<b>71</b>	39.2%	199	<b>251</b>	26.1%
Pending Sales			58	<b>60</b>	3.4%	246	<b>288</b>	17.1%
New Listings			71	<b>79</b>	11.3%	311	<b>357</b>	14.8%
Median List Price			\$278,565	<b>\$281,985</b>	1.2%	\$269,900	<b>\$280,000</b>	3.7%
Median Sales Price			\$286,500	<b>\$281,985</b>	-1.6%	\$269,500	<b>\$280,000</b>	3.9%
Median Price Per Square Foot			\$171	<b>\$182</b>	6.0%	\$170	<b>\$181</b>	6.2%
Sold Dollar Volume (in millions)			\$14.4	<b>\$19.4</b>	34.0%	\$53.8	<b>\$69.3</b>	28.7%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			14	<b>16</b>	19.1%	28	<b>29</b>	3.7%
Active Listings			87	<b>106</b>	21.8%	n/a	<b>n/a</b>	n/a
Months of Supply			2.0	<b>2.3</b>	14.0%	n/a	<b>n/a</b>	n/a

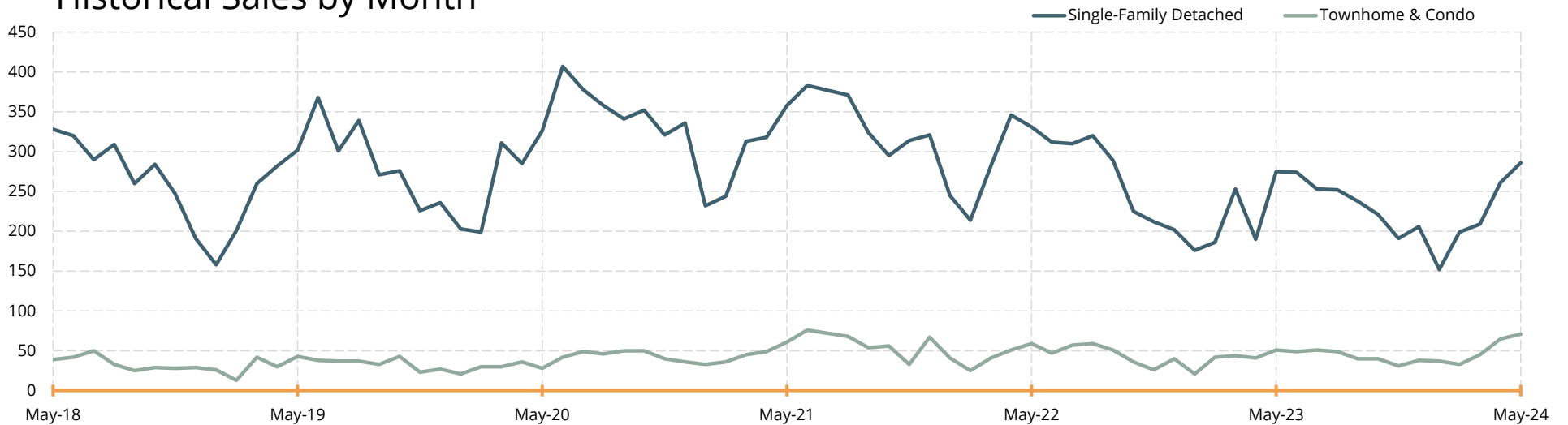
Sources: Virginia REALTORS®, data accessed June 15, 2024

# Sales



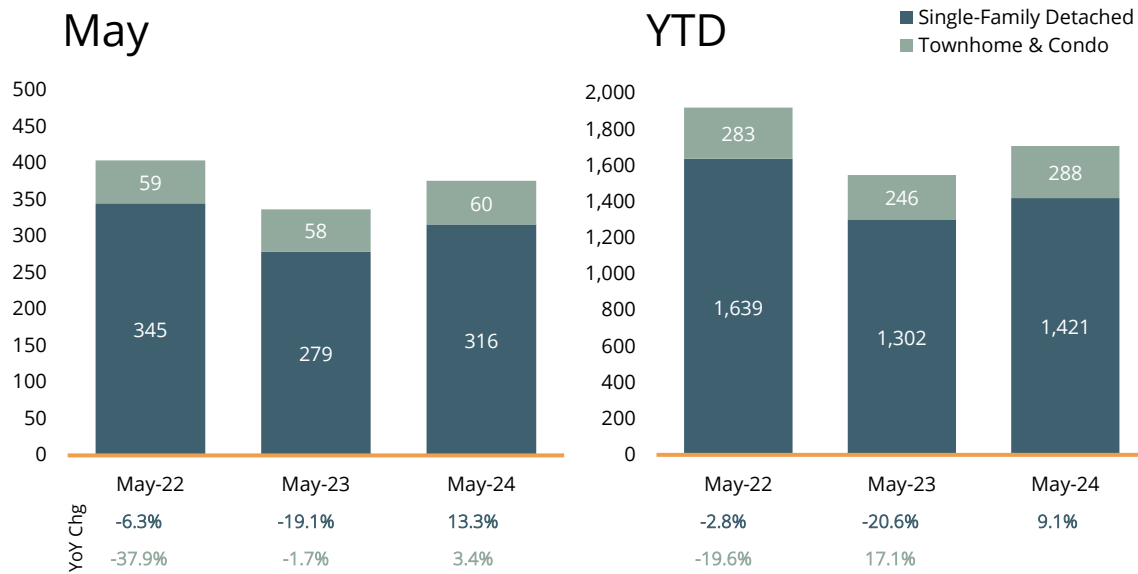
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jun-23	274	-12.2%	49	4.3%
Jul-23	253	-18.4%	51	-10.5%
Aug-23	252	-21.3%	49	-16.9%
Sep-23	238	-17.6%	40	-21.6%
Oct-23	221	-1.8%	40	11.1%
Nov-23	191	-9.9%	31	19.2%
Dec-23	206	2.0%	38	-5.0%
Jan-24	152	-13.6%	37	76.2%
Feb-24	199	7.0%	33	-21.4%
Mar-24	209	-17.4%	45	2.3%
Apr-24	261	37.4%	65	58.5%
May-24	286	4.0%	71	39.2%
12-month Avg	229	-7.1%	46	6.6%

