



DECEMBER  
**2024**

# LARLYNCHBURG

## MARKET INDICATORS REPORT



CUSTOM REPORT PREPARED BY  
**VIRGINIA REALTORS®**

# LAR Market Indicators Report

## Key Market Trends: December 2024

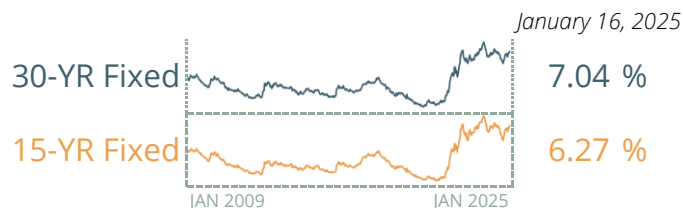
- In the LAR market, two areas experienced significant growth as sales activity rose compared to the previous year.** In December, there were 254 sales in the LAR area, which is an increase of 10 transactions, or 4.1%, from last year. Bedford County saw a notable rise with 87 transactions, 23 more than last year, marking a 35.9% increase. In Campbell County, there were 49 sales this month, which is just one more than the December of last year. However, Appomattox County (-5.9%), Amherst County (-12%), and Lynchburg (-11.1%) all reported fewer sales compared to the same time last year.
- Future sales activity remains optimistic as pending sales increase across most areas of LAR.** In December, LAR recorded 257 pending sales, which is 52 more than last year, reflecting a 25.4% increase. Lynchburg reported 89 pending transactions, five more than the previous year, marking a 6% increase. Pending sales in Bedford County rose 52.2%, which is 24 more pending sales than last December. Similarly, Campbell County saw a 64.9% increase. However, Appomattox County reported a slight decline in pending sales activity, with 15 pending transactions, which represents an 11.8% decrease compared to last year.
- Home prices remain elevated towards the end of the year in most areas of the LAR footprint.** The median sales price in the LAR region was \$288,000 in December, a 7.5% or \$20,000 increase compared to the previous year. Bedford County's median sales price was \$377,000 in December, a \$37,100 jump from a year ago (+10.9%). Amherst County (+21.9%) and Appomattox County (+29.3%) experienced the biggest jump in home prices compared to last December in the LAR market. At \$275,000, the median sales price in Campbell County fell short from the previous year (-1.8%).
- Inventory levels remain healthy in the LAR region.** There were 691 active listings throughout the LAR market at the end of December, 69 more than last year, marking an 11.1% increase. In Campbell County, there were 154 active listings at the end of the month, 33 more than last December (+27.3%). At 221, there were 22 fewer active listings in Bedford County compared to the end of last December.



LAR Market Dashboard

YoY Chg	Dec-24	Indicator
▲ 4.1%	254	Sales
▲ 25.4%	257	Pending Sales
▲ 14.3%	264	New Listings
▲ 7.4%	\$289,900	Median List Price
▲ 7.5%	\$288,000	Median Sales Price
▲ 5.4%	\$166	Median Price Per Square Foot
▲ 21.5%	\$87.6	Sold Dollar Volume (in millions)
— 0.0%	100.0%	Median Sold/Ask Price Ratio
▲ 28.6%	39	Average Days on Market
▲ 11.1%	691	Active Listings
▲ 5.0%	2.4	Months of Supply

### INTEREST RATE TRACKER



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**Consumers Should Consult with a REALTOR®.** Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

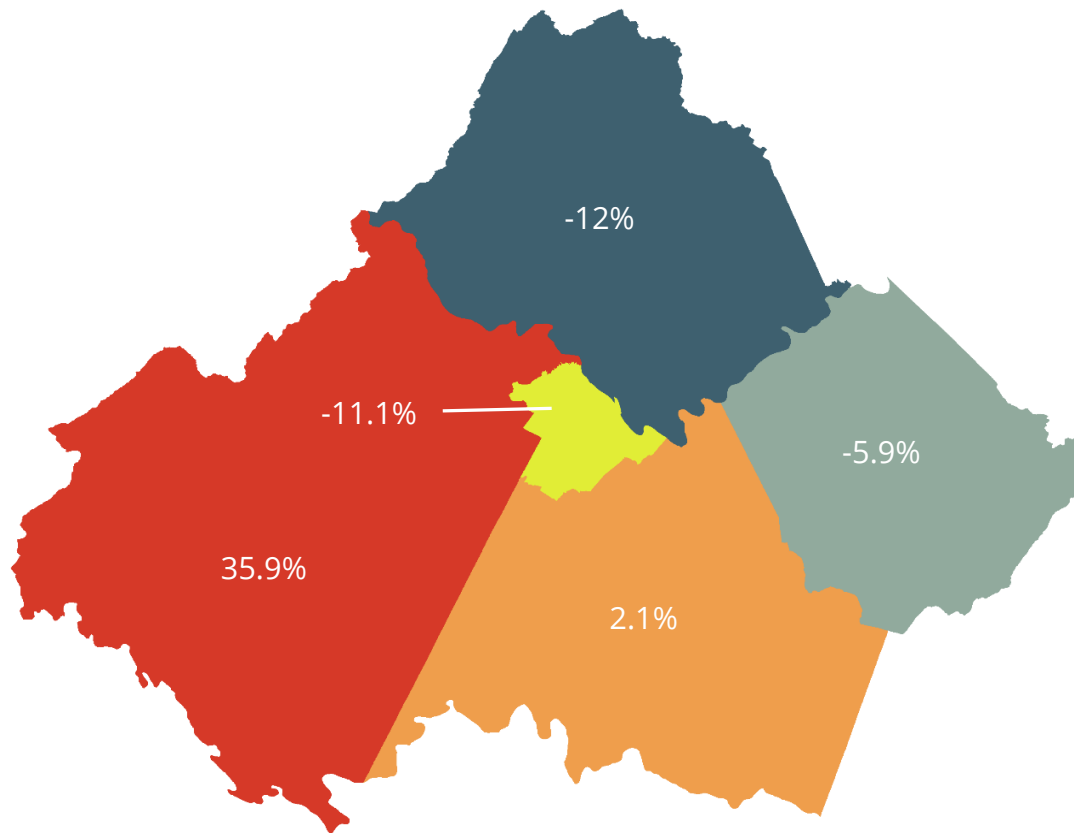
**Identify a Professional to Manage the Procedure.** REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

**Are You Ready to Buy or Sell Real Estate?**

Contact an experienced REALTOR®.



# Market Activity - LAR Footprint



<i>Jurisdiction</i>	Total Sales		
	Dec-23	Dec-24	% Chg
Amherst County	25	22	-12.0%
Appomattox County	17	16	-5.9%
Bedford County	64	87	35.9%
Campbell County	48	49	2.1%
Lynchburg	90	80	-11.1%
<b>LAR</b>	<b>244</b>	<b>254</b>	<b>4.1%</b>

# Total Market Overview



Key Metrics	2-year Trends		Dec-23	Dec-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
	Dec-22	Dec-24						
Sales			244	<b>254</b>	4.1%	3,212	<b>3,452</b>	7.5%
Pending Sales			205	<b>257</b>	25.4%	3,555	<b>3,877</b>	9.1%
New Listings			231	<b>264</b>	14.3%	4,244	<b>4,862</b>	14.6%
Median List Price			\$269,900	<b>\$289,900</b>	7.4%	\$279,900	<b>\$299,250</b>	6.9%
Median Sales Price			\$268,000	<b>\$288,000</b>	7.5%	\$279,900	<b>\$295,000</b>	5.4%
Median Price Per Square Foot			\$157	<b>\$166</b>	5.4%	\$159	<b>\$170</b>	6.4%
Sold Dollar Volume (in millions)			\$72.1	<b>\$87.6</b>	21.5%	\$1,025.1	<b>\$1,189.1</b>	16.0%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			30	<b>39</b>	28.6%	29	<b>38</b>	31.6%
Active Listings			622	<b>691</b>	11.1%	n/a	<b>n/a</b>	n/a
Months of Supply			2.3	<b>2.4</b>	5.0%	n/a	<b>n/a</b>	n/a