## Historical Sales by Month



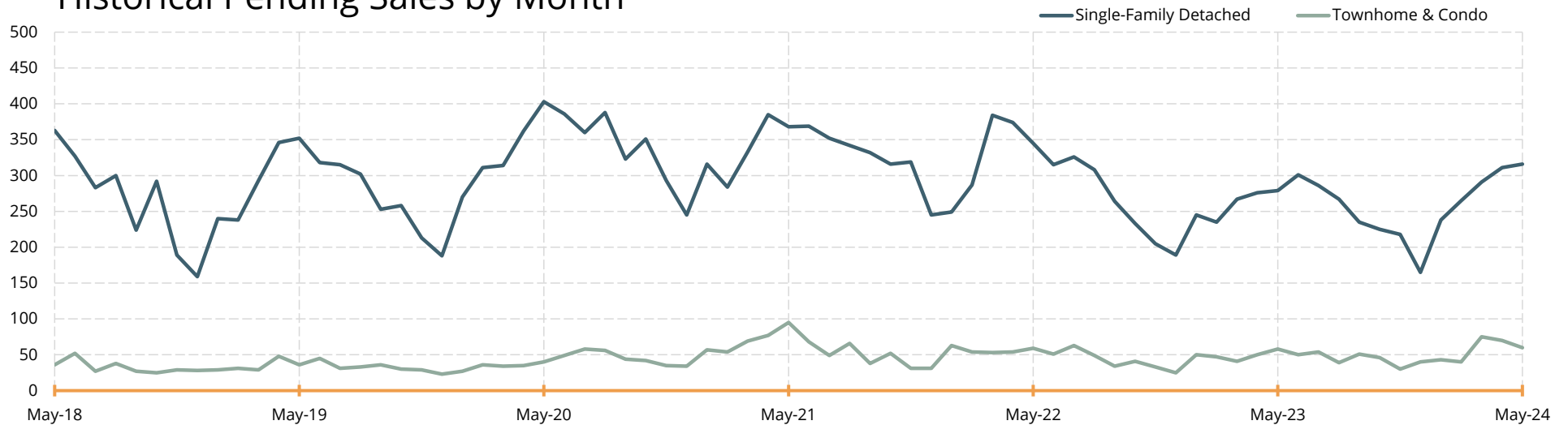


# Pending Sales



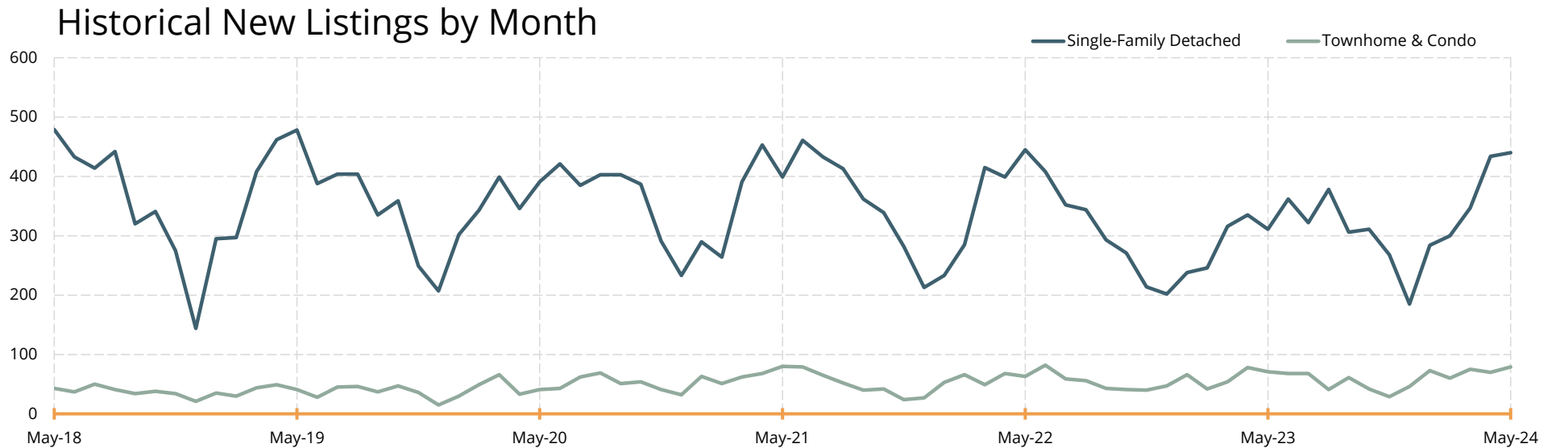
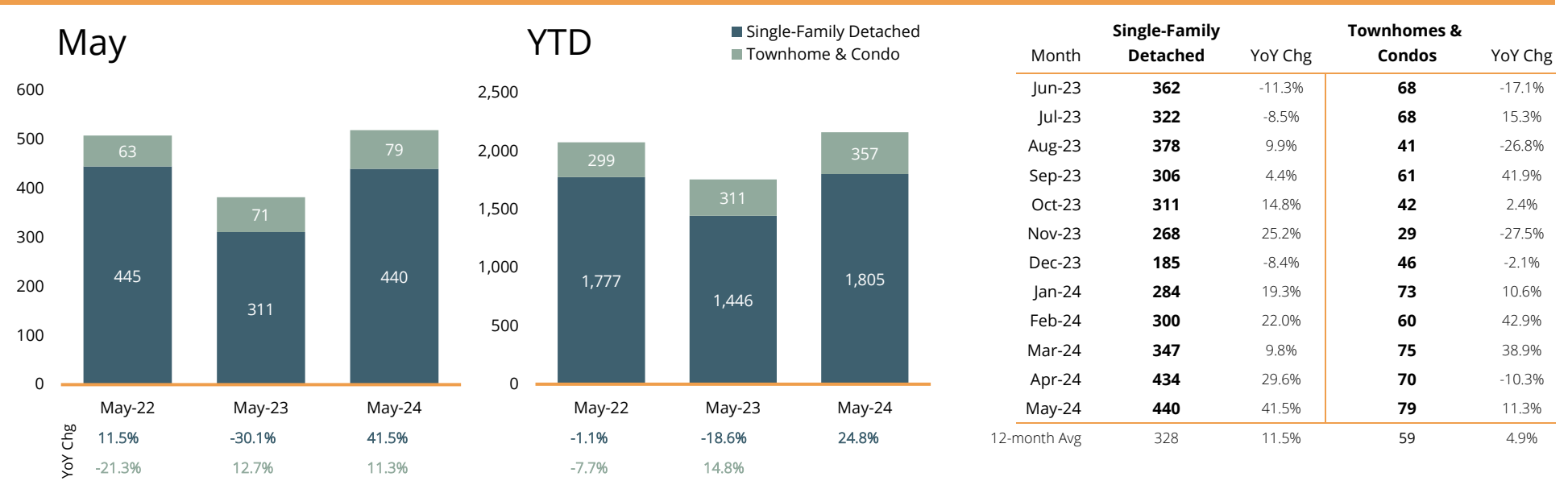
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jun-23	301	-4.4%	50	-2.0%
Jul-23	286	-12.3%	54	-14.3%
Aug-23	267	-13.3%	39	-20.4%
Sep-23	235	-11.0%	51	50.0%
Oct-23	225	-3.4%	46	12.2%
Nov-23	218	6.3%	30	-9.1%
Dec-23	165	-12.7%	40	60.0%
Jan-24	238	-2.9%	43	-14.0%
Feb-24	265	12.8%	40	-14.9%
Mar-24	291	9.0%	75	82.9%
Apr-24	311	12.7%	70	40.0%
May-24	316	13.3%	60	3.4%
12-month Avg	260	-0.8%	50	10.3%