Sources: Virginia REALTORS®, data accessed January 15, 2025

# Single-Family Detached Market Overview



Key Metrics	2-year Trends		Dec-23	Dec-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
	Dec-22	Dec-24						
Sales			206	<b>221</b>	7.3%	2,715	<b>2,869</b>	5.7%
Pending Sales			165	<b>226</b>	37.0%	2,999	<b>3,303</b>	10.1%
New Listings			185	<b>226</b>	22.2%	3,578	<b>4,155</b>	16.1%
Median List Price			\$259,900	<b>\$299,950</b>	15.4%	\$279,900	<b>\$309,900</b>	10.7%
Median Sales Price			\$260,000	<b>\$295,000</b>	13.5%	\$280,000	<b>\$308,150</b>	10.1%
Median Price Per Square Foot			\$149	<b>\$163</b>	9.4%	\$154	<b>\$166</b>	7.9%
Sold Dollar Volume (in millions)			\$61.5	<b>\$78.4</b>	27.5%	\$887.9	<b>\$1,026.3</b>	15.6%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			32	<b>38</b>	21.2%	29	<b>38</b>	30.6%
Active Listings			546	<b>596</b>	9.2%	n/a	<b>n/a</b>	n/a
Months of Supply			2.4	<b>2.5</b>	5.1%	n/a	<b>n/a</b>	n/a

Sources: Virginia REALTORS®, data accessed January 15, 2025

# Townhome & Condo Market Overview



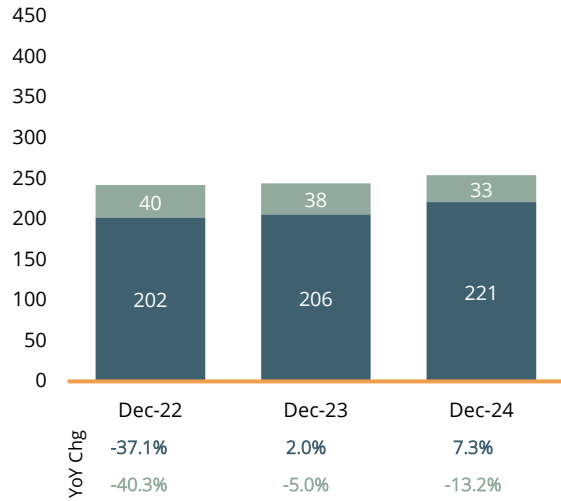
Key Metrics	2-year Trends		Dec-23	Dec-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
	Dec-22	Dec-24						
Sales			38	<b>33</b>	-13.2%	497	<b>583</b>	17.3%
Pending Sales			40	<b>31</b>	-22.5%	556	<b>574</b>	3.2%
New Listings			46	<b>38</b>	-17.4%	666	<b>707</b>	6.2%
Median List Price			\$279,900	<b>\$269,900</b>	-3.6%	\$275,000	<b>\$280,000</b>	1.8%
Median Sales Price			\$279,900	<b>\$269,900</b>	-3.6%	\$275,880	<b>\$280,000</b>	1.5%
Median Price Per Square Foot			\$182	<b>\$183</b>	0.7%	\$175	<b>\$175</b>	0.0%
Sold Dollar Volume (in millions)			\$10.6	<b>\$9.2</b>	-13.2%	\$137.2	<b>\$162.8</b>	18.6%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			22	<b>41</b>	88.7%	26	<b>36</b>	38.8%
Active Listings			76	<b>95</b>	25.0%	n/a	<b>n/a</b>	n/a
Months of Supply			1.8	<b>1.9</b>	7.6%	n/a	<b>n/a</b>	n/a

Sources: Virginia REALTORS®, data accessed January 15, 2025

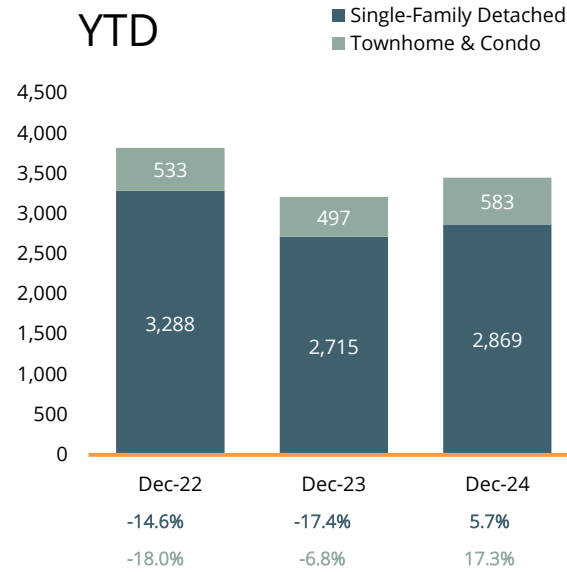
# Sales



## December



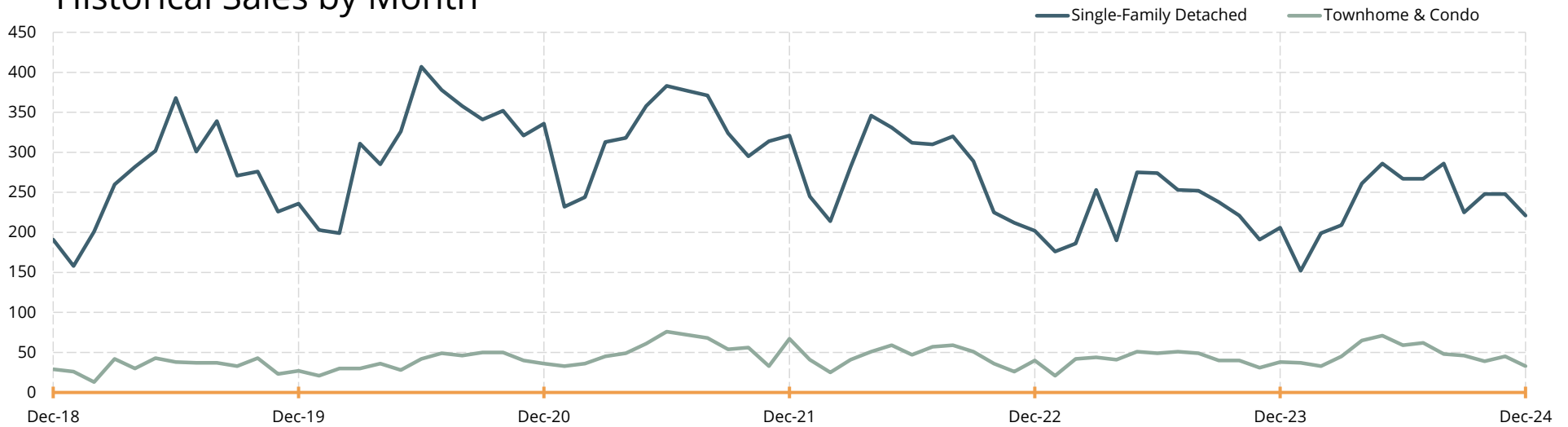
## YTD



## Single-Family Detached

Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jan-24	152	-13.6%	37	76.2%
Feb-24	199	7.0%	33	-21.4%
Mar-24	209	-17.4%	45	2.3%
Apr-24	261	37.4%	65	58.5%
May-24	286	4.0%	71	39.2%
Jun-24	267	-2.6%	59	20.4%
Jul-24	267	5.5%	62	21.6%
Aug-24	286	13.5%	48	-2.0%
Sep-24	225	-5.5%	46	15.0%
Oct-24	248	12.2%	39	-2.5%
Nov-24	248	29.8%	45	45.2%
Dec-24	221	7.3%	33	-13.2%
12-month Avg	239	5.7%	49	17.3%