## Historical Pending Sales by Month



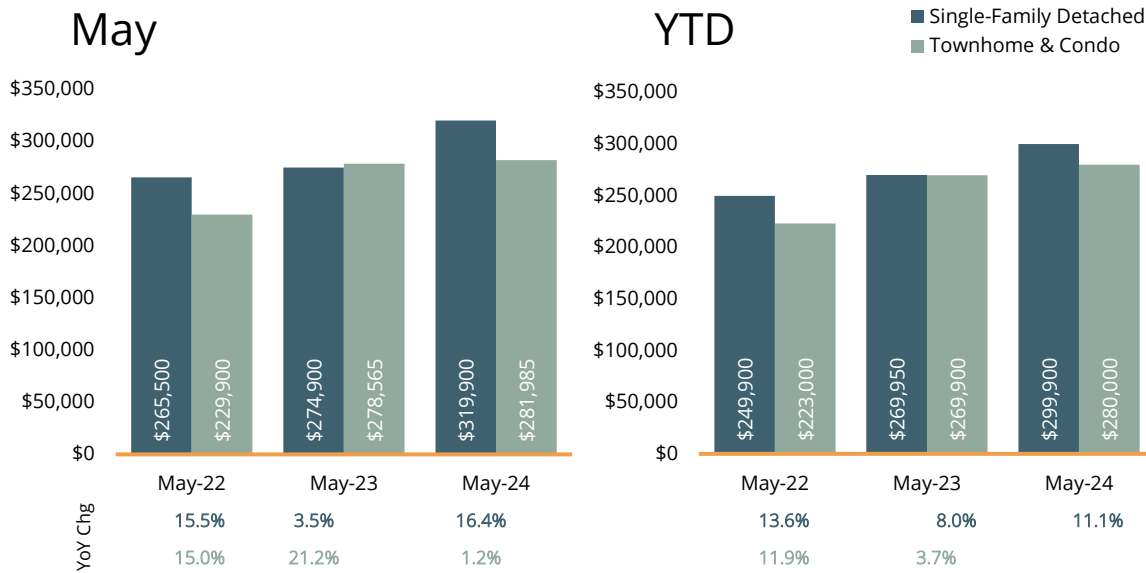
Sources: Virginia REALTORS®, data accessed June 15, 2024

# New Listings



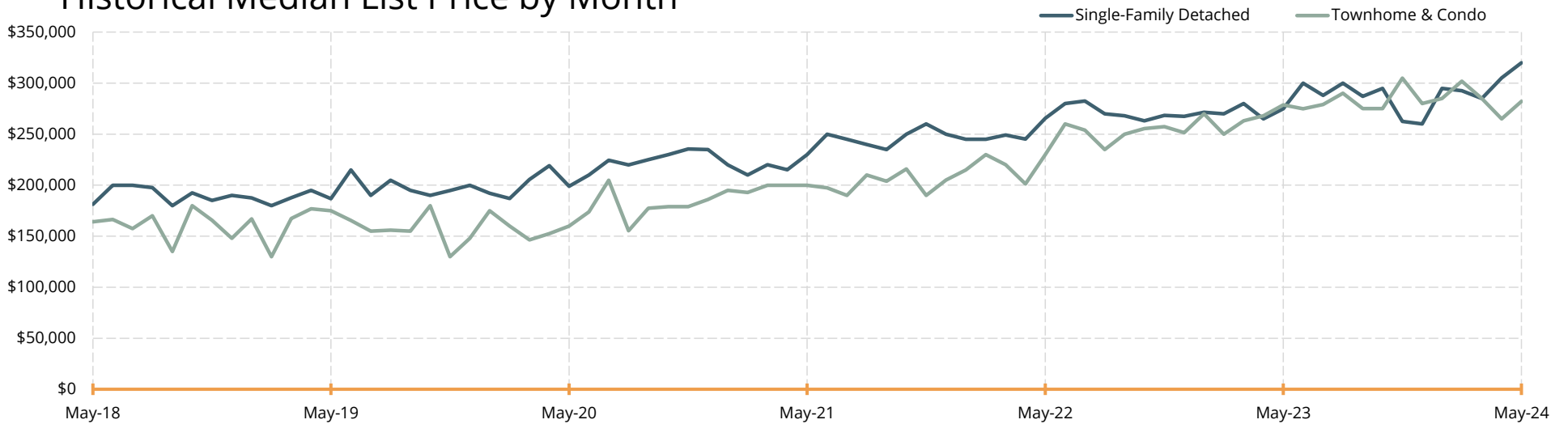
Sources: Virginia REALTORS®, data accessed June 15, 2024

# Median List Price



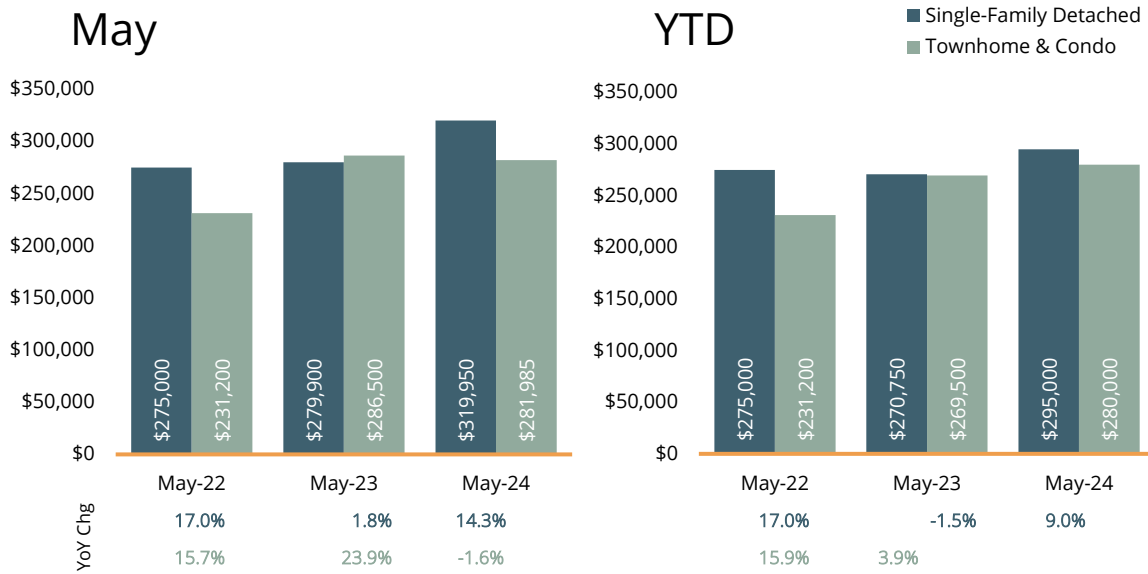
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jun-23	<b>\$299,900</b>	7.1%	<b>\$274,900</b>	5.8%
Jul-23	<b>\$287,900</b>	1.9%	<b>\$279,065</b>	9.9%
Aug-23	<b>\$299,900</b>	11.1%	<b>\$290,000</b>	23.5%
Sep-23	<b>\$287,000</b>	7.1%	<b>\$274,945</b>	10.0%
Oct-23	<b>\$294,900</b>	12.1%	<b>\$274,950</b>	7.6%
Nov-23	<b>\$262,500</b>	-2.2%	<b>\$304,870</b>	18.4%
Dec-23	<b>\$259,900</b>	-2.8%	<b>\$279,900</b>	11.3%
Jan-24	<b>\$294,900</b>	8.6%	<b>\$285,000</b>	5.6%
Feb-24	<b>\$292,450</b>	8.4%	<b>\$301,850</b>	20.8%
Mar-24	<b>\$285,000</b>	1.8%	<b>\$285,000</b>	8.4%
Apr-24	<b>\$305,000</b>	15.1%	<b>\$265,000</b>	-1.1%
May-24	<b>\$319,900</b>	16.4%	<b>\$281,985</b>	1.2%
12-month Avg	\$290,771	7.0%	\$283,122	9.9%