## Historical Sales by Month

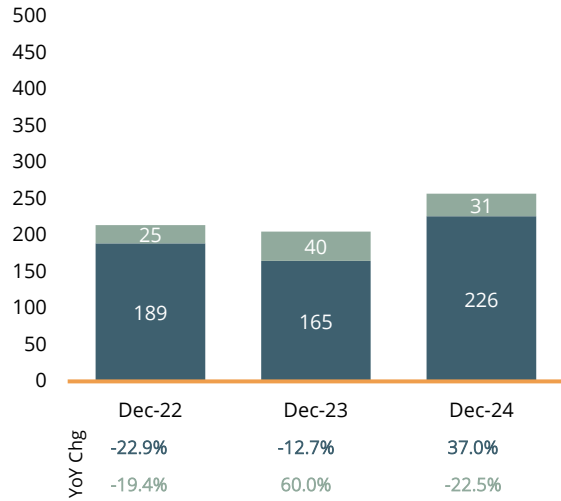




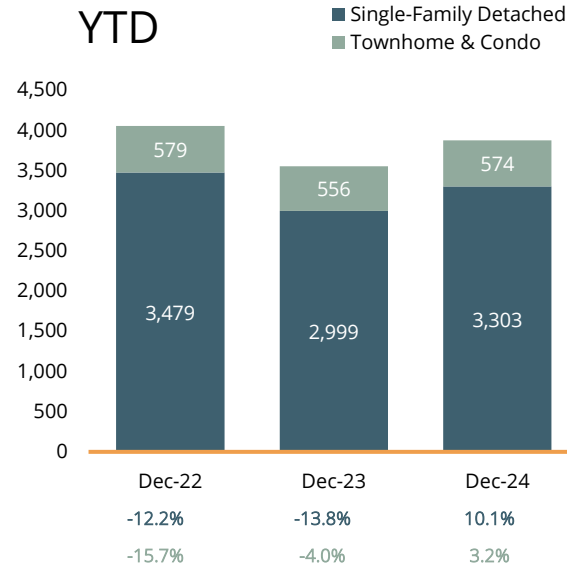
# Pending Sales



## December



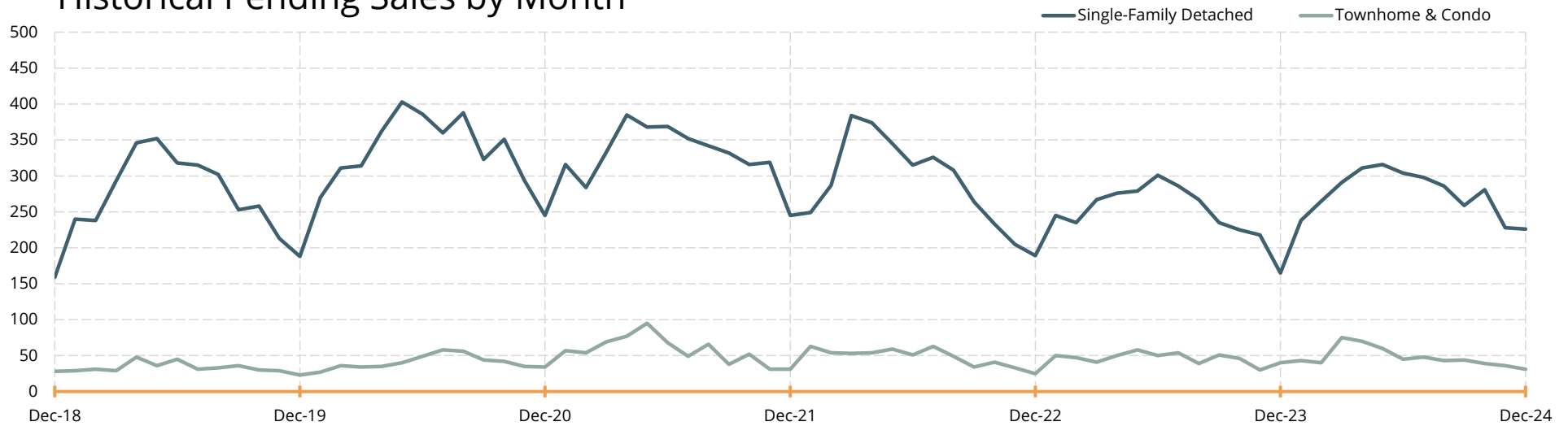
## YTD



## Single-Family Detached

Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jan-24	238	-2.9%	43	-14.0%
Feb-24	265	12.8%	40	-14.9%
Mar-24	291	9.0%	75	82.9%
Apr-24	311	12.7%	70	40.0%
May-24	316	13.3%	60	3.4%
Jun-24	304	1.0%	45	-10.0%
Jul-24	298	4.2%	48	-11.1%
Aug-24	286	7.1%	43	10.3%
Sep-24	259	10.2%	44	-13.7%
Oct-24	281	24.9%	39	-15.2%
Nov-24	228	4.6%	36	20.0%
Dec-24	226	37.0%	31	-22.5%
12-month Avg	275	10.1%	48	3.2%

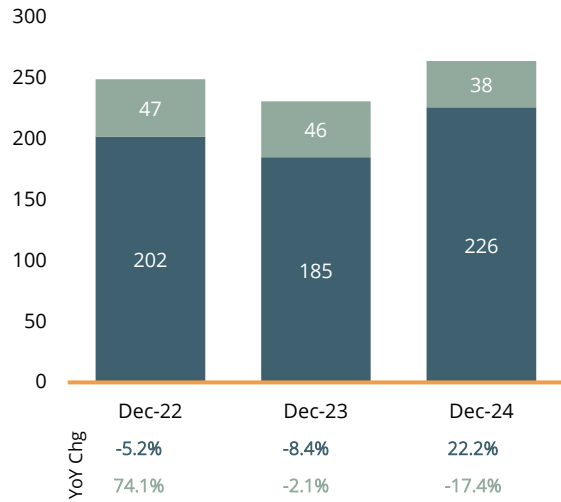
## Historical Pending Sales by Month



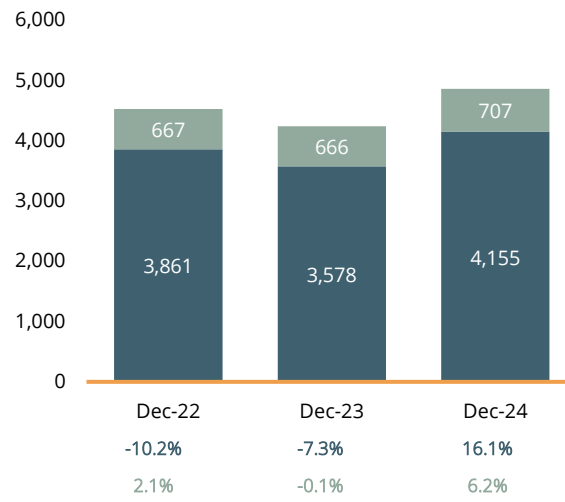
Sources: Virginia REALTORS®, data accessed January 15, 2025

# New Listings

## December



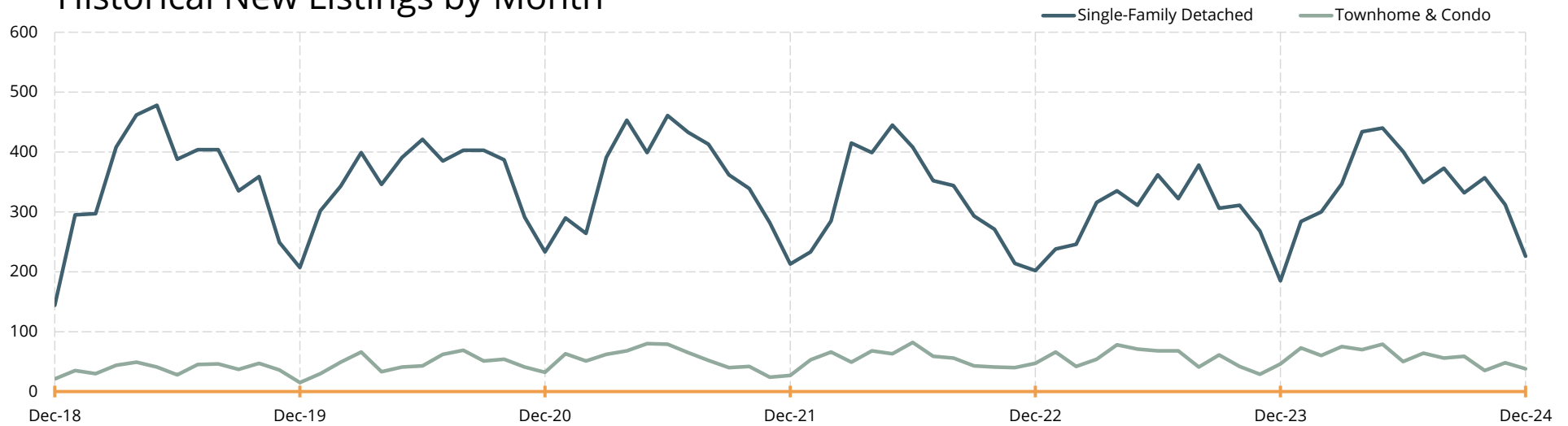
## YTD



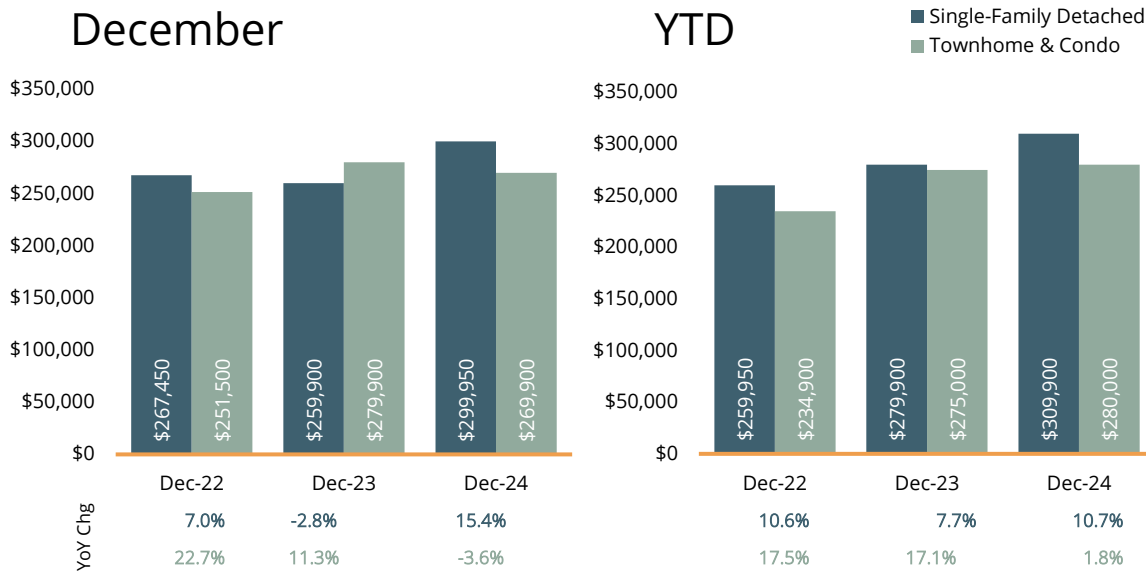
## Single-Family Detached

Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jan-24	284	19.3%	73	10.6%
Feb-24	300	22.0%	60	42.9%
Mar-24	347	9.8%	75	38.9%
Apr-24	434	29.6%	70	-10.3%
May-24	440	41.5%	79	11.3%
Jun-24	401	10.8%	50	-26.5%
Jul-24	349	8.4%	64	-5.9%
Aug-24	373	-1.3%	56	36.6%
Sep-24	332	8.5%	59	-3.3%
Oct-24	357	14.8%	35	-16.7%
Nov-24	312	16.4%	48	65.5%
Dec-24	226	22.2%	38	-17.4%
12-month Avg	346	16.1%	59	6.2%

## Historical New Listings by Month

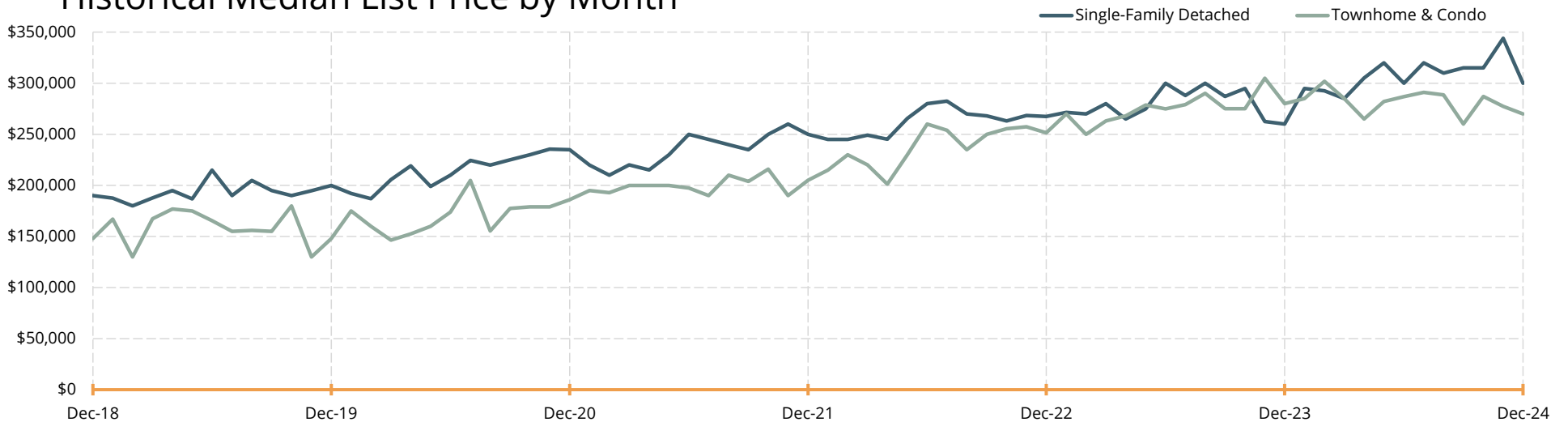


# Median List Price



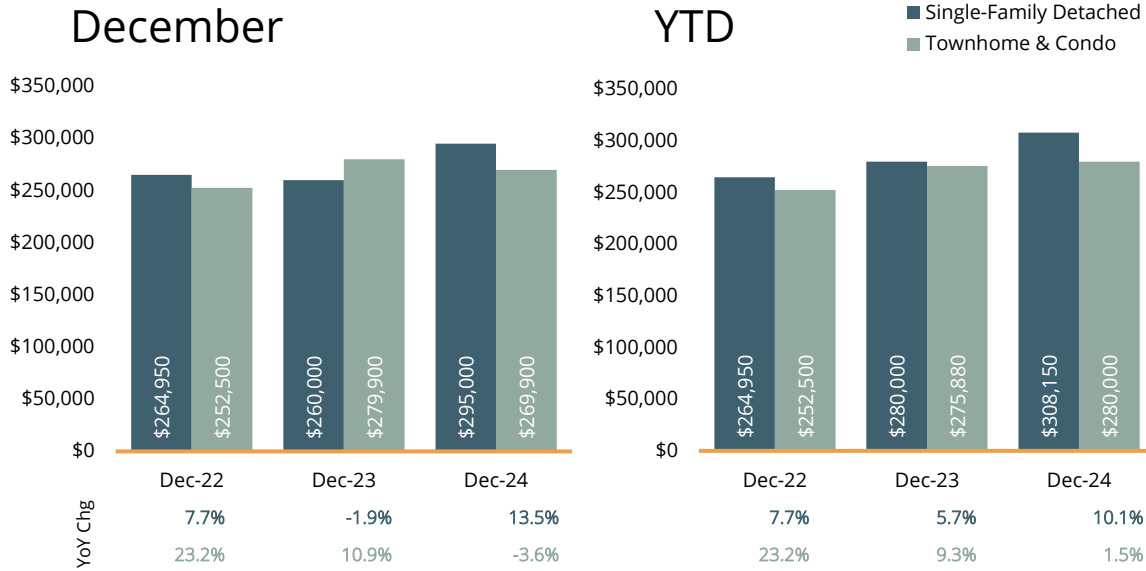
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jan-24	<b>\$294,900</b>	8.6%	<b>\$285,000</b>	5.6%
Feb-24	<b>\$292,450</b>	8.4%	<b>\$301,850</b>	20.8%
Mar-24	<b>\$285,000</b>	1.8%	<b>\$285,000</b>	8.4%
Apr-24	<b>\$305,000</b>	15.1%	<b>\$265,000</b>	-1.1%
May-24	<b>\$319,900</b>	16.4%	<b>\$281,985</b>	1.2%
Jun-24	<b>\$299,900</b>	0.0%	<b>\$286,900</b>	4.4%
Jul-24	<b>\$319,900</b>	11.1%	<b>\$290,950</b>	4.3%
Aug-24	<b>\$309,900</b>	3.3%	<b>\$288,500</b>	-0.5%
Sep-24	<b>\$314,990</b>	9.8%	<b>\$259,900</b>	-5.5%
Oct-24	<b>\$315,000</b>	6.8%	<b>\$287,000</b>	4.4%
Nov-24	<b>\$343,950</b>	31.0%	<b>\$277,400</b>	-9.0%
Dec-24	<b>\$299,950</b>	15.4%	<b>\$269,900</b>	-3.6%
12-month Avg	\$308,403	10.4%	\$281,615	2.2%