## Historical Median List Price by Month



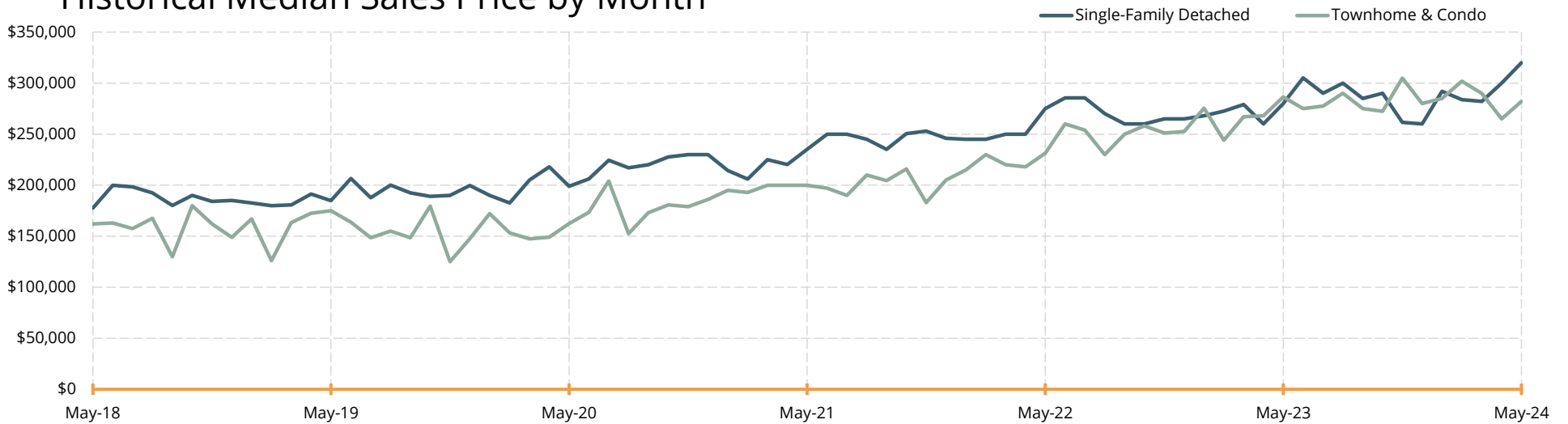
Sources: Virginia REALTORS®, data accessed June 15, 2024

# Median Sales Price



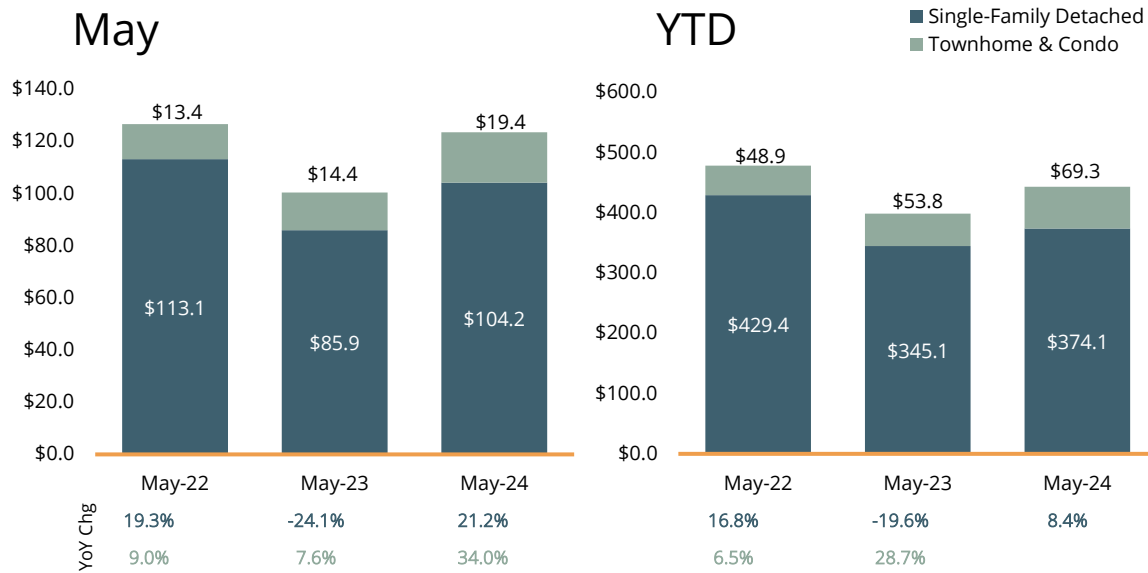
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jun-23	<b>\$305,000</b>	6.8%	<b>\$275,000</b>	5.8%
Jul-23	<b>\$290,000</b>	1.6%	<b>\$277,480</b>	9.2%
Aug-23	<b>\$299,900</b>	11.1%	<b>\$289,999</b>	26.1%
Sep-23	<b>\$285,000</b>	9.6%	<b>\$274,950</b>	10.0%
Oct-23	<b>\$290,000</b>	11.6%	<b>\$272,450</b>	5.6%
Nov-23	<b>\$261,500</b>	-1.3%	<b>\$304,870</b>	21.5%
Dec-23	<b>\$260,000</b>	-1.9%	<b>\$279,900</b>	10.9%
Jan-24	<b>\$292,000</b>	9.0%	<b>\$285,000</b>	3.4%
Feb-24	<b>\$283,700</b>	4.1%	<b>\$301,850</b>	23.7%
Mar-24	<b>\$282,000</b>	1.1%	<b>\$289,860</b>	8.6%
Apr-24	<b>\$300,000</b>	15.4%	<b>\$265,000</b>	-1.1%
May-24	<b>\$319,950</b>	14.3%	<b>\$281,985</b>	-1.6%
12-month Avg	\$289,088	6.7%	\$283,195	9.7%