## Historical Median List Price by Month



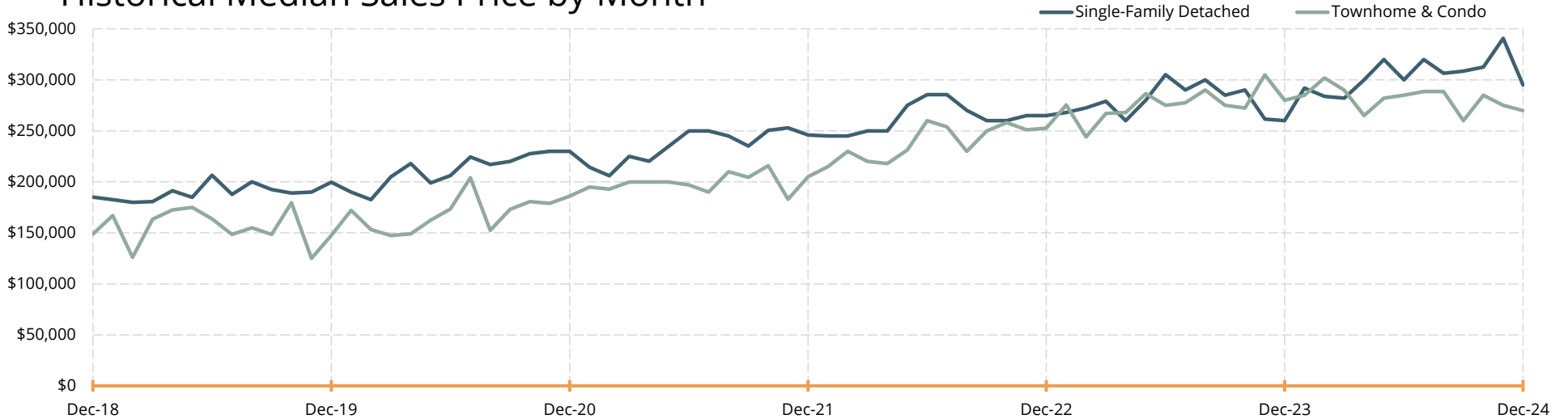
Sources: Virginia REALTORS®, data accessed January 15, 2025

# Median Sales Price



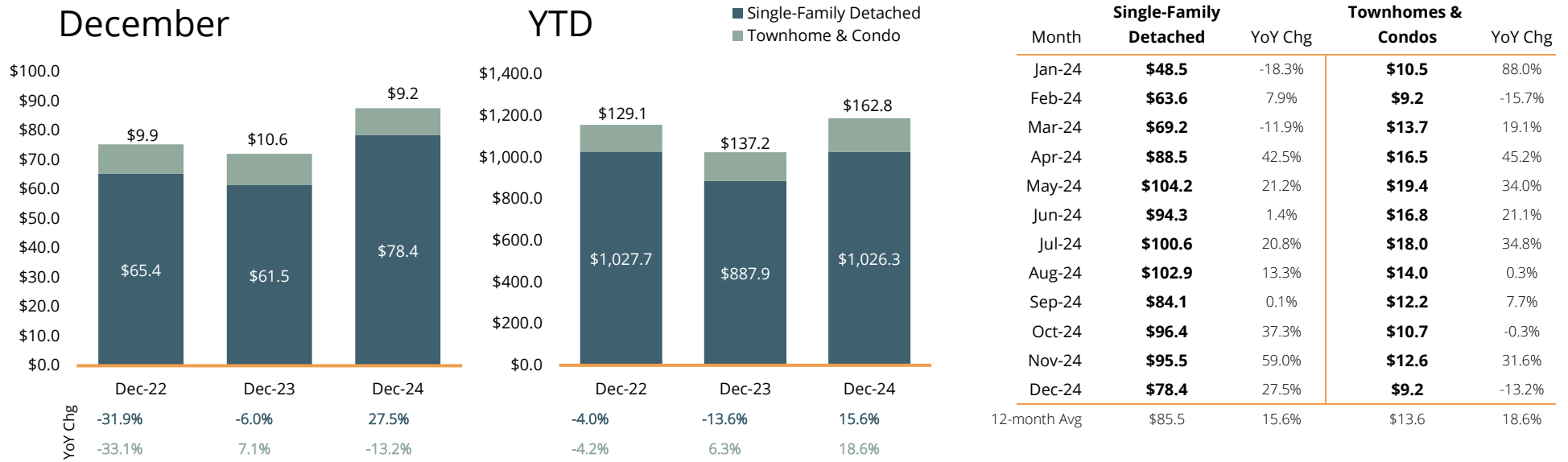
Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jan-24	<b>\$292,000</b>	9.0%	<b>\$285,000</b>	3.4%
Feb-24	<b>\$283,700</b>	4.1%	<b>\$301,850</b>	23.7%
Mar-24	<b>\$282,000</b>	1.1%	<b>\$289,860</b>	8.6%
Apr-24	<b>\$300,000</b>	15.4%	<b>\$265,000</b>	-1.1%
May-24	<b>\$319,950</b>	14.3%	<b>\$281,985</b>	-1.6%
Jun-24	<b>\$299,900</b>	-1.7%	<b>\$285,000</b>	3.6%
Jul-24	<b>\$320,000</b>	10.3%	<b>\$288,450</b>	4.0%
Aug-24	<b>\$306,500</b>	2.2%	<b>\$288,500</b>	-0.5%
Sep-24	<b>\$308,500</b>	8.2%	<b>\$259,900</b>	-5.5%
Oct-24	<b>\$312,500</b>	7.8%	<b>\$285,000</b>	4.6%
Nov-24	<b>\$340,693</b>	30.3%	<b>\$275,000</b>	-9.8%
Dec-24	<b>\$295,000</b>	13.5%	<b>\$269,900</b>	-3.6%
12-month Avg	\$305,062	9.2%	\$281,287	1.8%

## Historical Median Sales Price by Month

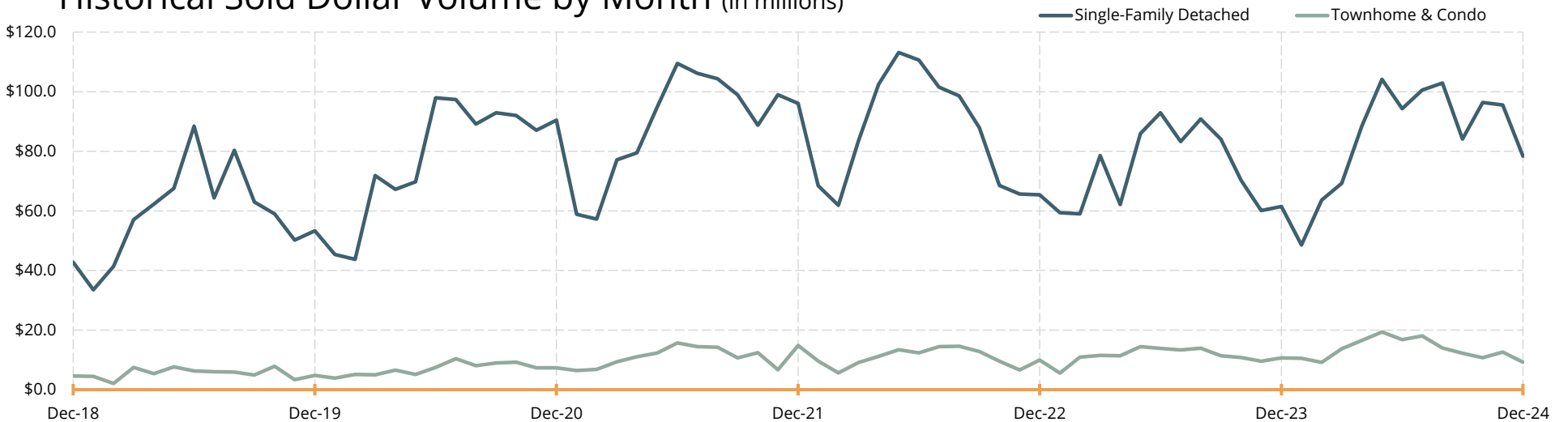


Sources: Virginia REALTORS®, data accessed January 15, 2025

# Sold Dollar Volume (in millions)

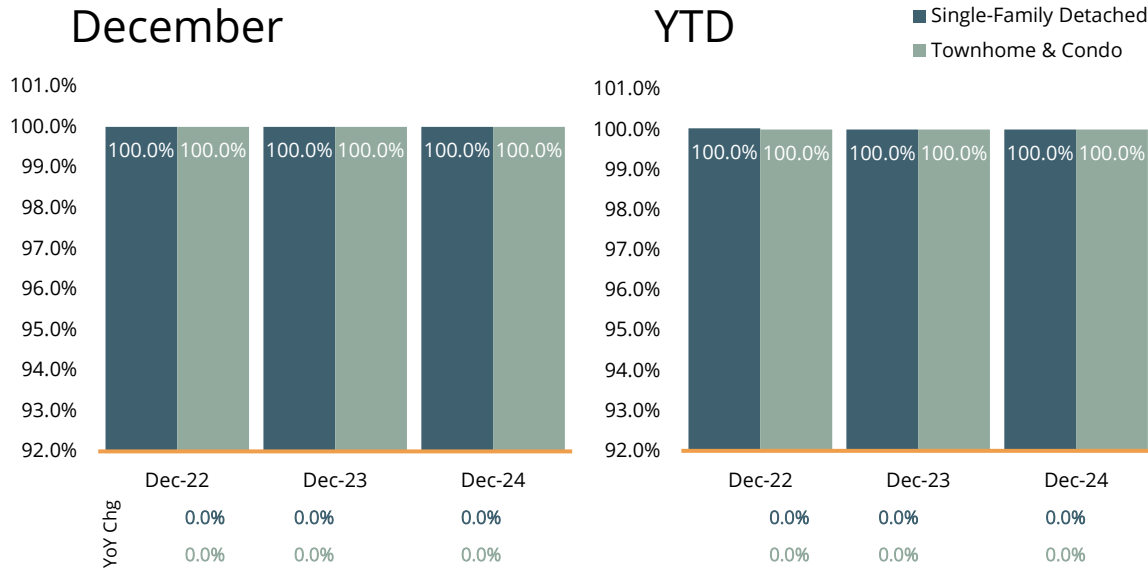


## Historical Sold Dollar Volume by Month (in millions)



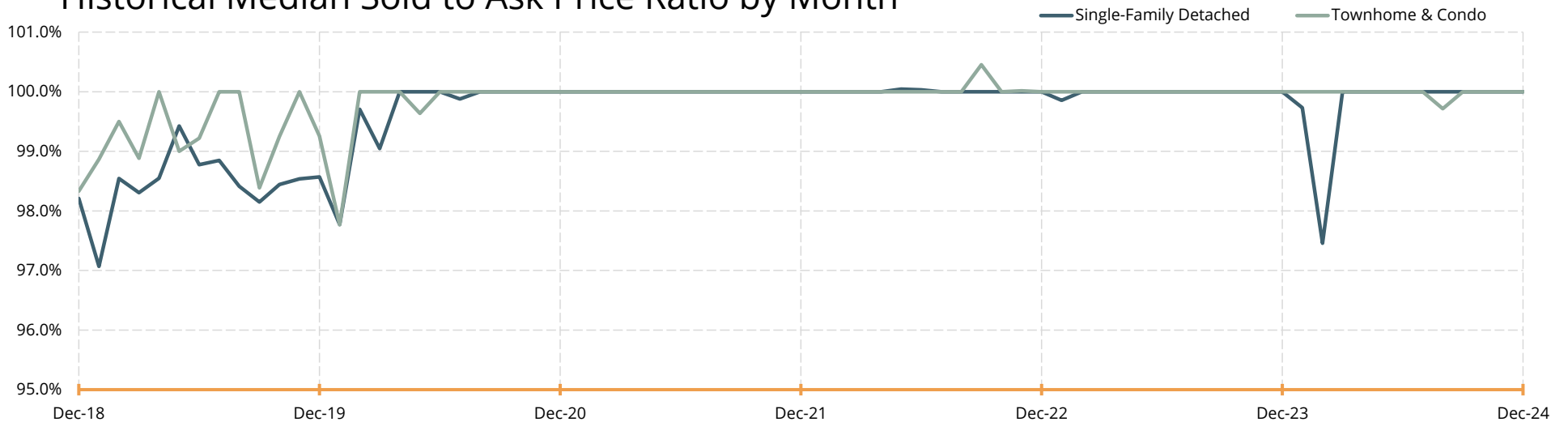
Sources: Virginia REALTORS®, data accessed January 15, 2025

# Median Sold to Ask Price Ratio

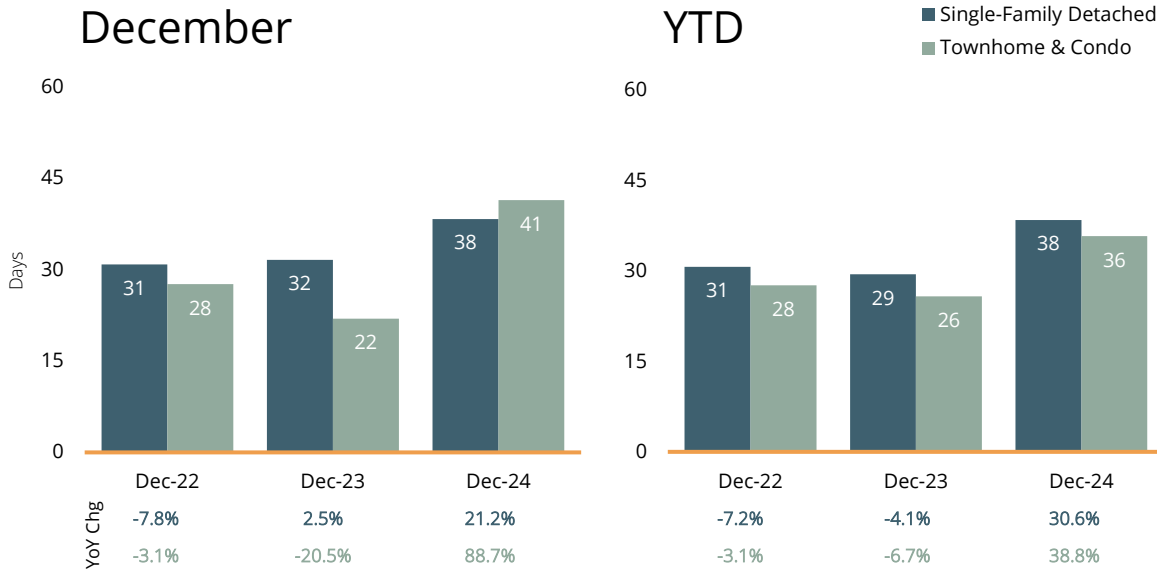


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jan-24	<b>99.7%</b>	-0.1%	<b>100.0%</b>	0.0%
Feb-24	<b>97.5%</b>	-2.5%	<b>100.0%</b>	0.0%
Mar-24	<b>100.0%</b>	0.0%	<b>100.0%</b>	0.0%
Apr-24	<b>100.0%</b>	0.0%	<b>100.0%</b>	0.0%
May-24	<b>100.0%</b>	0.0%	<b>100.0%</b>	0.0%
Jun-24	<b>100.0%</b>	0.0%	<b>100.0%</b>	0.0%
Jul-24	<b>100.0%</b>	0.0%	<b>100.0%</b>	0.0%
Aug-24	<b>100.0%</b>	0.0%	<b>99.7%</b>	-0.3%
Sep-24	<b>100.0%</b>	0.0%	<b>100.0%</b>	0.0%
Oct-24	<b>100.0%</b>	0.0%	<b>100.0%</b>	0.0%
Nov-24	<b>100.0%</b>	0.0%	<b>100.0%</b>	0.0%
Dec-24	<b>100.0%</b>	0.0%	<b>100.0%</b>	0.0%
12-month Avg	99.8%	-0.2%	100.0%	0.0%