## Historical Median Sales Price by Month



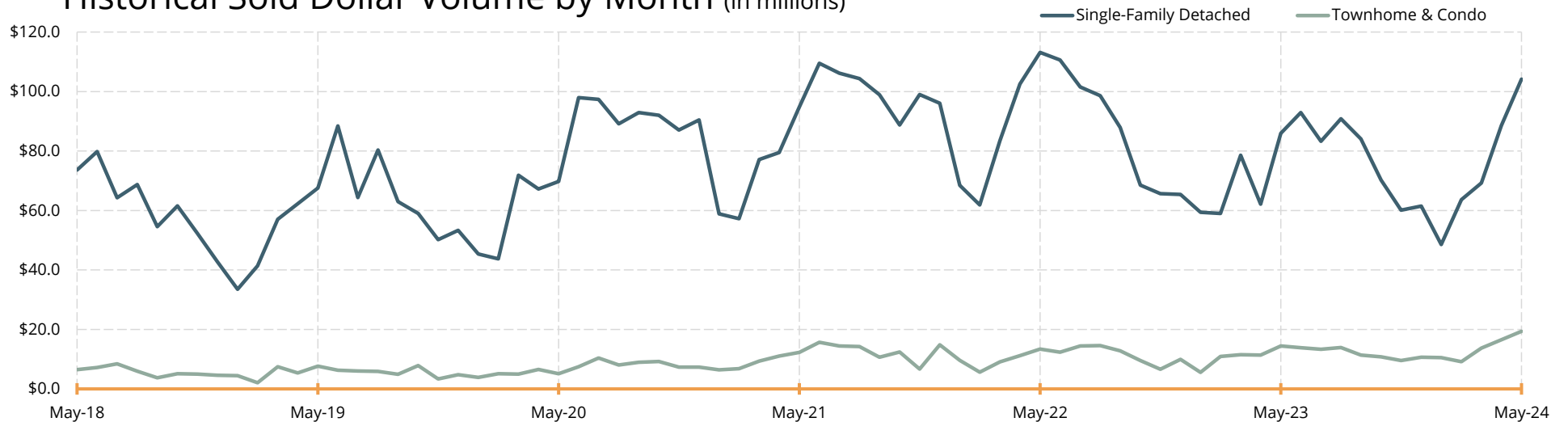
Sources: Virginia REALTORS®, data accessed June 15, 2024

# Sold Dollar Volume (in millions)



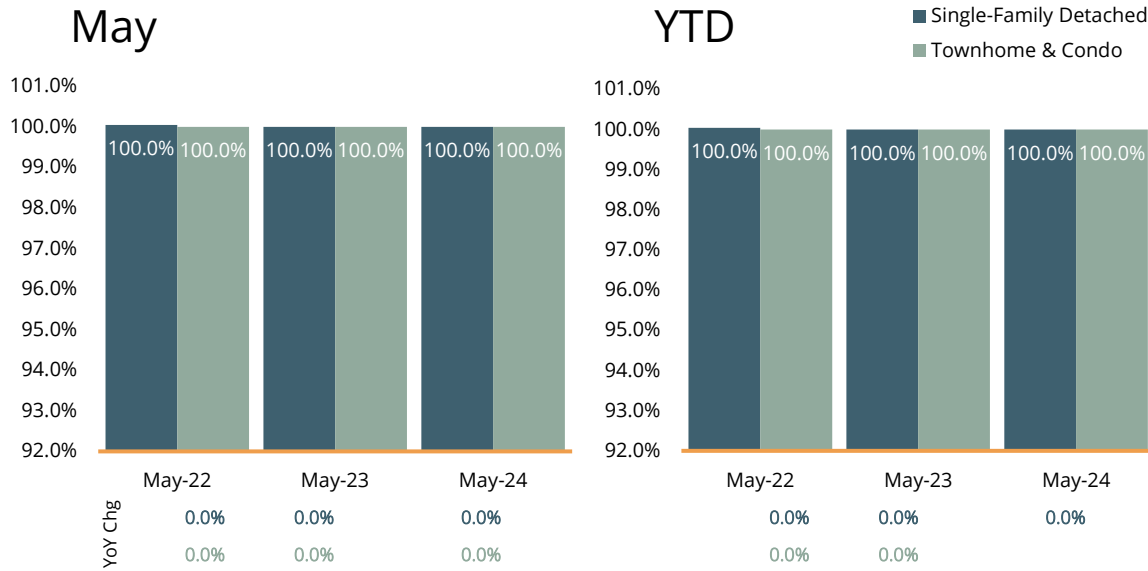
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jun-23	\$92.9	-16.0%	\$13.8	12.1%
Jul-23	\$83.3	-18.0%	\$13.4	-7.5%
Aug-23	\$90.8	-7.9%	\$13.9	-4.4%
Sep-23	\$84.0	-4.4%	\$11.4	-11.1%
Oct-23	\$70.2	2.4%	\$10.8	12.7%
Nov-23	\$60.1	-8.4%	\$9.6	44.5%
Dec-23	\$61.5	-6.0%	\$10.6	7.1%
Jan-24	\$48.5	-18.3%	\$10.5	88.0%
Feb-24	\$63.6	7.9%	\$9.2	-15.7%
Mar-24	\$69.2	-11.9%	\$13.7	19.1%
Apr-24	\$88.5	42.5%	\$16.5	45.2%
May-24	\$104.2	21.2%	\$19.4	34.0%
12-month Avg	\$76.4	-2.8%	\$12.7	13.9%

## Historical Sold Dollar Volume by Month (in millions)



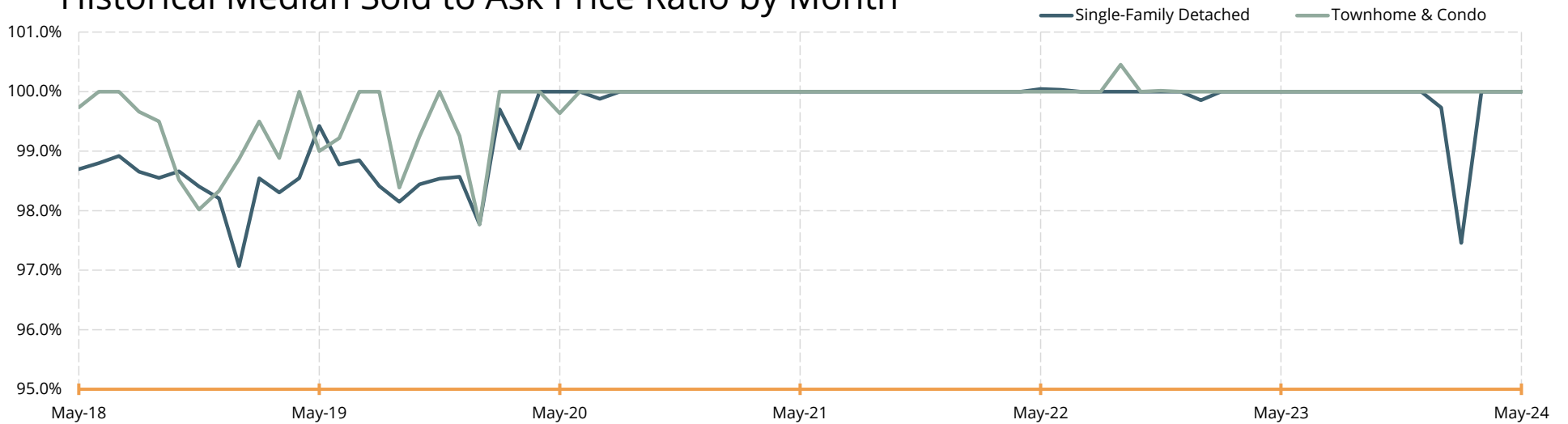
Sources: Virginia REALTORS®, data accessed June 15, 2024