## Historical Median Sold to Ask Price Ratio by Month



# Average Days on Market



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jan-24	44	20.8%	52	139.2%
Feb-24	68	116.9%	46	93.4%
Mar-24	48	31.9%	43	20.2%
Apr-24	37	34.1%	21	-56.4%
May-24	33	71.2%	16	19.1%
Jun-24	29	4.0%	42	161.7%
Jul-24	40	29.1%	37	88.1%
Aug-24	38	54.2%	34	-5.9%
Sep-24	33	14.8%	49	123.7%
Oct-24	40	31.4%	33	5.6%
Nov-24	39	30.7%	48	171.4%
Dec-24	38	21.2%	41	88.7%
12-month Avg	41	37.2%	39	50.4%

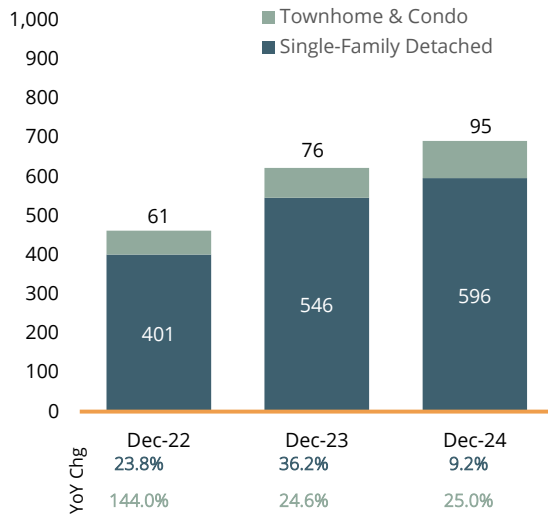
## Historical Average Days on Market



Sources: Virginia REALTORS®, data accessed January 15, 2025

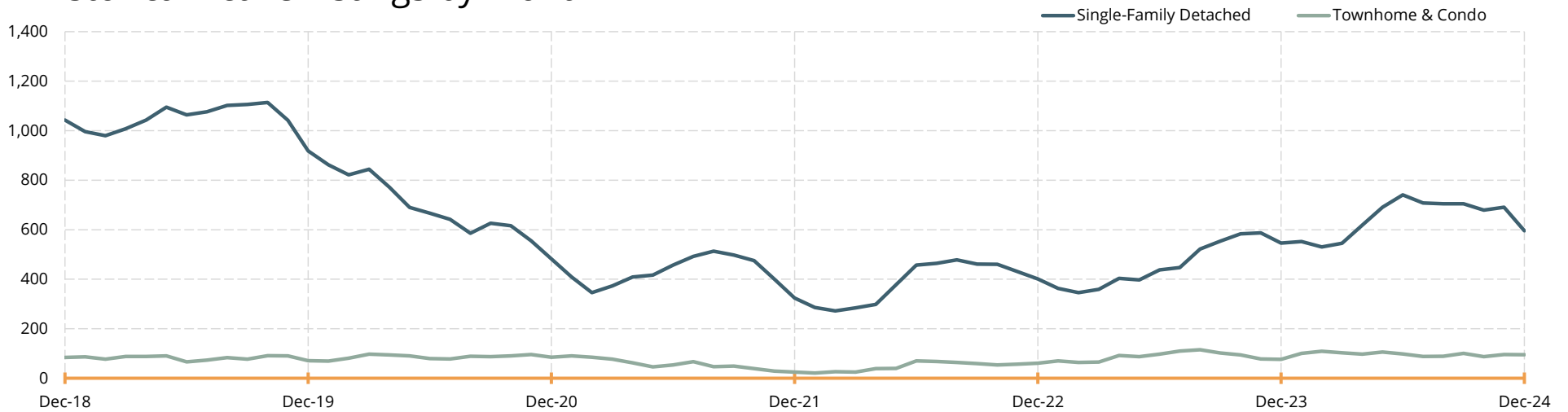
# Active Listings

## December



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-24	552	52.1%	100	42.9%
Feb-24	530	53.2%	109	70.3%
Mar-24	545	51.8%	103	58.5%
Apr-24	618	53.3%	97	5.4%
May-24	691	74.1%	106	21.8%
Jun-24	741	69.2%	98	1.0%
Jul-24	708	58.4%	88	-20.0%
Aug-24	705	35.1%	89	-22.6%
Sep-24	705	27.3%	100	-2.0%
Oct-24	679	16.5%	87	-7.4%
Nov-24	691	17.7%	96	23.1%
Dec-24	596	9.2%	95	25.0%
12-month Avg	647	40.0%	97	11.2%