# Median Sold to Ask Price Ratio

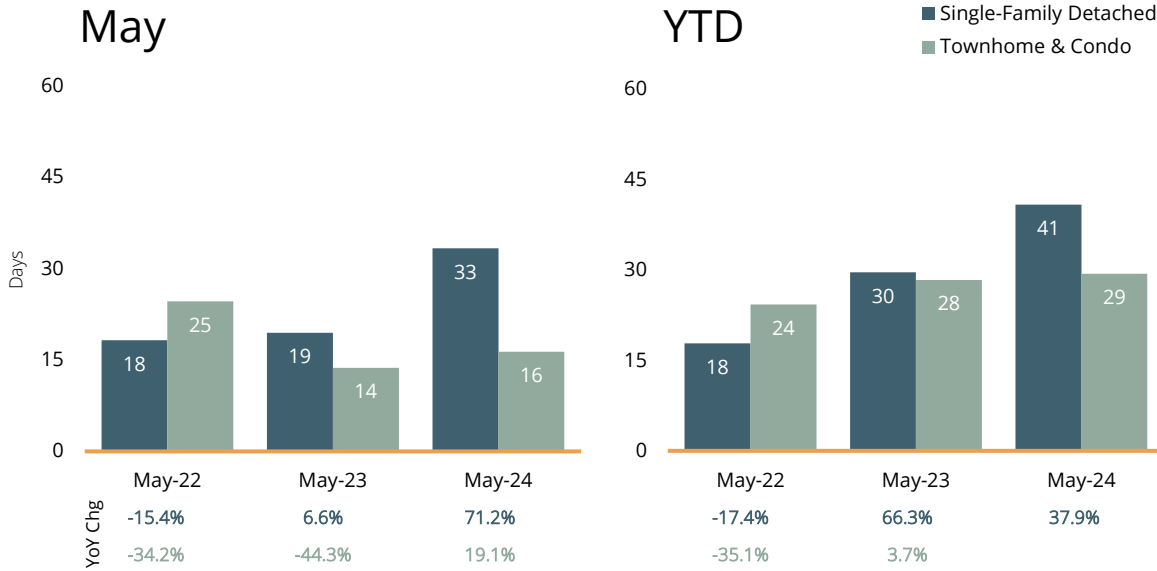


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jun-23	100.0%	0.0%	100.0%	0.0%
Jul-23	100.0%	0.0%	100.0%	0.0%
Aug-23	100.0%	0.0%	100.0%	0.0%
Sep-23	100.0%	0.0%	100.0%	-0.5%
Oct-23	100.0%	0.0%	100.0%	0.0%
Nov-23	100.0%	0.0%	100.0%	0.0%
Dec-23	100.0%	0.0%	100.0%	0.0%
Jan-24	99.7%	-0.1%	100.0%	0.0%
Feb-24	97.5%	-2.5%	100.0%	0.0%
Mar-24	100.0%	0.0%	100.0%	0.0%
Apr-24	100.0%	0.0%	100.0%	0.0%
May-24	100.0%	0.0%	100.0%	0.0%
12-month Avg	99.8%	-0.2%	100.0%	0.0%

## Historical Median Sold to Ask Price Ratio by Month

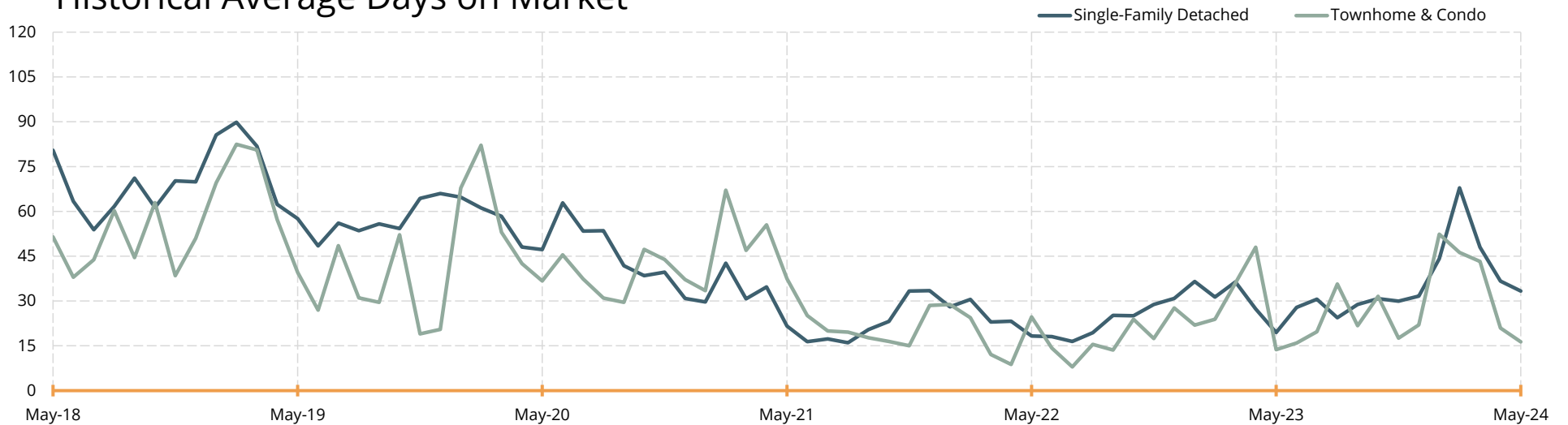


# Average Days on Market



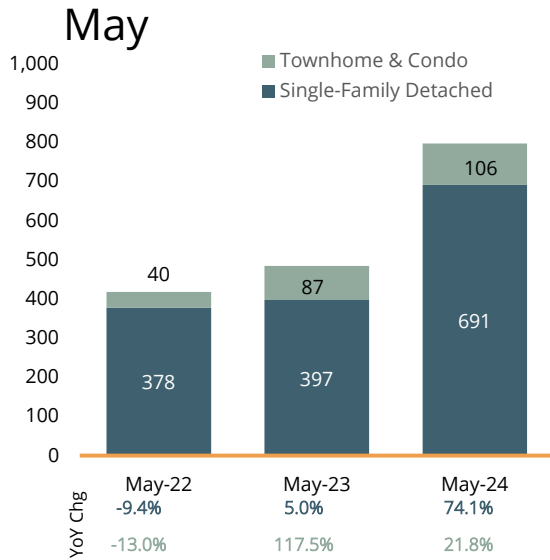
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jun-23	28	54.4%	16	12.1%
Jul-23	31	85.7%	20	147.7%
Aug-23	24	25.9%	36	129.9%
Sep-23	29	14.5%	22	60.1%
Oct-23	31	22.6%	32	32.4%
Nov-23	30	3.8%	18	0.7%
Dec-23	32	2.5%	22	-20.5%
Jan-24	44	20.8%	52	139.2%
Feb-24	68	116.9%	46	93.4%
Mar-24	48	31.9%	43	20.2%
Apr-24	37	34.1%	21	-56.4%
May-24	33	71.2%	16	19.1%
12-month Avg	36	37.8%	29	30.2%