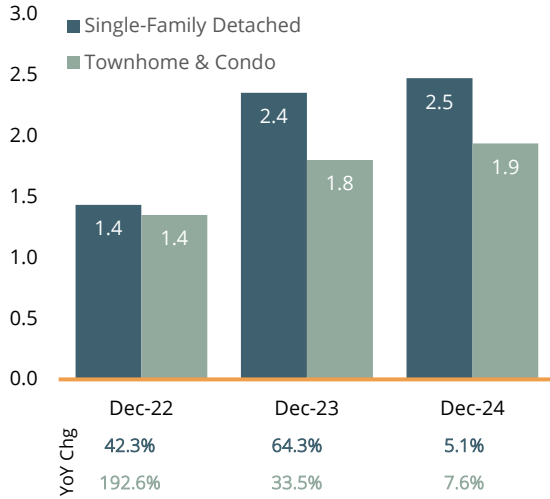
## Historical Active Listings by Month





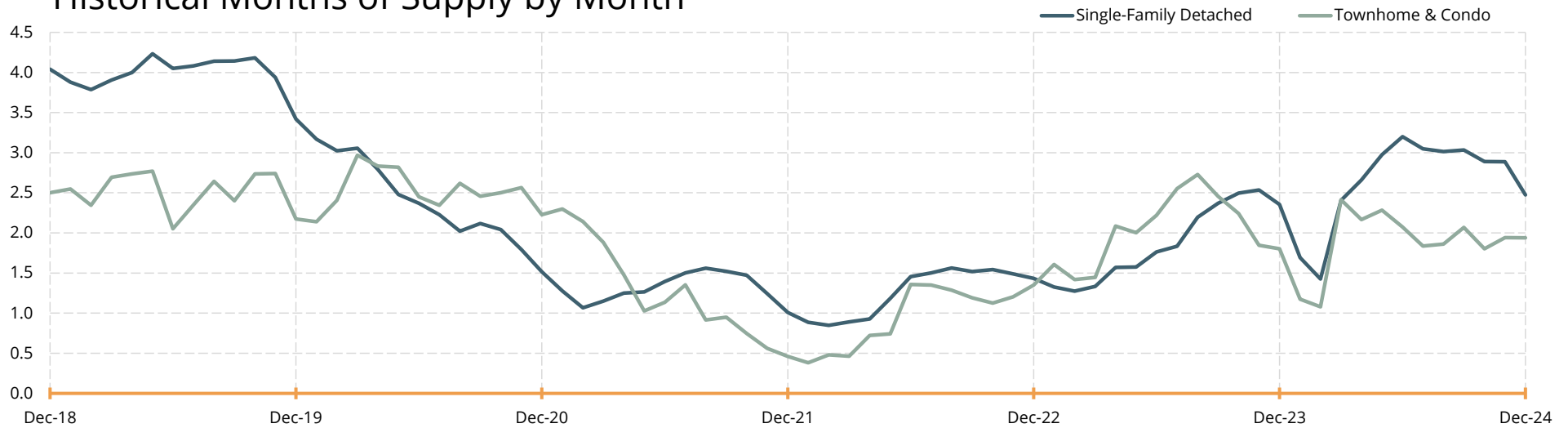
# Months of Supply

## December



Month	Single-Family Detached		Townhomes & Condos	
	YoY Chg	YoY Chg	YoY Chg	YoY Chg
Jan-24	1.7	27.8%	1.2	-26.9%
Feb-24	1.4	11.9%	1.1	-23.9%
Mar-24	2.4	80.5%	2.4	67.1%
Apr-24	2.7	69.4%	2.2	3.9%
May-24	3.0	88.7%	2.3	14.0%
Jun-24	3.2	81.6%	2.1	-6.6%
Jul-24	3.0	66.2%	1.8	-28.1%
Aug-24	3.0	37.2%	1.9	-31.8%
Sep-24	3.0	28.1%	2.1	-15.8%
Oct-24	2.9	15.8%	1.8	-19.6%
Nov-24	2.9	13.8%	1.9	5.2%
Dec-24	2.5	5.1%	1.9	7.6%
12-month Avg	2.6	40.1%	1.9	-7.2%

## Historical Months of Supply by Month



# Area Overview - Total Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg
Amherst County	23	<b>21</b>	-8.7%	25	<b>22</b>	-12.0%	\$203,000	<b>\$247,500</b>	21.9%	65	<b>70</b>	7.7%	2.5	<b>2.8</b>	11.6%
Appomattox County	11	<b>10</b>	-9.1%	17	<b>16</b>	-5.9%	\$230,000	<b>\$297,400</b>	29.3%	47	<b>58</b>	23.4%	3.3	<b>3.9</b>	15.9%
Bedford County	73	<b>62</b>	-15.1%	64	<b>87</b>	35.9%	\$339,900	<b>\$377,000</b>	10.9%	243	<b>221</b>	-9.1%	2.7	<b>2.3</b>	-14.1%
Campbell County	39	<b>70</b>	79.5%	48	<b>49</b>	2.1%	\$279,900	<b>\$275,000</b>	-1.8%	121	<b>154</b>	27.3%	2.3	<b>2.8</b>	23.6%
Lynchburg	85	<b>101</b>	18.8%	90	<b>80</b>	-11.1%	\$247,500	<b>\$252,500</b>	2.0%	146	<b>188</b>	28.8%	1.6	<b>1.9</b>	14.7%

# Area Overview - Total Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg
Amherst County	367	<b>440</b>	19.9%	310	<b>298</b>	-3.9%	\$248,500	<b>\$275,000</b>	10.7%	65	<b>70</b>	7.7%
Appomattox County	211	<b>273</b>	29.4%	166	<b>179</b>	7.8%	\$280,000	<b>\$289,950</b>	3.6%	47	<b>58</b>	23.4%
Bedford County	1,447	<b>1,567</b>	8.3%	1,058	<b>1,122</b>	6.0%	\$357,000	<b>\$382,527</b>	7.2%	243	<b>221</b>	-9.1%
Campbell County	803	<b>905</b>	12.7%	621	<b>651</b>	4.8%	\$275,000	<b>\$281,000</b>	2.2%	121	<b>154</b>	27.3%
Lynchburg	1,416	<b>1,677</b>	18.4%	1,057	<b>1,202</b>	13.7%	\$240,250	<b>\$277,900</b>	15.7%	146	<b>188</b>	28.8%

# Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg
Amherst County	23	<b>21</b>	-8.7%	25	<b>22</b>	-12.0%	\$203,000	<b>\$247,500</b>	21.9%	65	<b>69</b>	6.2%	2.5	<b>2.8</b>	10.8%
Appomattox County	11	<b>10</b>	-9.1%	17	<b>16</b>	-5.9%	\$230,000	<b>\$297,400</b>	29.3%	47	<b>58</b>	23.4%	3.3	<b>3.9</b>	15.9%
Bedford County	68	<b>54</b>	-20.6%	54	<b>76</b>	40.7%	\$334,000	<b>\$399,950</b>	19.7%	224	<b>201</b>	-10.3%	2.9	<b>2.4</b>	-16.6%
Campbell County	26	<b>57</b>	119.2%	34	<b>38</b>	11.8%	\$262,450	<b>\$280,000</b>	6.7%	87	<b>111</b>	27.6%	2.0	<b>2.5</b>	24.8%
Lynchburg	57	<b>84</b>	47.4%	76	<b>69</b>	-9.2%	\$252,500	<b>\$250,000</b>	-1.0%	123	<b>157</b>	27.6%	1.7	<b>2.1</b>	20.0%

# Area Overview - Single Family Detached Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg
Amherst County	363	<b>429</b>	18.2%	307	<b>292</b>	-4.9%	\$249,950	<b>\$275,000</b>	10.0%	65	<b>69</b>	6.2%
Appomattox County	211	<b>273</b>	29.4%	166	<b>179</b>	7.8%	\$280,000	<b>\$289,950</b>	3.6%	47	<b>58</b>	23.4%
Bedford County	1,266	<b>1,385</b>	9.4%	900	<b>968</b>	7.6%	\$368,500	<b>\$399,900</b>	8.5%	224	<b>201</b>	-10.3%
Campbell County	639	<b>743</b>	16.3%	514	<b>536</b>	4.3%	\$275,000	<b>\$294,900</b>	7.2%	87	<b>111</b>	27.6%
Lynchburg	1,099	<b>1,325</b>	20.6%	828	<b>894</b>	8.0%	\$230,000	<b>\$271,450</b>	18.0%	123	<b>157</b>	27.6%

# Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg
Amherst County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>1</b>	n/a	0.0	<b>2.0</b>	n/a
Appomattox County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a	0.0	<b>0.0</b>	n/a
Bedford County	5	<b>8</b>	60.0%	10	<b>11</b>	10.0%	\$344,900	<b>\$242,500</b>	-29.7%	19	<b>20</b>	5.3%	1.4	<b>1.5</b>	9.3%
Campbell County	13	<b>13</b>	0.0%	14	<b>11</b>	-21.4%	\$279,900	<b>\$260,000</b>	-7.1%	34	<b>43</b>	26.5%	3.7	<b>4.4</b>	18.9%
Lynchburg	28	<b>17</b>	-39.3%	14	<b>11</b>	-21.4%	\$217,450	<b>\$287,000</b>	32.0%	23	<b>31</b>	34.8%	1.2	<b>1.2</b>	0.4%

# Area Overview - Townhome & Condo Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg	Dec-23	Dec-24	% chg
Amherst County	4	<b>11</b>	175.0%	3	<b>6</b>	100.0%	\$198,300	<b>\$163,700</b>	-17.4%	0	<b>1</b>	n/a
Appomattox County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a
Bedford County	181	<b>182</b>	0.6%	158	<b>154</b>	-2.5%	\$332,500	<b>\$339,000</b>	2.0%	19	<b>20</b>	5.3%
Campbell County	164	<b>162</b>	-1.2%	107	<b>115</b>	7.5%	\$279,900	<b>\$269,900</b>	-3.6%	34	<b>43</b>	26.5%
Lynchburg	317	<b>352</b>	11.0%	229	<b>308</b>	34.5%	\$265,000	<b>\$284,200</b>	7.2%	23	<b>31</b>	34.8%



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Data and analysis provided by Virginia REALTORS® Chief Economist, Ryan Price

The numbers reported here are preliminary and based on current entries into multiple listing services. Over time, data may be adjusted slightly to reflect increased reporting. Information is sourced from multiple listing services across Virginia and is deemed reliable, but not guaranteed.