## Historical Average Days on Market



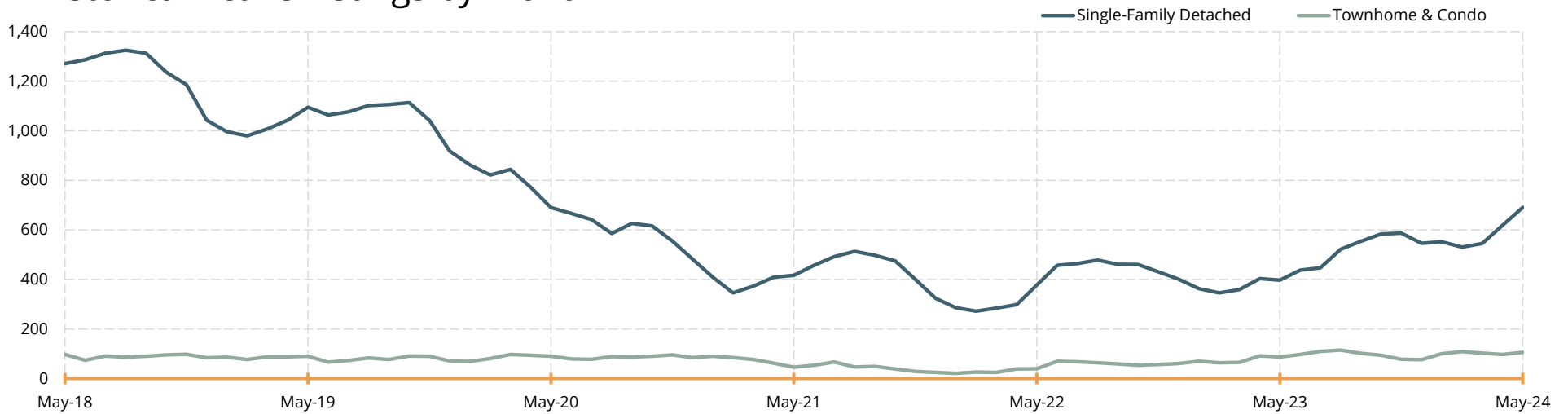
Sources: Virginia REALTORS®, data accessed June 15, 2024

# Active Listings



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jun-23	438	-4.2%	97	38.6%
Jul-23	447	-3.7%	110	61.8%
Aug-23	522	9.2%	115	79.7%
Sep-23	554	20.2%	102	72.9%
Oct-23	583	26.7%	94	74.1%
Nov-23	587	36.2%	78	36.8%
Dec-23	546	36.2%	76	24.6%
Jan-24	552	52.1%	100	42.9%
Feb-24	530	53.2%	109	70.3%
Mar-24	545	51.8%	103	58.5%
Apr-24	618	53.3%	97	5.4%
May-24	691	74.1%	106	21.8%
12-month Avg	551	31.7%	99	46.4%

## Historical Active Listings by Month

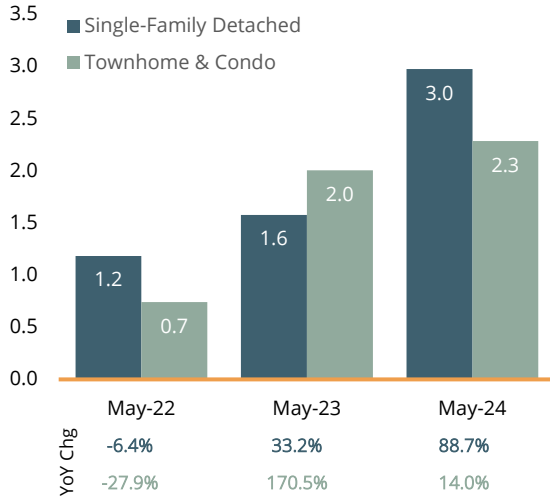




# Months of Supply

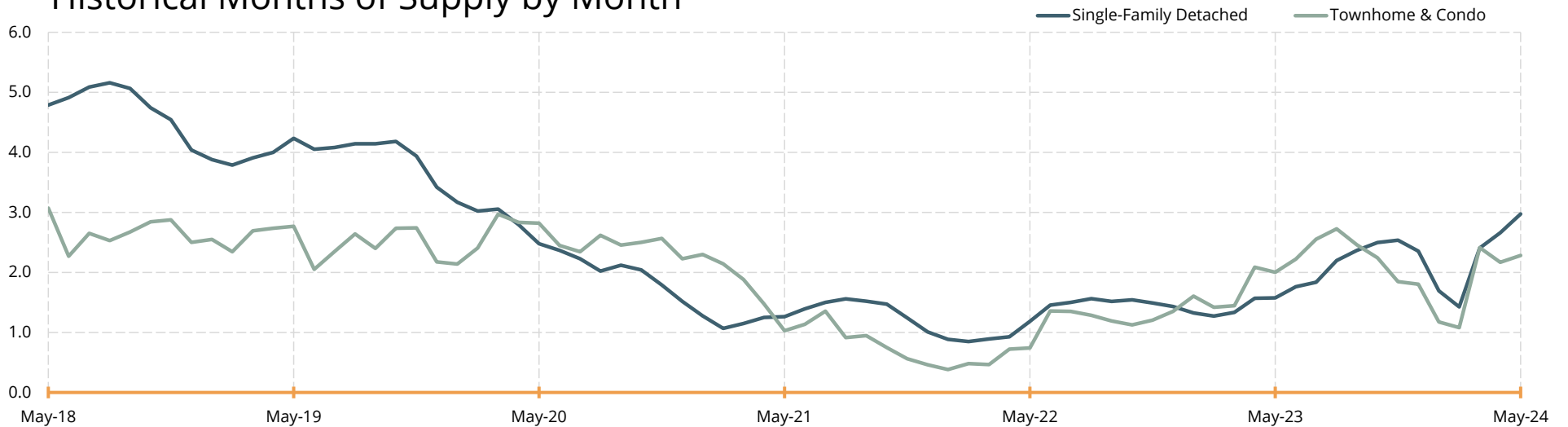


## May



Month	Single-Family Detached		Townhomes & Condos	
	YoY Chg	YoY Chg	YoY Chg	YoY Chg
Jun-23	1.8	21.2%	2.2	63.7%
Jul-23	1.8	22.2%	2.6	89.0%
Aug-23	2.2	40.6%	2.7	112.0%
Sep-23	2.4	56.0%	2.5	106.2%
Oct-23	2.5	61.8%	2.2	99.3%
Nov-23	2.5	70.2%	1.8	53.3%
Dec-23	2.4	64.3%	1.8	33.5%
Jan-24	1.7	27.8%	1.2	-26.9%
Feb-24	1.4	11.9%	1.1	-23.9%
Mar-24	2.4	80.5%	2.4	67.1%
Apr-24	2.7	69.4%	2.2	3.9%
May-24	3.0	88.7%	2.3	14.0%
12-month Avg	2.2	51.9%	2.1	43.3%

## Historical Months of Supply by Month



Sources: Virginia REALTORS®, data accessed June 15, 2024

# Area Overview - Total Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	May-23	May-24	% chg	May-23	May-24	% chg	May-23	May-24	% chg	May-23	May-24	% chg	May-23	May-24	% chg
Amherst County	31	<b>48</b>	54.8%	29	<b>40</b>	37.9%	\$222,500	<b>\$311,950</b>	40.2%	42	<b>61</b>	45.2%	1.6	<b>2.3</b>	47.1%
Appomattox County	16	<b>33</b>	106.3%	15	<b>25</b>	66.7%	\$315,000	<b>\$329,000</b>	4.4%	42	<b>63</b>	50.0%	3.2	<b>4.2</b>	33.1%
Bedford County	136	<b>164</b>	20.6%	87	<b>107</b>	23.0%	\$369,900	<b>\$399,900</b>	8.1%	166	<b>313</b>	88.6%	1.6	<b>3.4</b>	106.6%
Campbell County	72	<b>94</b>	30.6%	69	<b>60</b>	-13.0%	\$294,400	<b>\$289,900</b>	-1.5%	112	<b>167</b>	49.1%	1.9	<b>3.2</b>	64.8%
Lynchburg	127	<b>180</b>	41.7%	126	<b>125</b>	-0.8%	\$264,000	<b>\$279,000</b>	5.7%	122	<b>193</b>	58.2%	1.3	<b>2.1</b>	64.2%

# Area Overview - Total Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	May-23	May-24	% chg	May-23	May-24	% chg	May-23	May-24	% chg	May-23	May-24	% chg
Amherst County	132	<b>188</b>	42.4%	122	<b>121</b>	-0.8%	\$254,000	<b>\$270,000</b>	6.3%	42	<b>61</b>	45.2%
Appomattox County	76	<b>121</b>	59.2%	60	<b>70</b>	16.7%	\$281,500	<b>\$293,500</b>	4.3%	42	<b>63</b>	50.0%
Bedford County	564	<b>712</b>	26.2%	390	<b>437</b>	12.1%	\$340,000	<b>\$365,000</b>	7.4%	166	<b>313</b>	88.6%
Campbell County	364	<b>400</b>	9.9%	259	<b>254</b>	-1.9%	\$275,000	<b>\$279,900</b>	1.8%	112	<b>167</b>	49.1%
Lynchburg	621	<b>741</b>	19.3%	448	<b>476</b>	6.3%	\$230,000	<b>\$274,950</b>	19.5%	122	<b>193</b>	58.2%

# Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	May-23	May-24	% chg	May-23	May-24	% chg	May-23	May-24	% chg	May-23	May-24	% chg	May-23	May-24	% chg
Amherst County	31	<b>46</b>	48.4%	28	<b>38</b>	35.7%	\$223,750	<b>\$326,950</b>	46.1%	42	<b>60</b>	42.9%	1.6	<b>2.3</b>	45.6%
Appomattox County	16	<b>33</b>	106.3%	15	<b>25</b>	66.7%	\$315,000	<b>\$329,000</b>	4.4%	42	<b>63</b>	50.0%	3.2	<b>4.2</b>	33.1%
Bedford County	114	<b>152</b>	33.3%	75	<b>91</b>	21.3%	\$365,000	<b>\$410,000</b>	12.3%	150	<b>290</b>	93.3%	1.7	<b>3.6</b>	113.6%
Campbell County	53	<b>67</b>	26.4%	53	<b>54</b>	1.9%	\$287,000	<b>\$295,500</b>	3.0%	66	<b>114</b>	72.7%	1.4	<b>2.6</b>	84.7%
Lynchburg	97	<b>142</b>	46.4%	104	<b>78</b>	-25.0%	\$250,500	<b>\$275,000</b>	9.8%	97	<b>164</b>	69.1%	1.2	<b>2.4</b>	92.6%

# Area Overview - Single Family Detached Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	May-23	May-24	% chg	May-23	May-24	% chg	May-23	May-24	% chg	May-23	May-24	% chg
Amherst County	131	<b>182</b>	38.9%	121	<b>119</b>	-1.7%	\$254,000	<b>\$270,000</b>	6.3%	42	<b>60</b>	42.9%
Appomattox County	76	<b>121</b>	59.2%	60	<b>70</b>	16.7%	\$281,500	<b>\$293,500</b>	4.3%	42	<b>63</b>	50.0%
Bedford County	485	<b>634</b>	30.7%	327	<b>376</b>	15.0%	\$348,000	<b>\$375,000</b>	7.8%	150	<b>290</b>	93.3%
Campbell County	278	<b>316</b>	13.7%	219	<b>206</b>	-5.9%	\$271,450	<b>\$283,950</b>	4.6%	66	<b>114</b>	72.7%
Lynchburg	476	<b>552</b>	16.0%	353	<b>336</b>	-4.8%	\$224,500	<b>\$262,000</b>	16.7%	97	<b>164</b>	69.1%

# Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	May-23	May-24	% chg	May-23	May-24	% chg	May-23	May-24	% chg	May-23	May-24	% chg	May-23	May-24	% chg
Amherst County	0	<b>2</b>	n/a	1	<b>2</b>	100%	\$125,000	<b>\$161,700</b>	29.4%	0	<b>1</b>	n/a	0.0	<b>2.4</b>	n/a
Appomattox County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a	0.0	<b>0.0</b>	n/a
Bedford County	22	<b>12</b>	-45.5%	12	<b>16</b>	33.3%	\$379,950	<b>\$304,250</b>	-19.9%	16	<b>23</b>	43.8%	1.1	<b>1.7</b>	51.0%
Campbell County	19	<b>27</b>	42.1%	16	<b>6</b>	-62.5%	\$294,400	<b>\$269,900</b>	-8.3%	46	<b>53</b>	15.2%	3.7	<b>5.4</b>	45.7%
Lynchburg	30	<b>38</b>	26.7%	22	<b>47</b>	113.6%	\$280,713	<b>\$284,900</b>	1.5%	25	<b>29</b>	16.0%	1.5	<b>1.3</b>	-14.7%

# Area Overview - Townhome & Condo Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	May-23	May-24	% chg	May-23	May-24	% chg	May-23	May-24	% chg	May-23	May-24	% chg
Amherst County	1	<b>6</b>	500.0%	1	<b>2</b>	100%	\$125,000	<b>\$161,700</b>	29.4%	0	<b>1</b>	n/a
Appomattox County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a
Bedford County	79	<b>78</b>	-1.3%	63	<b>61</b>	-3.2%	\$320,000	<b>\$346,900</b>	8.4%	16	<b>23</b>	43.8%
Campbell County	86	<b>84</b>	-2.3%	40	<b>48</b>	20.0%	\$279,450	<b>\$269,900</b>	-3.4%	46	<b>53</b>	15.2%
Lynchburg	145	<b>189</b>	30.3%	95	<b>140</b>	47.4%	\$255,000	<b>\$280,000</b>	9.8%	25	<b>29</b>	16.0%



The Virginia REALTORS® association is the largest professional trade association in Virginia, representing 35,000 REALTORS® engaged in the residential and commercial real estate business. The Virginia REALTORS® association serves as the advocate for homeownership and private property rights and represents the interests of real estate professionals and property owners in the Commonwealth of Virginia.

NOTE: The term REALTOR® is a registered collective membership mark that identifies a real estate professional who is a member of the National Association of REALTORS® and subscribes to its strict code of ethics.

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The numbers reported here are preliminary and based on current entries into multiple listing services. Over time, data may be adjusted slightly to reflect increased reporting. Information is sourced from multiple listing services across Virginia and is deemed reliable, but not guaranteed.